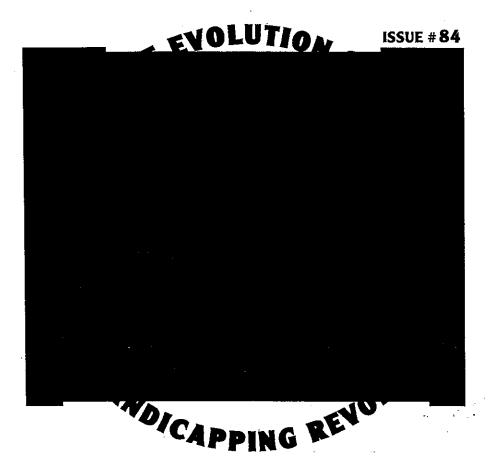
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JOURNAL OF THE SARTIN METHODOLOGY

The FOLLOW UP

with Howard G. Sartin, Ph.D.



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he FOLLOW UP

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STATEMENT OF POLICY

HOUSE, INC. 1390 E 6th St #5 Beaumont, CA 92223 The Sartin Methodology is based in Psychotherapy and its goals are NOT directed toward fostering the illusions or delusions of gamblers seeking magic solutions for picking winners. We are primarily a healing arts organization dedicated to providing an alternative solution to mainstream psychiatry's prescription of total abstinence for non-winning handicappers. Our slogan is - and always has been -

"THE CURE FOR LOSING IS WINNING"



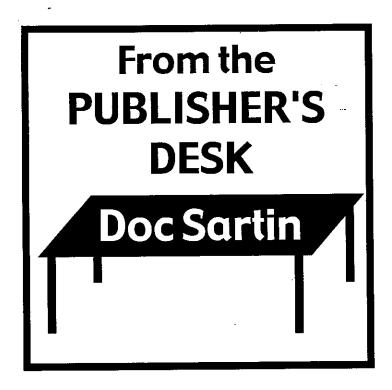
This year is one of Thankfulness. We are thankful for having each of you as a part of our lives and family. Receiving your letters, emails and phone calls is the feedback we need to continue on in this endeavor. You give us meaningful work and focus. That is a great gift and we are grateful to each and every one of you.

We wish you all the happiest of Holidays, great beginnings in the new Millennium; one that is filled with the promise of change and growth. We are all Winners at heart - and we can, with practice and resolve, be winners in life.

From all of us here at O. Henry House -



Doc Sartin Mary, Sr Mary, Jr Shane Aline Guy



I was glad to receive the Vox Pop missive about publishing more client articles like the one by Matt Noreen. Matt took the reader step-by-step through his process of winning a big Mutuel, Exacta and Trifecta. I'm sure Matt was also delighted with the response.

I'm flattered that the letter writer likes my writing "style." I try to keep style to a minimum. I've found that it tends to cloud simple facts. I'll leave writing style to artists like Peter Tolan who has it in great abundance.

We have had a fair number of these step-by-step articles, written mostly by me, Aline or 'Capper. Such as the long step-by-step use of the Pace Launcher series that also applied to Synthesis in Follow Up 62, and "Cracking the Corollary Code in Follow Up #74.

There are also some in every Vox Pop.

Those who still don't understand in the interrelationship between Corollaries, should get Follow Up #74.

The Vox Pop writer said he'd prefer each winner's detailed thought processes more than just winning readouts. This is consummation devoutly to be wished. We have a lot of winners but a dearth of clients with writing aspirations. It's hard enough to get everyone to Wagercap properly. Asking them to also become articulate authors is an even bigger step.

I suggested that the writer of the Vox Pop letter or anyone else who so desires, submit their own step-by-step article.

I'm at fault for not asking for this kind of material before. When I look at a set of readouts, I automatically follow the reasoning of the person submitting them so it never occurred to me to ask for text. We do get a lot of handwritten notes that I leave in as they come.

If you do submit an article like Matt's be sure that it's camera- ready with adequate margins for the Follow Up (3/4 inch all the way around).

Aline keeps getting calls at Tech Support that have absolutely nothing to do with Tech Support. People telling her how well they did in Breeders' Cup Races and other ancillary conversations that takes her time away from those who actually need Tech Support.

One call she received disturbed me deeply. The caller suggested that certain things in the Follow Up were faked. Such as letters of praise, readouts getting high priced winners and even the feats of Tim Brothers. Their rationale: "Anyone who wins that much must be lying since my friends and I don't win that often." (note the use of the words "Friends)." In this avocation, having "friends" around when Wagercapping, is tantamount to not needing enemies. For the Wagercapper, winning is a lonely procedure. I thought we'd rid ourselves of clients with this Loser Mentality Rationalization believing "If I can't get those kind of winners, nobody can."

From a mind-set like this comes the uniquely American colloquialism "Dissing," It began as a slur. It aptly combines the words: Dis-respecting and Dismissing. It's now part of our language and describes perfectly those who "diss" the accomplishments of others in order to justify their own failures and/or ego-based prejudices.

I have dedicated 25 years eschewing the kind of "establishment" hyperbole with which handicapping entrepreneurs feast and profit. I've never published a faked readout. Many statistics seen in the Follow Up deviate from those established by "conventional wisdom" because they're based on "Today's" reality as produced by readouts from our advanced programs. They contain predictive, reality based data that's either **not** available, overlooked or completely "dissed" by the 'ol Boy' network of famous author "experts" living in racing's past but still dominating today's handicapping literature.

We make very little profit here and I've taken no salary from this organization since 1996. I have no financial incentive to publish or say anything other than Today's Truth. Anyone suggesting otherwise should find another Methodology.

There are only two left: the number of people who want to know what happened to the TrackMaster PR readout. We took it out because **no winner ever**, even casually, mentioned that the PR in any way contributed to his/her wins. It is not a Methodology readout and even a TrackMaster executive told us it wasn't as predictive or useful as once thought. The truth is, we've had dozens more clients complain that PR mislead them than the two who say they used it to "Handicap." More importantly, I've never had even *one* winning report from the two who claim PR helped them. One said he needed it because it told him when it was okay to go back four lines. We have much better ways for making that decision.

Synchronicity

"Simultaneous occurrences with seemingly no connection"

A word coined by Carl Jung. The occurrence, in the form of a large mail packet, came at the precise time I was writing the previous paragraph about Non-winners accusing us of Faking Follow Up Material.

My benefactor is Joe Ansley. He sent twelve (12) W-26 Tax Form copies. As always, I whited out his address and Social Security number for his own protection. I also took the liberty of reducing the size of the forms on my photocopy machine to allow more forms per page. In addition to copies of the Forms, he sent a readout for a \$69.40 winner and a check for Val 2. Ironically, these tax forms date from 8/06/2000 through 10/11/2000. They coincide with his purchase and comprehension of how to use the original Validator. In fairness to him, he was also doing quite well with Synthesis.

Yet, most important for your future success, I can also remember when he was struggling. He is living proof that one can acquire the Habit of Winning with just as much ease as some who seem to cling to a preconditioned habit of Non-Winning. You may not believe it but both Winning and Losing are habits that can be obtained or lost. It would appear that despite his considerable "handicapping" skills, he wants the ease and added predictive factors in Val 2 that make isolating potential winners more certain, faster and easier. More importantly, Val 2's most subtle power lies in eliminating the wagering anxiety that plagues so many. Here are twelve (12) of the W-26 Tax Forms Joe Ansley had to sign just since August of this year. His regular winnings that require no tax form signature were also quite consistent.

His gross winnings from these forms amount to \$16,550.40. That's \$1,379.20 per each day represented by these forms.

Ironically, Joe is cursing himself for not betting *more* to win and for not paying enough attention to the readouts that clearly indicate the Exotic bet Place and Show horses. He is the envy of many as it is.

So in answer to the question I get so often and see so frequently in Letters to The Editors columns in Racing Journals: YES, one can make a decent living from horse race wagering. Good to know in light of the current vacillations in the stock markets.

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Note that on his Primary Screen Line Scores, Before Hides, the Place horse ranks 4th and the Show horse ranks 1st. The Winner is 2nd. Cache has an Early ESP. Yet it's 4th Early with these contenders. He wired the field last out. He can't do it with these horses. Hide him and the Place horse becomes #3. The Exacta pays \$643, the Trifecta, \$2266.30.

As I previously stated, his letter can be seen in Vox Pop.

As you know, I'm somewhat opposed to "How I Do It" material. Still, a lot of clients have asked about the best and fastest way to use Val 2.

Whether I go to the off-sight wagering center or not, I do at least one card daily with Val 2. In the vast majority of races the winner appears in the top 3 V/DC. Except when I pass a race for reason, I bet **two** of the three. That give me about a 66.6% of winning every race I bet. I won't accept a 4th choice unless it will pay over \$20. I pay No attention to the horses name, earnings, its jockey or trainer or anything else the handicapping books and articles insist are necessary.

I use the F-6 function to select my pacelines. When there are ties for PI #1, I enter both and let the Primary Rankings decide which lines to Hide. I inspect the chosen line *only* when there is a (p)rojection or (x)traction involved. Apparently I'm doing a lot of things "right" but I cannot attribute my win percentage to any "conscious" handicapping skill. I suppose I've derived some residual benefits from those many years of analyzing races, yet now I'm just an automaton.

Ironically, because I don't think about what I'm doing, I need more time to get to the TrackMaster download for the track(s) I want than I take to "handicap" the races. I use the word **handicap** loosely, since I don't. With me it's an exercise in Zen. My conscious mind is virtually asleep. It's kind of like "The Inner Game of Tennis," the book recommended by a Chuck Wilson in his Vox Pop letter.

Fretting over vast bits of information and over-analyzing races is the greatest pleasure for some of the "experts" I know. They think nobody can win without all that fussing and analyzing. My experience and observation has been that very few, if any, consistently win with all that baggage.

One readout that I do consciously inspect is the Early-Late Graph. Many winners that show Early on the Result Charts and pay well, often don't show up Early on the Graph. Most winners who appear Late on **both** the E-L Past Performance graph and the Result Charts, pay extremely well. Hence, I use the E-L Graph on both the PP's and Result Charts. As you know, the E-L Graph is not dependent upon position calls but by energy expended in each half of a race as determined by a mathematical formula indigenous to our Methodology.

Even some of the well known advocates of this Methodology are saddled with linear minds and egos and trust their visual perception to determine Early-Late. Visual perception is the most faulty of human senses and, while it may work fairly well in getting those obvious but low paying contenders, I've seen it cost its disciples a lot of wasted bets and the loss of many double digit mutuels.

Proper use of the E-L graph on both PP's and Result Charts may mean a little extra work but it pays off with **big** dividends.

Ends Odds

OLD CLIENTS WHO HAVE RETURNED AFTER LONG ABSENCES

We get more of these each month. They receive a current Follow Up and a full set of directions outlining the difference between *today's* Methodology and the one they were using, yet they fail to read or understand this material. They handicap by pre-1992 Methodology procedures and they do **not win**.

We no longer "handicap" by old mainstream inspired "rules." In fact, most of our winners delight in saying they don't "handicap" at all.

Yet, even when I talk personally to our non-winners, they find it difficult to believe that the long-standing procedures deemed by the Mainstream as essential for winning at the races have drastically changed since about 1990. After all, they say, those systems they bought after they left us and before they returned, never mentioned this change. Many system sellers and alleged "experts" probably will never accept current reality. The experts are saying the same things they did in the 70's and 80's and many system sellers are just offering new titles for systems that were extant as far back as the 1920's.

Accepting current fact is a gradual process. Many Vox Pop letters from longtime loyal clients testify to this. Even in a **revolutionary** Method, true change is **evolutionary**. In the words of that 1950's song, "That's Life."

OLD CLIENTS RENEWED

Just heard from an old client who had dropped out because, in his words, "Couldn't rid his mind of the old stuff." He rejoined with Follow Up #81 and purged himself of his old established Mainstream notions, started paying attention only to a horse's performance and our vital readouts. When he quit and tried classical handicapping he lost even more than when he was making a smorgasbord out of Pace Launcher 4. Now he says he's winning like crazy. He's given up using the Daily Racing Form (something everyone should do) and gone to the TrackMaster download (it costs less than the Form). Now he doesn't have to worry about Adjusting, Equalizing or Normalizing Pacelines.

To quote him again, "It took one hell of a long time to rid myself of old handicapping "rules" I learned and believed in for so many years. Now I don't even look at Workouts." He's now an Octogenarian, so it took him a loooong time.

Better late than never. He's earned my deepest respect.

I hope all clients who still cling, even partially, to the "old" ways will read whatever it was he read in Follow Up 81.

SITUATIONAL QUESTIONS BY THE NUMBERS

On rare occasions (thankfully) I get a long list of questions that are situational. For instance: "If my top three horses are all going off at 10-1, what do I do?" The answer is probably bet all 3. But unless I was there and actually saw the readouts, I couldn't give an accurate situational answer. Another one: "At Aqu I saw a horse that was #1 Total Energy but was 6th on BL/BL. It paid \$18.80. What should I have done in that race?"

All I know is I never saw a readout like this. The BL horses must have been very close or possibly his entry was in error. Personally I'd bet the horses and ask myself questions later.

These are examples of purely specific situational questions. Anyone who is not there, experiencing the situation personally, would just be exercising his ego if he tried to give a definitive answer. No one can honestly answer such situational questions without being on the spot witnessing the actual readouts, odds and other factors needed in order to make correct decisions.

As I told the person who asked these and many other situational questions, answers to all questions have been repeatedly published in the Follow Up. All too often those who fail to read or understand Follow Up material go to some other client for advice. Unfortunately, this is one of the chief reasons we still have some non-winners. No matter how well intended any client may be, giving self-perspective answers or trying to quote me, something that is seldom accurately done, is usually disastrous.

Ours is a lonely endeavor. It must be absorbed and implemented by each client individually, personally.

That's why we have the Follow Up.

EPIPHANIES

As I mentioned in Vox Pop, we've received letters or e-mail from 25 Clients citing 25 examples of epiphanies, complete turnabouts from previous non-winning thought processes. Needless to say, each reported going from non-winning to winning as a result. This seems to justify my constant repetition of key factors that many overlook or simply did not observe because, as a couple put it, Stubborn Resistance.

My congratulations to all them and to those who will take a similar step in the future.

TRACK TO TRACK

I get a few communications asking for Track-to-Track Equalization Charts. While many are published by commercial entrepreneurs, none are even remotely accurate. I have experimented with most and, making the adjustments they recommend, No Shipper from an alleged lower class track has ever won at a decent price.

Using the Equalization that we, working with TrackMaster, have built into our download programs, we've all enjoyed a bevy of double digit winners shipping from so-called lower class tracks to the majors. It's not the Track Class as much as the Class (Total Energy in concert with Primary Line Scores) of the horse itself. Remember, the horse runs the race, not the track.

Local knowledge from <u>your personal records</u> is important here. At any given track there will be high ranked shippers from some other track that simply seldom or never win at your primary track. A good example in 1999 was seen when high ranked Canterbury Downs horses shipped to Gulfstream and didn't win.

We have an Arkansas client whose records show that even top rated Evangeline Downs horses do not win at Louisiana Downs or Oaklawn. He keeps copious current records. Like all records, these facts can change from season to season. So in keeping records the key word is *current*. Don't ever think any statistic or Corollary is permanent.

AVERAGING INDIVIDUAL COROLLARIES

Averaging the value of each corollary over a long series of races still seems to be a Favorite Pastime of even our most intelligent Clients. While Early and Late Pace Ratings might seem to be logical Corollaries to average, our records and those of many clients who enjoy keeping records of individual Corollary Performance, show that Virtually All Corollaries will Average 2.89 - or in the Top 3. The exception is the SR which averages 3 and the SPR, averaging 2.45. Making this vital statistic ongoing is the reason behind Probability Convergence as seen in the new V/DC in Val 2. Many clients cannot reconcile themselves to the fact that having both Early Pace and Late Pace in the same Readout Array is Valid. We once tried separating them but the result was disastrous. So, when averaging any series of 100 Races at Various Tracks, Both EP and LP produce a 2.89, or within the Top Three Ranking, as with the Other Corollaries.

RESULT CHART PROFILING

Again I warn you against Profiling Result Charts. Del Mar, Belmont, Saratoga, Fairplex and, to a lesser degree, Santa Anita and other Majors, have all produced a lot of winners that were within a length or so at the Second Call in the Result Charts. Yet the majority of these Winners showed very little or no indication of such a running pattern in their last four Past Performance Lines. In fact, a Lot of these Early Result Chart Runners that paid double digit mutuels actually appeared as Late on the E-L Graph. More proof that we cannot consistently determine Early or Late Pace by the Visual Perception of Position Calls.

More importantly, True Early Winners at these meets paid an Average Mutuel of \$6.40 while winners from the Late Side of the Graph averaged \$13.40 when the majority of contenders were on the Early side.

AN AMUSING LOOK AT EBAY

They're letting their users Bid on old, outdated Sartin Material. Minimum Bid \$51. The material includes Old Seminar Tapes and outdated Follow Up issues and Manuals we Won't Sell at any price. At best, this stuff is Memorabilia only. If they'd pay the freight I'd give them shelves full of material that is virtually Useless in Today's Racing and Not Representative of Today's Sartin Methodology. They're offering expensive Nostalgia, period! Caveat Emptor.

I'LL WRITE IT AGAIN - DIFFERENT WORDS

When you see a lot of winners coming up 4th or 5th on Val or Val 2, that's usually Not the Horse creating the problem. Pay close attention to the horses You Entered that are ranked 1st, 2nd and 3rd. The Lower (Tiered) horses are Seldom the Problem, it's those ranked above.

VAL M MANUAL ENTRY

This is the version used by those who still enter from the Daily Racing Form. When entering distance, Two Digits must be used, separated by a decimal when entering the Distance.

Examples: 6.0 - 7.0 - 8.0 - 9.0

The Half Furlong distance work automatically as entered.

Examples: 5.5 - 6. 5 - 8.5

DOS PRINTERS mySimon.com

Aline Best did a search on mySimon.com and came up with the following list of **inkjet printers** available for printing in DOS.

These are all under \$350.

Hewlett Packard DeskJet 812C	\$1.50
Hewlett Packard DeskJet 840C	\$146
Hewlett Packard DeskJet 930C	\$199
Hewlett Packard DeskJet 950C	\$291
Hewlett Packard DeskJet 842C	\$150
Lexmark 3200	\$ 99
Lexmark 5770	\$277
Lexmark Z51	\$140
NEC 950C	\$254
Xerox C11	\$ 98
. Xerox C8	\$ 80

Recommended Reading: Back Issues of the Follow Up

Issue #59 ~ Introducing Pace Launcher with new Pace Line Selection Guidelines

Issue #60 ~ The Era of the Corollary with Sartin Glossary of terminology

Issue #61 ~ Value Wagering and advanced Pace Launcher corollaries, Pace Launcher 4

Issue #62 ~ Step by Step instructions given in detail for a full 9 race card

Issue #63 ~ Answers given to ALL problems encountered prior to this issue

Issue #64 and # 65 ~ Both issues are dedicated to helping you make profitable Decisions

Issue #66 ~ Introduction and explanation of Synthesis

Issue #67 ~ Benefits unique to the TrackMaster download and Money Management

Issue #68, #69 and # 70 ~ Exploring TODAY'S realities in Handicapping Success and how they differ from the past.

Issue #71, #72 and #73 ~ An objective testing of our Bottom Line/Betting Line with real money by Mark Cramer.

Issue 74 ~ First of the Cracking the Corollary Code series, Art & Science of Passing Races

Issue 75 ~ WAGERCAPPING issue

Issue 76 ~ WAGERCAPPING pt 2 - Diagnostics, Prognosis & Treatment

Issue 77 ~ THE VALIDATOR includes the White Paper by Dr. Sartin

Issue 78 ~ 1999 Holiday Issue - More on the Validator

Issue 79 ~Y2K + MORE PROFIT

Issue 80 ~ Do YOU Truly WANT to WIN?

Issue 81 ~ Here's to the WINNERS

Issue 82 ~ Probability Convergence: The New Science

Back Issues of the Follow Up are \$12.50 each ~ CA Residents: \$13.47 includes tax

SABOTAGE YOURSELF...

Gambling with an Investment Tool

I had a long talk with a client who came back to the Methodology after a year or so absence during which he had tried several handicapping programs from various competitors. When he first left us he was using Synergism with which his average R.O.I was only 1.20. Using various programs from competitors took him about three times as long to work a race and his R.O.I dipped to break even or at best 1.05 because he was, in his own words, "Getting nothing but Chalk."

He returned to the fold and, on the advice of one of our members, got Validator. His reaction to the Validator, he said, "Blew his mind," because of the plethora of Longshots he was getting in his first three Tiers of V/DC. Obviously he's now a superior Handi/Wagercapper since most of those big winners appear in the Top Three V/DC Tiers.

That's the good news.

The bad news is that he began to completely ignore choices that would pay from \$7 to \$11. In short, since Validator got him so many Overlays, he began to 'Go for Broke" instead of taking advantage of the profitable investment opportunities found regularly in horses that only paid in what he calls, the low-medium range.

So intent was he in going for nothing but \$20 to \$50 winners and a few he bet that paid between \$70 and \$105, that he allowed himself to become a "gambler" instead of Investor because he forgot the two most important facts about Wagercapping.

(1) Win Mutuels are cyclic at every track. For every four races dominated by double digit mutuels there will be six races where winners will only pay between \$5.80 and \$7. There's no way to tell in advance the average mutuel cycle that will prevail by day by track. One constant has been that there will be no less than **two double digit mutuels per day** regardless of cycle. Note I said "Mutuels," not **WIN** Mutuels. On many racing days everywhere, the payoff for the Place horse exceeds that of the winner.

Averaging Synthesis, Validator and Val 2 Win Mutuels by year at 58 tracks shows that the average mutuel of 60% of these winners paid \$8.40. However, 40% of those winners were Overlays paying well over \$8.40, averaging \$16.80. I caution you about averages. Arriving at \$16.80 meant including some win payoffs earned by clients that ranged from between \$80 to \$112.

These are averages based on cycles of 100 races. Anyone depending on nothing but Averages of any kind can go broke before they eventuate.

(2) This is perhaps more important than (1). In order to fully capitalize on those big Mutuel payoffs provided by the V/DC readout, one must be close to even when the *big hit* occurs. Thus

the big hit becomes pure profit (less bet). Unfortunately for some, the overlay win merely makes up for losses incurred before the big payoff. **This is not the way to profit**. To achieve at least a break-even position before capitalizing on big Overlays, one must absolutely understand the cyclic nature of payoffs by track and accept the bevy of mid-range payoffs coming from any advanced program, including V/DC.

They are the Wagercapper bread and butter. The question now becomes 'What constitutes a mid-range payoff'?

Averaging the win mutuels paid by favorites at 58 different tracks we get \$5.80 based on a \$2 bet. The average percentage of wins by actual favorites at these tracks was 35%. $3.5 \times 5.80 = 20.30$. Based on this study, betting two horses to win, one loses \$19.70 per ten races. This figure slightly differs from the far-distant past when the 33% of all winning favorites paid average mutuels of \$6.10. $3.3 \times 6.10 = 20.13$. A loss per ten races of \$19.87.

Obviously the public choices offer no profit. Even betting on only one horse to win, the loss ranges between \$5 and \$2.90 per ten races. If one wagers on the Top 2 public choices the average combined mutuel is 7.40 with a win percentage 49%. $4.9 \times 7.40 = 36.26$. Total bet, (based on 2 - 4 per race, is 40. The loss = minus 3.74.

Now, some stats gained from client reports using Synthesis, Validator and Val 2. Those following directions for using any of these programs earn an average Low Odds Mutuel of \$7.90 and an average Overlay Mutuel of \$14.80. With Val 2 that average rises to \$16.40. The ratio of Low Odds winners to Overlay winners is 61-39. No one I know can win 100% of the time so for this article, I'll begin by figuring a average Win percentage of only 50%. 61% of 50 is 30.5 winners per 100 races at \$7.90 = \$240.95. 39% of 50 = 19.5 winners per 100 races at \$16.40 = \$319.80. Therefore, based on winning only 50% of the time at \$4 per race, we get \$560.75 minus \$400 bet. That's a profit of \$160.75.

Bear in mind that's Minimum Profit based on winning only 50% of the time betting \$2 per horse. At \$10 per horse minimum profit becomes 5 X 160.75 or \$803.75.

That's not much but even the least skilled or focused client should never profit less than \$803.75 per 100 races, or \$80.38 per ten races. That's a lot less than most winners are making but it's a start and a lot better than losing. That profit, about \$50 a day, is so small in fact, that when I showed a copy of this article to 'Capper and three other clients who are consistent winners, they scoffed, saying that \$600+ profit was their minimum for just 20 races. They suggested that I not publish these figures because they're much too low. But they're based on total stats which, to be fair, must contain reports from NON-winners. It is not surprising how making averages that include the 13 to 15% non-winners can drag down a total.

While there is something for everyone in the Follow Up, much of what I write is aimed most especially at the lost sheep who can best be helped by viewing minimum figures instead of optimal ones.

To help those not enjoying maximum profit, here is a way to maximize lower profits with only a minimal 50% win average. It's based on a survey of reports from the records of our recorded 15% of Non-Winning clients who don't yet seem to be able to pass No-Value races but still try

to Wagercap, hiding all horses with less than 5-2 odds.

Looking at their two wagering selections from their chosen Sartin program they get, according to their records 55% winners. (11 of 20) Their Average Mutuel is \$9.80. So If they actually bet what their records indicate, they'd gross \$107.80 for every \$80 bet. A profit of \$27.80, based on \$2 bets. \$139 with \$10 bets.

In truth they don't make this amount. They try to Wagercap as directed before they're ready or able. Consequently they show "miss" on high ranked horses that deserved a wager. They Hide about half the **lower paying winners** they should be betting and rely solely on their Overlays to get that average mutuel of \$9.80.

As a result, they're behind when the big winner comes in so they make little overall profit on the Overlay. It merely helps them catch up. Until they're ready to learn how to pass No Value races and Wagercap by Hiding horses that will pay less than \$7, they should start betting proportionately 60/40, accepting \$6.00 winners or, in some cases be desperate enough to accept a \$5.80 winner. No, it's not as profitable as Value Wagering but for those who cannot (will not) learn to pass or make other intellectually oriented decisions, it's better than losing.

Based on a total bet per race of only \$5, if 60% of the bet (\$3) is placed on a \$6 winner it will pay 1.5 X 6 or \$9. \$3 bet on an occasional \$5.80 winner pays \$8.70. Going lower than \$5.80 is an exercise in hopeless futility. Spend your money on groceries.

This kind of betting is for those who just can't seem to make a profit Wagercapping as directed. Keep in mind that It applies to only about 15% of our clients. Anyone in this 15% group should bet 60/40 until they hone their **Passing** and **Hiding** skills to the level of the other 85%. There will probably always be those who will never accept the lessons that make Value betting most profitable.

Since racing began, the betting public has shown a woeful inability to pass No-Value races and to recognize when no-profit favorites are bound to win. This, despite the many books by "expert" authors who write that Value Betting is the "only" way. The problem with "expert" authors is they expect everyone to be as smart and skilled as they say they are. Most are decidedly not - which is why they write those books.

I am delighted and somewhat amazed by the fact that, slowly but surely, 85% of our group has learned to pass no-Value races and to recognize events in which lower paying contenders are destined to win. I say, slowly but surely, since it has taken over four years for this process to reach fruition.

Since early 1996, with the advent of the Pace Launcher series with Bottom Line/Betting Line, I've dedicated more Follow Up pages to Value Wagering and the need for getting that essential *feel* that tells you when to pass and for recognizing circumstances where favorites are bound to win. The key word here is "Feel."

There are no rules for these two vital factors in Wagercapping. They come from "feel" and that feel is derived from experience. More than experience alone is the ability to recognize and compartmentalize all experience into a "feeling." It's like an added sense that creates a behavior pattern that is almost autonomous. I say "almost" because nobody has honed the feeling to

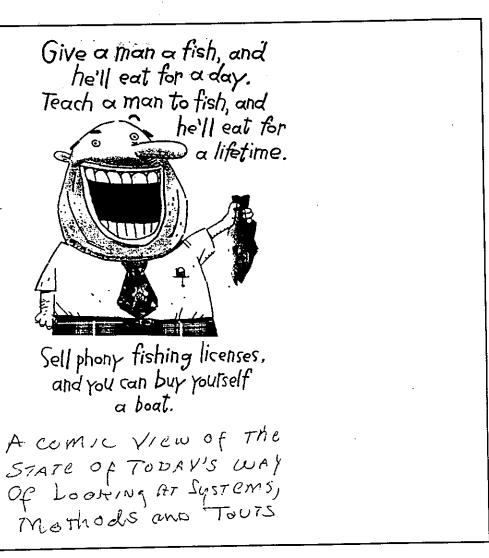
perfection. Even the keenest of senses can sometimes be incorrect. The very best Wagercappers still pass races they should have bet and bet into races they should have passed. The idea is to keep these incorrect decisions to a minimum. That's all the very best Value bettors, in and out of the Methodology, can do.

This essential "feeling." cannot be taught, but it can be learned. Not just from experience but a deep-seated recognition of collective experience gained by focusing on personal records. The best kind of experience comes from failure. We either learn from failure or we doom ourselves to repeating it. It's a common behavioral phenomenon. It's the "Over and Over" Life Script. Fortunately for us, the vast majority of "HorsePlayers" live out that script. They make the same mistakes day after day. In so doing their losses provide us with our profit. Ours is not a benevolent enterprise.

In learning from failure we sense what *not* to do. This gradually leads to success: learning what *to do.*

Both winning and losing are habits. Like any other habit they evolve from constant repetition. Since the Losing Habit is the first to be acquired it is the most difficult to break.

However, once the Winning Habit becomes ingrained in the psyche, it is seldom broken.



VOX POPULI The Clients Speak

Dear Doc, Shane, Mary and Aline,

I hope this short letter finds you and the "PIRCO FAMILY" in the best of health.

I would like to thank you for the Validator. I'm playing the Northern California tracks (Bay Meadows and Golden Gate) for now, and concentrating on the Claiming Sprints and Routes. I picked my spots and I'm doing really good sticking with the Top 3 V/DC horses. I enclosed some of my printouts on the days I played. I read my Follow Up over and over and my persistence is paying off. Thank you again.

Take Care,

R.L., California

DOC COMMENTS: This client has managed to capitalize on the mid-range win mutuels available at N. Cal tracks during this period and turn them into good profit. He's capitalizing on what's available and picking his spots well.

Hello Doc

I just wanted to say hello. I hope you are well. I'm doing very well. I've been mostly practicing not betting too often, but downloading everyday. I have made a few bets with very good results. Val 2 is great. I followed your advice about betting and not letting myself get too far behind (Follow Up 83). I made 2 bets last Sat 11/25, a 4 horse Trifecta box for my Dad boxing my top 4 v/dc. I ran 1-2 and 4th and I bet 1 horse Place/Show in race 4 @ 35-1. He showed and paid \$26 so that was my day....

Thank you B.V., New Jersey Happy Holidays folks,

I thought Follow Up 83 was great. I got a lot out of Wagercapping in Paradise and the 'Cappers article. It was thought provoking to learn how others look at the different contenders in a race. This will change the way I look at a race in the future. Obviously I learn from and enjoyed all of Doc's good stuff. The Logic of Failure was especially enlightening.

Thanks for everything, S.P., California

Hi Everyone,

Another year is about upon us, so let's hope it's as profitable as this year has been. Thank you for all the great Follow Up information and the great Validator software...Thank you for all the warm responses each time I have called. Have a Happy Thanksgiving and a Merry Christmas.

J.L., California

O Henry House:

As per telephone conversation, I am enclosing payment for Validator 2.

Very high praise for Validator 1 and will be looking forward to Validator 2.

My handicapping time has been reduced in that I started piano lessons. Had no idea what I was getting into, surely enjoy the lessons!

Sincerely,

Dr. J.H., Wisconsin

I have just completed my 58th consecutive week making a profit using Synthesis. I utilize the instructions and latest info, as in the Follow Up. Nothing extra. No secrets. I just use the Methodology.

Wagering the N.Y. circuit I have year round action, averaging 31 plays weekly. Always betting 2 horses to win. I will take 3/2 on my low odds horse provided a 60/40 ratio will give a minimum return of 50%.

My win % range was 40 - 66% weekly. \$% range was + 2.5 to 169% weekly.

To help me, I use a mantra to visualize attainable goals: "Nifty Fifty"... 50% wins - 50% profit. Best,

R.J.S., New Jersey

Hi Mary and Doc,

Thank you for the Synthesis replacement disk that you sent me. Enclosed is the old disk that was replaced. As usual you sent me my disk as fast as possible which is always greatly appreciated. Thanks to Aline for her kind help in trying to trouble shoot my program problem and also pointing out to me about a shortcut that I could have been using on my downloads that was printed in a previous Follow Up. It was a nice reminder of a shortcut that I just didn't get around to doing as sometimes we just keep doing things the old way. Just wanted to mention having a good Santa Anita meet. Wagercapping is the only way to go with the Follow Up to read as a guideline to success.

Sincerely,

B.H., California

Hello Everyone;

Just a short note. Have never had so much confidence, freedom and success. Validator has resparked my passion. Please find enclosed (my order) for Val 2.

Thank you for everything, G.W., Canada

To all at Sartin Headquarters,

Thanks to Howard, each and every client has much to be thankful for this special day. B.L., Nevada Dear Doc:

Hope you are well! Here are a few thoughts of mine as I read Follow Up after Follow Up. As you may recall, I've been subscribing since the beginning. So I've now read my 82nd volume!! They take up quite a few file cabinet drawers, too.

In your "Potpourri" in issue 79, you mention that some veteran clients have had to overcome the mixed messages from the old seminars. You said: "Personality opinions that appeal to certain individuals will dominate their minds for a long time to come". I can tell you that this statement really hit home with me. It took me a long time to be able to be myself, and just go out there and win! Before, I would be thinking about how so and so would handle a racing situation. The only guy I think about nowadays is Huey (Mahl), other than yourself.

In Follow Up 82, page 20: The Thin Moment or The Zone. Have you ever read "The Inner Game of Tennis"? A fantastic book on mind control told through the medium of tennis. It teaches the reader to put his mind on autopilot quickly and easily. Sartin clients would do very well to read that book.

Also in the Psychology of Winning in #82, you note that ADHD is for the most part merely stubborn resistance! I couldn't agree more and am getting sick of the "syndrome" syndrome.

And finally, the "Fallacy of Result Chart Profiling". I can remember using Phase III, along with a profile, standing in my New York OTB complaining to my partner that the winners are supposed to be coming off the pace, but they're wiring the field! Or vice versa. We quit using the chart profiles and projected it instead by lengths behind at the second call, which was a readout anyway on those programs. Being based on PPs, that worked well, and still does.

So in closing, keep up the amazing work and keep those Follow Ups coming. I felt the last 3 or 4 were very well written and informative. Thought you should know.

Sincerely,

C.W., Maryland

DOC COMMENTS: Here's a client with insights that go way beyond a day's racing card. I appreciate his depth of understanding and, yes, I have the Inner Game of Tennis and The Zen of Tennis.

Hello all:

...I am ordering Val 2...

Got many high double digit horses with Val 1! Thanks for many years of super programs.

D.D., Florida

Dear Doc,

Enclosed please find my check for Validator 2.

I am enclosing some of those W-26 IRS forms reflective of some of my Sept. and Oct. 2000 activity.

If you really want to know what annoys me the most is to have one of the advanced programs like Validator show a lucrative bet in 1st or 2nd Tier of BL/BL and for some reason I bet it only @\$20 WPS and horse wins 99/1 odds.

This was the case at Louisiana Downs in race #3 on 9/15, 2000. A 6.5 Dirt with card of 11 horses - Claim \$4 - fillies and mares - 3 yrs old.

I should have taken rubber band off wallet; but was cautious. I enclose my Validator work sheets for this race. You will be surprised to find out that I do read your comments and try to heed your advice. An example is 2 of these 4 worksheets are BL/BL with all entries and E/L with all entries - then the worksheets with my final contenders.

Best to all

J.A., Texas

DOC COMMENTS: He may be moan making "only" \$20 bets, but he made \$16,500 in 12 days. I think congratulations are in order. See copies of his W-26 forms in Publisher's Desk.

Just received the Follow Up #83. Read in Vox Pop the note from D.H. in New Mexico. I, like him/her, am new and have just been doing dry runs for the most part as I don't have the confidence to bet much money live yet. However, I did make a small wager at Keeneland in the Queen Elizabeth Cup based on the print outs from Pace Launcher 3. I am happy to report, just as D.H. did, that it resulted in a \$52 winner. The overwhelming favorite is still running. I will continue to read the Follow Up (several times) and practice, practice, practice. Thanks to all for your guidance.

L.J., Kentucky

Doc,

...Been reading the Follow Up. I really look forward to reading it. I get excited. I know the answers lie within. The Follow Up allows you to tap within to discover possibilities, maintain hope, faith, or whatever a person needs to acquire in order to become a successful Wagercapper. The knowledge is all there. It's about whether we have the desire, focus, attention, discipline, and belief, as to if we can or not. Everything else is just an excuse. I know this and many others do too, that is, if we're being honest with ourselves. For the others, it's simple. Something must be wrong – mentally.

Perhaps the most interesting and important material is contained within the Psychology of Winning articles. The keys are truly within mastering the mental aspect. I understand this to the utmost, in my own effort to assist those youngsters become better free throw shooters, or improve basic footwork fundamentals. I'll say this! What you teach and impart in the Psychology of Winning cuts across all life boundaries. Reading this section has in addition to helping me improve my ability to make profits at the track, has assisted me with vastly improving my basketball training abilities. Thanks again.

You have no idea the far reaching impact you have. You are a great man. Many times we have to wait until someone is deceased to acknowledge their contribution. I'm acknowledging now, and always will.

Will be sending for Val2 soon. Just a great program with customized components. Well conceived, but I didn't expect anything less. I forgot something - don't be concerned with whether you lose a race in the presence of a client. You're human - none of us are perfect. That standard is only for God. Enjoy who you are, and in knowing what you're about!

With lots of love and respect for you and the whole Sartin family,

D.A., Maryland

Hi Mary,

Just wanted to let you know that I received the Validator Demo disk on Friday Nov 3. I worked with it all weekend and was so impressed that on Monday I mailed out my check for Validator 2. If you could please rush Validator 2 out as soon as you receive the check, I would be most grateful, want to get started as soon as possible. I'm going to be taking an early retirement at the end of 2001 and I can't wait to do what I always wanted to do, spend my days at the track or Wagercapping.

I just love letting the program do all the work. It sure beats the old days of pouring over the Racing Form for hours and ending up with the favorite anyway. The Follow Up is a great tool to motivate all Sartin Methodology believers. All you have to do in follow Doc's advice and you can't go wrong.

You all have a great holiday season!

M.U., New York

Ηi

Is Validator 2 the program that you were working on that could be used on Windows instead of DOS? Also, I just finished reading Follow Up 83. I always enjoy reading Follow Ups, but this issue has the best article that I've read since I started receiving the magazine with issue #57.

the article I liked so much is the one written by Matt Noreen.

The reason I liked this article so much was that Matt shared his thought process every step of the way with horse selection and wagering thoughts. I find this much more enjoyable than just looking at different screen printouts with the results posted below them. I wish you could have more of these.

I also enjoy your writing style too, Dr. Sartin.

I hope to come to California to spend some time with you in the future.

Yours truly,

S.D., Canada

DOC COMMENTS: Matt Noreen is one of the very few who ever gave us a step-by-step process. I have done it (see Follow Up 62). I would <u>LOVE</u> to get such an article from *you!*

Dear Howard:

I received your reply to my email via snail mail yesterday. Although I initially was angered by the tone of your response, I quickly realized that you were identifying a key flaw in my persona which permeates all aspects of my life.

I have always had great difficulty "listening to others" or following the directions of others. It appears that my insecurities cause me to behave this way. I realize that what you are saying is true; I must read and study the literature completely, and carve out a procedure that belongs to me, and that works for me. Thus far I have had success in 2 of the last 3 years "despite myself". Now I must stop looking for shortcut answers, instead I must do the work!!

I wish to thank you for not making it easy for me. I have always felt that racing is a lot like life. Your strengths and weaknesses are highlighted each time you go to the window. I am making a promise to myself to work more diligently, and to use my records to validate my performance. I hope to communicate to you again in the near future. Only this time it will not be to pick your brain, but instead to show you my progress.

Regards

N.S., New Jersey

DOC COMMENTS: I admire those who are initially angered by the "tone of my response" but then realize the problem lies within. In this field I have never sought profit through the old axiom of " the customer is always right". That's why we have clients instead of customers. My only task is to help all clients become winners. If a degree of harshness is required, so be it.

Hi Doc:

Some years ago I obtained a copy of Hambleton's book and also the book by Brohamer. I studied them thoroughly and was able to improve handicapping considerable.

Recently a friend advised me that he had purchased "Pace Launcher 4 and invited me to a demonstration of the software. After reading the manuals, I handicapped 79 races. I had a 72.15 win percent betting two horses with a ROI of 68.4%.

Please send me the latest price list of all available software, manuals, etc.

Dear Doc:

I hope everything is well with you and your family. I would like to share a most memorable day with you I had at Saratoga August 27, 2000. After 2 days of zigging and zagging at Saratoga I had a long talk with myself on how I was self destructing by trying to handicap instead of following directions you spell out so often in the Follow Up. My decisions at the betting windows were horrible even though the winners were plain as day on my energy and V/DC screens. I very rarely play exotics of any kind but I dove in with both hands played four horses per race in the rolling pick threes.

I have included the copies of the IRS forms and the 6 consecutive races I won. The maiden races with the first time starters, I followed your guidelines on concentrating on the morning lines, and that's all I did. I was very close to going 10 for 10 as I was beat by a nose and tried to beat PLEASANT BREEZE in the 8th race. So Doc, when you feel like your banging your head against a wall and don't think some of us get it, your persistence has helped many of us have days like this which was my biggest day ever, not only financially, but psychologically.

Thanks again!!!!

S.B., Massachusetts

DOC COMMENTS: Please note again his most pertinent comments "I had a long talk with myself..."This client is another example of an epiphany: an awakening to the fact that what is known as 'Handicapping" is not the same as Winning! He sent readouts for those six consecutive wins. Here are a couple of his IRS receipts:

The Spa Breeders' Cup

IRS CLAIM INFO

SOLD 27-AUG-OO CLAIM 27-AUG-OO

CLAIM AT NYRA

018-58-4881 S/S NO: 71154-83C5-926A TKT TSN:

SOOS SARATOGA SUMMER SOLD ON

\$2 PK3 3 RACE 07/07/03

\$2917.00 ***** CLAIM VALUE \$.ŪŰ IRS DEDUCTION \$.ŬŪ OTHER DEDUCTION: \$2917.00 NET CLAIM

W: OBORDS PZAUGDO インオロフ

The Spa Breeders' Cup

IRS CLAIM INFO

27-AUG-00 SOLD 27-AUG-00 CLAIM

CLAIM AT NYRA

018-58-4881 SZS NÚ: 6062C-1405-926A TKT TSN:

SOOS SARATOGA SUMMER SOLD ON PK3

\$2 RACE 07/07/07

CLAIM VALUE

\$1941.00 b \$.ŪŪ IRS DEDUCTION \$.DŪ OTHER DEDUCTION: **\$1941.00** NET CLAIM

W COCECC 27AUROS 1 ⊇AñD

Dear Dr. Sartin:

Through the patience and prudence of Aline Best I received the Validator program in Saturday's mail, while at my local wagering site. It is my custom to review all handicapped races as soon as possible, starting with any won by an ostensible non-contender. Belmont's 7th (9/16) had two entrants @ 2/1 or less, a condition under which I usually pass. Pleased with my decision as the winner was not among the four post-scratch contenders, I forgot about the race until today's review.

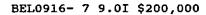
First, I added the winner (Forbidden Apple) to my four remaining contenders and was relieved to see him tier 5th, confirming no oversight. Then, as an introduction to Validator, the same lines, remarkably, elevated him to 2nd B/L, 1st (tie) V/DC. This is an impressive feat and, needless to say, one hell of an introduction.

Please excuse the use of Val's 6th line, subsequent lines included four 11-12F races and a dull (last race) return from a long layoff. My decision to pass most races with two hides (2/1 or less) is based upon my records overwhelming support and is reflective, only, of my line and track choices.

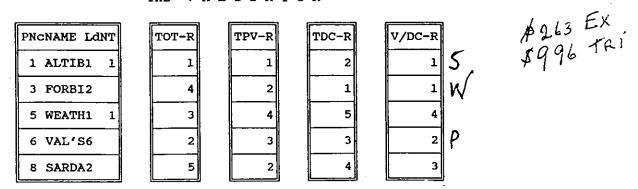
I have been a client for over eight years and anticipate many, many more.

My sincere thanks, appreciation and best wishes,

M.F., Rhode Island



THE VALIDATOR



7TH BEL OK SEPTEMBER 16, 2000 OFF 4:09 TIME 1:51 3/5 CLEAR TRACK: SOFT

√3 FORBIDDEN APPLE 114 SANTOS J A 45.00 15.40 5.80 6 VAL'S PRINCE 118 LUZZI M J 8.00 5.60

1 ALTIBR 115 MIGLIORE R 3.10

SCRATCHED: GARBU, INDY VIDUAL, ICAN'THEARYOU -- More --

\$2 EXACTA 3-6 PAID \$263.00 \(\sigma \)
\$2 TRIFECTA 3-6-1 PAID \$996.00 \(\sigma \)

DEAR HOWARD,

THE VALIDATOR 15 A WINNER. I WAS going to write AM ARticle OM the Long ACRC Mile At EmeRALd. I HIT EDENATOR FOR \$85.20 WIN, It WAS THE LONGEST odds FOR A LONG ACKE MILE WINNER EVER, After I thought About it, who would Believe + HAT A WASHING TON BREd Could bent Bob BAffert AND HAT CALIPORNIA HORSES, HE WENT WIKE to Wike 13300 Record time.



Making It

by "Capper

"How do I get to the winner's window?" This is the question that becomes the drive, the goal for each of us after that first race track betting experience. Are we snake bitten and deluded, or have we discovered the land of milk and honey?

It seems as if it will be so easy to capitalize on the betting and to go home with more money than I took to the track, **and** to do it regularly. I say to myself all I need is a 'system' and the rest, as they say, will be gravy. I do not know if 'they' really say that or if 'they' really care whether I am on the gravy train or not. I do know it was not as easy as it seemed at first, even for a fairly smart person. As a matter of fact, I had more losing days than winning ones. It was always fun though. Maybe too much fun.

There were always reasons why my selections did not win. The reasons ran the gamut of oldstream rationalizations, and some times my selections just plain lost. Excuses, lousy systems, or misplaced credibility - it did not matter - I was running in the red. How does one stop this slide, this losing habit from continuing? Improve the system? Make more rules? Read more books? Listen to more experts? Give it up? It certainly did become confusing. And what seemed like a guaranteed income, the proverbial Mother Lode, continued to elude me. Every place I had turned for edification and enlightenment had come to a dead end. What to do?? Give up the quest? Is it truly a Holy Grail and unattainable??

I surged onward. There must be a way. Surely if anyone can do it I can also do it.

It seemed that each of those with whom I spoke, watched, or read about and who was also successful was doing it independent of mainstream dogma. If a system or method was being used it fit their personal handicapping criteria. How do I come up with my own? Is there a new angle? Can I find it?

I did not find a new angle, but I did find the Methodology.

Did it make me a winner? (you may be asking) Well, it did reinforce my belief that one could profit from investing in short term parimutuel events (horse races). And it allowed me to find a path to the winner's window. It is not a wide path. The path is not always straight; that is, it is a changing path., not static. Truly that was a hard lesson to have to understand. In searching for the winning answer I had always assumed that once I found it, it would continue the same. Alas it was not nor is it to be. Like the variability of the races themselves the ability to select contenders and profit from them is to be a continually changing process. Once I assimilated this fact, it made all the more sense. Everything in life is in constant change; how could horse racing be any different?

The approach to moving from handicapper to wagercapper and profitcapper was not just about adopting the Methodology. It was about starting at the top of the alphabet for Goal

Achievement. Letter A says **AVOID** negative sources, people, places, things, and habits. That is a pretty conclusive definition for behavior change. It meant I would not be doing some of the things that I had enjoyed about handicapping - especially hanging out and talking about how the races had been run and how the next would unfold. Like any sporting event it seems that the outcome is only marginally important. The best part is to recite statistics, reasons for winning and for losing, trainer numbers, jockey stats, track bias, pars.... yada, yada, yada.... with anyone who wants in on the conversation. If I were to become successful I would have to give this up. Okay, done. The enjoyment comes from actually cashing more winning tickets and not participating in the race "talk" in which the losers tend to be the loudest or the wordiest.

The second letter in these ABC's and the only other one I will mention in this issue, is B for **BELIEVE IN YOURSELF**. WOW! Believe in yourself. This one puts the ball, the responsibility for winning and losing, right in my lap. I cannot blame the track, the jockey, the touts, or even the horse. I chose the wrong contender. It is as simple as that. No more wasted energy making up excuses, rationalizations that probably are closer to fantasy than reality.

One of the popular images that I have used is that of a mountain we are climbing; climbing away from an old habit, an old part of our life. As we scale the mountain we move closer to the top, to the GOAL, the ANSWER. - we leave behind that which was holding us back. Now I want to introduce an accompanying image. Remember B is for Believe in Yourself. Instead of continuing to climb the mountain what happens if you let go? This is not sliding back on the slope - this is actually letting go. What happens now? Do you fall back into the old ways? Have you failed? Here is where self belief comes in. I believe I will fall into my own hands, that I will catch myself. What was I climbing toward? Even when I find the ultimate answer, I must put it into practice. So belief in myself allows me to set aside the deterrents to success and to proceed, but not necessarily upward. This was a big change in assumptions. Accepting that the solution lies within me rather than on a seemingly mythical top (with a guru waiting to give me the answer), I begin to alter the decisions I am making. I make them solely for myself now. The losing paradigm is outside my thought process. Gone. How do you know you believe in yourself? Can you bet \$2.00 and only \$2.00? If you are betting more, and not winning, the thought of betting only the minimum is a hard one for you might really be passing up a larger win - one that may not come often. Belief in yourself says, "all right, there will be another race. \$2.00 is fine on this one. I can start and build a new bank with a @2.00 investment on this one". If you are not winning regularly, the thought of giving up a larger profit is too much to handle. If you are not betting at all, the \$2.00 indicates belief that you can do it. Being able to go to the beginning (a \$2.00 bet) helps me reaffirm the belief in myself that I can build a bank at any time. It is like that great line from Ghostbusters when Bill Murray says, "We had the tools, we had the talent...". Well, we have the tools and we are the talent and we can do it continually.

Transitions are seldom easy. I have shared a little about my own transition and in these pages I try to present analogies as different ways of looking at the way to make the transition because I know we do not all get the message in the same manner. My hope is for all of us to become winners. And remember to use the Follow Up to reinforce your acceptance of your success in handicapping.

The 'Capper here with a race day reminder... work the plan, be profitable.

'Til next time.

"Does Make Cowards Of Us All"

William Shakespeare, through Hamlet, said that Conscience Does Make Cowards of us All. Good poetry but in our endeavor it's *decision* that turns most handicappers into cowards. I should really say: INdecision. The INability to make firm decisions when faced with our real *moment of truth* - time to bet.

When betting, a lot of people cover up their inability to make correct decisions by wildly betting on horses whose chances are based solely on ego-centered opinions and myth-based prejudice.

The expression most used in these cases is: "I like that horse." I can understand owners and trainers liking their charges but Wagercappers? No. Ask yourself, "Would I take it home to dinner or into the living room of mom's house?" Yet, many HorsePlayers justify their losses because they "like" a horse. That's similar to saying, "I know that Joe beats his wife, drinks too much and is out of work, but I like him anyway." This justifies Joe's condition and confirms a person's loyalty - an admirable quality.

If one has admirable justification for "liking" a losing horse it then morally rationalizes the loss. In theory, the loser feels that he/she is coming from a higher moral ground than a winner who has no personal affection for the animal, only for winning readouts. I've witnessed many occasions when someone will say, "I like that horse, last month it keyed a big Daily Double." Last month the horse was running for \$8,000 with good readouts; today it's in Allowance company and ranks fifth on our readouts. He bets the horse today out of sentiment based on a subjective feeling of, "I owe that horse." The reverse of that coin is, "Last month I bet that horse and he came in last." So he bets it today because through some convoluted form of logic, he feels the horse owes him!

There is only one real reason for Val 2. It eliminates the need for *almost all decision making*. We still have a number of clients who say they enjoy analyzing the multiple readouts in Pace Launcher 4 or Synthesis. Their word is actually 'like', not 'enjoy'. They think they can better their profits by looking at workouts and a multitude of other bits of information. They're convinced they can make adjustments better than those we developed for the TrackMaster download. They do *not* believe any study proving that both winning and profit percentages go <u>down</u> when trying to utilize more than six bits of information. Their ego tells them that they have an ability to pick contenders and pacelines greater than mass statistics proven over 25 years of constant research by this organization and outside research organizations with no ax to grind. If these persons are winning consistently at a profit- God Bless 'Em. If not, they should consider Val 2. America faces an uncertain economic future. Many high paying jobs may soon disappear.

Validator 2 & The Breeders' Cup

Between us, Aline and I received a lot of positive communications telling us how well clients did in the Breeders' Cup races. One brand new client asked me for suggestions for handicapping these races. I could only answer that they were not the best races to use when beginning with the Methodology. Too much publicity focus, predictions and opinions from every newspaper and racing periodical, most of which were incorrect. It's very difficult for a newcomer to make him/herself immune from all this flak. So I told him just follow the procedure outlined in my instructions and, above all, bet small.

Old Methodology hands have never had trouble with Breeders' Cup races. Al Cristofano does well with these races as I personally witnessed a couple of years ago.

At the banquet of my tribute on Breeders' Cup day 1998, Al Borgerdine pulled out of his pocket sheaves of hundred dollar bills won betting on Breeders' Cup races. A nice tribute in itself. I guess it helps to win these races if your first name is Al.

Maybe not. The first documentary proof of winning Breeders' Cup, 2000 races came from a Bob. Bob Kruis. He won five, lost one and passed two. He was kind enough to send me his readouts from Val 2, the program he uses despite his handicapping skill an his success with previous programs. He won the Juvenile Fillies race that paid \$96 but missed the race that paid \$113.

He had the Classic down cold. On one matter most winning clients were in total agreement: FUSSIACHI PEGASSUS is biggest bust since ARRAZI. None of us here even put him in the computer.

There are still clients who have difficulty with Breeders' Cup races. They are still trying to figure these top class races by some measure of "Class" that was popular in the 1980's. Their problem may also stem from reading too much publicity about the races before the big event. They heed the tips from various publications and old mainstream books and their minds become clouded. The amount of money won by Bob Kruis alone on BC day would more than pay for Val 2 where they don't have to fill their minds with losing garbage.

Those with no problems just put the contenders through their program, weed out all but the Top 5 or 6 and bet accordingly. Bob narrowed each field down to five - except for the Classic. He narrowed that one down to only four. Ironic that the \$96 winner of the Juvenile Fillies was Tier numbered three, where most of the big winners are found. This was the kind of race where projection was essential. Three of the top 5 contenders were projected because of the dearth of Route lines.

Brealar's Cup	
CD1104- 4	8:5D-\$1;000,000 BETTING LINE
	TIE ODDS TRKDISTS M/L DAYS AGE
(3) 6 FREEFID 90 6 21.0	8-5 KEE 6.0D 5/1 16 2
(1) 1 CINDY2p 1 85 6 19.5	2-1 DMR 7.0D 5/1 27 2
(4) 7 CARES2p 84 6 17.8	5-2 RD 6.0D 30/1 35 2W \$96.00 3-1 CRC 8.0D 15/1 20 2 P *1140
(2) 3 PLATI3 80 6 16.5	3-1 CRC 8.0D 15/1 20 2 P *1140
(5) 11 NOTAB2p 1 84 6 14.5	7-2 DMR 7.0D 9/2 27 2
	(VAL2) LIDATOR
# PNCNAME LINT SR BAL TOT-R EP-R	LP-R CP-R HE-R FX-R V/DC-R
1 1 CINDY2p 1 85 6 3 4	2 2 1 5 2
2 3 PLATI3 80 6 5 5	3 5 2 2 3 P
3 6 FREEF1p 90 6 1 3	1 1 3 1 1
4 7 CARES2p 84 6 4 2	4 3 4 4 3 ω
5 11 NOTAB2p 1 84 6 2 1	5 4 5 3 4
JUVENIL 1 1/16 miles, Purse: \$1.14	E FILLIES
7 (6) Caressing	
HIDE# PNCNAME LONT SR BAL LS TIE	ODDS TREDISTS M/L DAYS AGE
(5) 12 HAP 3 97 5 22.5	EVEN SAR 9.0T 10/1 27 4
(4) 11 WAR C1 96 6 18.0 *	5-2 SA 8.0T 4/1 21 3W 9.00
(1) 2 LADIE3 ' 94 7 18.0 *	5-2 HOL 8.0T 6/1 55 5
(3) 4 WALKS2 99 6 16.0	
(2) 3 ALTIB1 95 6 15.5 (VA	7-2 KEE 8.0T 20/1 28 5
•	IDATOR
PNCNAME LANT SR BAL TOT-R EP-R	LP-R CP-R HB-R FX-R V/DC-R
2 LADIE3 94 7 3 5	1 5 1 3 2
2 3 ALTIB1 95 6 4 4	3 4 3 5 4
3 4 WALKS2 99 6 5 1	5 1 5 4 3
1 11 WAR C1 96 6 2 2	4 3 4 2 7q♥ 2 W
5 12 HAP 3 97 5 1 3	2 2 1 1
MILE 1 mile on turf, Purse; \$1.17 mil 11 (11) War Chant (G. Steve 14 (14) North East Bound (J.	lion, 3-year-olds and older. ns) 9.00 6.00 4.40
8 (8) Dansili (J. Velazquez)	8.60

31

CD1104- 7 11 OT \$1,000,00 TURF BOTTOM LINE -- BETTING LINE

			-11	or.	BAL	LS	TIE	ODDS	TRKDISTS	M/L	DAYS	AGE	
(!	5) 14	CAFFE2	1	96	6	22.8		EVEN	DMR 9.0T	10/1	28	4	41270
(:	3) 8	PERFE2	2	95	5	20.5		9-5	DMR 9.0T SAR 9.0T DMR 9.0T	7/2	22	4	w \$14°°
(:	i) 2	TOUT 2	1	95	5	20.0		9-5	DMR 9.0T	8/1	22	4	P
(4	10	COLST2	2	92	6	13.3	•	4-1	SAR 9.0T	12/1	28	4	
{ 2	2) 5	TRANQ2		94	6	12.0		9-2	DMR 8.5T	6/1	28	5	

(VAL2)

THE VALIDATOR

#	PNCNAME LONT	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-R
1	2 TOUT 2 1	95	5	2	1	3	2	5	1	2 P
2	5 TRANQ2	94	6	5	5	4	5	3	3	4
3	8 PERFE2 2	95	5	1	3	<u>`@</u>	3	` @	4	2 W
4	10 COLST2 2	92	6	3	2	5	4	4	5	4
5	14 CAFFE2 1	96	6	4	4	1	1	1	2	1

FILLY AND MARE TURF

1% miles on turf. Purse: \$1.21 million. 3-year-olds and older, fillies and mares.

CD1104- 8 8.5D \$1,000,000 BOTTOM LINE -- BETTING LINE

PNCNAME LdnT SR BAL LS TIE ODDS TRKDISTS M/L DAYS AGE (2) 4 MACHO1 92 6 20.8 9-5 8.5D 12/1 9 STREE1 2 93 4 19.8 2-1 SA 8.0D 4/1 (5) 12 FLAME1 93 4 19.3 2-1 SA 8.0D 3/1 28 2 (3) 6 A P V1 1 92 7 16.5 BEL 8.5D 3-1 7/2 21 2 p\$8.80 (1) 1 POINT1 1 90 9 11.5 5-1 BEL 8.5D 8/1

(VAL2)

THE VALIDATOR

#	PN	CNAME	Ldi	NΤ	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-R
1	1	POIN	r1	1	90	9	5	1	5	5	5	3	5 P
2	4	MACH)1		92	6	3	5	1	3	2	1	1 W
3	6	APV	/1	1	92	7	4	2	4	4	4	2	4
4	9	STREE	31	2	93	4	2	4	2	2	1	5	2 5
5	12	FLAMI	31	2	93	4	1	3	3	1	3	4	2

JUVENILE

- 1 1/16 miles. Purse: \$1.070 million. 2-year-olds colts and geldings.

CD1104-10 10.0D \$4,000,00 BOTTOM LINE -- BETTING LINE

HIDE#	PNCNAME LONT	SR	BAL	LS	TIE ODDS	TRKI	DISTS	M/L	DAYS	AGE
(1)	5 GUIDE3	101	4	24.0	EVEN	WO	8.5D	50/1	28	4
(3)	11 VISIO3	100	5	20.3	9-5	SUF	9.0D	50/1	21	4
(4)	13 TIZNO1	.97	6	18.8	5-2	SA	9.0D	5/1	20	3
(2)	7 LEMON3 1	99	5	18.3	5-2	SAR	9.0D	5/1	21	4
					·(VAL2)		•			

THE V A L I D A T O R

#	PNCNAME Ld	NT SR	BAL	TOT-R	EP-R	LP-R	CP-R	HB-I	FX-R	V/DC-R	
1	5 GUIDE3	101	4	3	3	1	1		1	1	
2	7 LEMON3	1 99	5	2	2	3	3	:	3 4	3	
3	11 VISI03	100	5	1	1	4	2		2	2	
4	13 TIZNO1	97	6	4	4	2	4		2 3	3	$]$ ω

\$20.40

to the state of th							1.75	A process of the same
and the second second	Соруг	ight 2000	By Equit	256 Co.		· 345		Company of the Compan
10th Race — 17th running of Bre Downs, 1 ¼ miles, \$224,000; Fifth: \$80	Value to v	p Classic, rinner, \$2,	a \$4.7 m 080,000	Second	>e for 3- 1, \$800,	year-òl 100, Th	is and up rd, \$480,0	et Churchill 100, Fourth,
Horse and Jockey	PP	1/4	У3	*	lm	Str	√ Fin ∵	7. To \$1
Tiznow, McCarron	12	1hd	1hd	21	1hd	1hd	. 18k	9.20
Giant's Ceuseway, Kinane	13	31/2	ghd	3hd	311/2	5,5	234	7.60
Captain Steve, Sellers	1	11,4	111	7hd	61/2	411/2	- ghd	13.60
Albert The Great, Chavez	5	21	21	1 ^{hd}	2172	32.	41*	•9.00
Lemon Drop Kid, Prado	.6.	512	₫hd .	. Altd	41	3 52 .		-6.20
Fusaichi Pagastus, Desormeaux	ğ	972	9/2 7hd	812	812	612	62	1.20
Cat Thief, Day	3	4hd	51/2	10 ^{1/2}	102. 5hd		011/2	11.50
Vision And Verse, Castillo Jr.	37	101	61°	5,"	711/2	93	8117	37.50
Gander, Velazquez		123	1011	11112	ghd.	10 ⁹²	300	64.60
Pine Dance, Smullen	3	120	10-~	11.74		123	. 10 ~	106.70
DustOnTheBottle, Doocy	′	13 ghd	13,	13 121	13 12 ⁹²	111/2	12104	63.00
Guided Tour, Melancon	4 .	. 7hd	122	ohd	1172	13	13	91.90
Golden Missile, Bailey	2	•	D.	•	117-	13	13	13.20
13 — TIZNOW		\$2 MUTŲ		U		20.40	8.20	.20
	4 W			~~~~				
14—'GIANT'S CAUSEW 1— CAPTAIN STEVE.								5.20 7.40
Time: 23.52, 47.55, 1:12.01, 1:36.	08, 2:00,75	. Track Co	nditions:	cloudy ar	xd fast. W	finner –	- B C. 3. by	Cee's Tizzv-
Cee's Song, Trainer; Jay Robbins.	,						_ 0,0,0,	





Howard G. Sartin, PhD

Stress & Brain Chemistry

There will undoubtedly be those who will use this column as a crutch, as an excuse for not following directions or blaming failure on some source other than themselves. So be it. The information is vital.

When an individual is under stress, brain chemistry is altered.

Extreme stress alters brain chemistry so extremely that neurotransmitters responsible for cognition fail to function. In short, stress can cause one to **not think straight**.

Even a few clients with the **winning habit** are under some kind of stress but not enough to seriously affect brain chemistry. About 75% of all horseplayers are under stress but most don't recognize it since their brain chemistry has been permanently altered just by the fact that they are horseplayers. 25% don't give a damn. They have *no* high expectations to begin with. They play for the fun of it. We have a few clients like that. They're wealthy and like to play around with computer programs, never caring very much if they win or lose.

Some of you tell me you're under stress, especially when it's time to make wagers, so I cannot vent any real anger when you fail to make correct decisions. Malfunctioning brain cells create a temporary state that is akin to psychosis, and one shouldn't get angry with psychotics.

The happy news is that most of our stressed out clients have overcome by gradually acquiring the winning habit. Even so, stress is always lurking in the wings. For many clients a couple of losing days or even four losses in a row can cause stress to rear its ugly head and render cognitive powers impotent. When this happens I hear the phrase: "I had the big winner right there in my top 3 but didn't bet it." How many times have you said that to yourself or to me?

All this goes back to what I've emphasized since 1975. Successful Handicapping/Wagercapping is at the very least, 80% psychological and 20% skill. In recent years those figures have become more like 90% psychological. The need for skill has been virtually eliminated by Validator 2. Aline Best says that if every client used this program there would be no need for tech support.

Eric Penicka, publisher of the Ohio Turf Report, says that our latest program "Actually takes handicapping out of the picture and does the work for you." (see his review, this issue). He is careful to include the caveat that this statement is based upon the user precisely *following directions* without deviation.

This is true. Yet stress-related deprivation of cognitive brain chemistry is the chief cause for most people failing to adhere to directions. When stress is coupled with stubborn resistance to new or revolutionary concepts, it is even more damaging.

STRESS AND RECIDIVISM

Recidivism means nothing more than a relapse or recurrence of a disorder. In our field that disorder is **non-winning**. The word is most often used in Criminology defining those who backslide into past criminal behavior. It also applies to alcoholics and other addicts who seem to be on the road to amelioration but return to their addiction.

Were it not for recidivism my work would have been successfully concluded several years ago. Since 1982 I've received almost a thousand reports from clients who expressed elation over the fact that they were winning. Then, with a predictable few, these reports gradually stopped. Some dropped out, others had sense enough to call for a phone or office appointment.

As a result they went back to winning. Most persons involved in any kind of stochastic activity require continuous outside support.

Many of those recidivists who dropped out did so because they heard about or read advertisements for some system that was faster and "easier" than the Methodology. "Simple" and "Easy to Understand" are key advertising words that tend to hook persons under the kind of stress that makes understanding anything complex difficult.

Unfortunately for them, handicapping Is complex and success cannot be achieved by means that are simplistic or easy. Ironically, within a period of six months to a year, many of these dropouts returned. They cursed the names of those whose sold them the allegedly "Simple" methods and computer programs for which the recidivists claimed to have paid thousands of dollars. Failing to win or profit, they blamed the purveyors.

In reality they should have looked in a mirror and blamed themselves. The almost universal chicanery of entrepreneurs selling "sure fire" systems has been well documented. Anyone who thinks there is a simple, easy to understand, surefire system that will consistently win at the races, is delusional and in need of a reality check.

The upside to this is the fact that 95% of all horseplayers are naive and delusional. If they were not, most mutuel pools would be minus pools and horse race wagering would offer us no edge or profit.

The truth is that winning at the races is mostly *psychological*, while losing is *emotional*. Mental attitude alone determines a winning or a losing outcome. Few, if any horseplayers will ever accept that fact.

Every aspiring handicapper is burdened by the socially imposed premise that betting on anything, including horses, is gambling. This was recently confirmed when California's governor

vetoed a Bill, passed by both the State Legislature and Senate, allowing interstate, internet wagering on horse racing. Several other states have followed his lead. The reason given: "Too much gambling already."

This conclusion is directly opposed to why most states legalized pari-mutuel wagering in the first place. Legally what we do is considered a skill, that if mastered, is **not** gambling. Unlike lotteries or casino games, ours is not a random event but a stochastic one governed by variables. Through the pari-mutuel apparatus we are not betting against the house or fixed odds, but against a mass of others. Odds are determined by the betting decisions of the "crowd," not the track. Hence what we do is not gambling (unless one chooses to make it so).

So the Governor was in error when he vetoed the Bill on the basis of "Too much gambling already."

The problem shared by recidivists and those who constantly vacillate between winning and losing, is that while they may intellectually accept the concept that Wagercapping is not gambling, their hearts won't buy it. They are the victims of long-term social conditioning that says all gamblers end up losing. This conditioning is re-enforced by so-called "friends" loudly voicing ego-centered ideas based on prejudiced and unreasonable opinions that serve to confuse and intimidate the fragile security of the winner. And please accept the fact that some winners are emotionally and cognitively less secure than others.

Many like to compare pari-mutuel wagering to investing in the stock market where multiplicity of information and insider tips and manipulation *do* play a big part in outcome The **big difference** between our pari-mutuel apparatus and the stock market's is the method of reward. When a lot of persons buy a stock the price goes **up**. When a lot of horseplayers or Wagercappers bet a horse, the reward goes **down**. Therefore, in the stock market, **profit** comes from betting with the majority. In our field it comes from betting against them.

It's just that simple.

For persons who have always adhered to socially accepted behavior, rules and attitudes, revolting against others who are so conditioned causes the kind of stress I wrote about in the beginning of this treatise. Even though this nation began as a *revolutionary* one, conformity now dominates. We still have a lot of revolutionary minds in North America but for the most part, they don't handicap races.

So, in our endeavor the **mainstream dominates**. To sell any system or method to the masses, an entrepreneur must appeal to the mind-set of the masses. I don't. That's why I have clients instead of customers. Most horse race fans and bettors cluster toward a mean that I reject. Happily it's the masses who give us those closing odds that produce favorites and second favorites that win races about 50% of the time with mutuels that are not profitable.

In order to profit consistently from Wagercapping one has to overcome social conditioning and become a Revolutionary. To such a person, stress is replaced by a degree of fanaticism that fosters a benign kind of contempt for those complying with socially accepted views.

I say benign, because, even a revolutionary can love his/her neighbor - except when it's time to handicap and bet.

For those who ask friends, even strangers, "Who do you like?," losing is the natural result. Success comes from a "Me against the world" attitude when selecting contenders and pacelines and making wagering decisions. Those who cannot be **self-contained and self-focused**, which actually means totally *selfish*, while working and betting races, should never expect to become consistent winners. For example, those of you who have met them, will recall the behavior of both Jim Bradshaw and Tom Brohamer when they were engaged in making handicapping/betting decisions - a harsh "Leave me alone," either in words, eye contact or body language.

When not so engaged, they're two of the nicest gentlemen around.

In other words - don't ask a famous Matador to sign your autograph book while he's engaged in the moment of truth with a charging bull.

To be a consistent winner one must learn to be like a Matador, alone at the moment of truth facing a charging bull. Yes, mounted Toreadors are somewhere behind you in the form of this office and the Follow Up.

Still, like the Toreadors, they cannot get to you in time to halt the charging bull. That task is yours alone.

An Important Message from TrackMaster!

Dear Mary, Doc and friends,

We've just added an unlimited option for TrackMaster PP's and wanted to let you know so you could put it in The Follow Up. It should save many of your clients money as they use the TrackMaster PP files to power their Sartin Methodology programs.

We now have four options:

1 month \$79.95 3 months \$219.95 6 months \$409.95 12 months \$799.95

To change to any of those options from the Pay-Per-Use options they currently have users can do so on line on the TrackMaster PP Race Card Selection Page by clicking on line near the top of the page that says:

Click here to CHANGE your billing INFORMATION or Password

For any other inquiries please call us at (800) 334-3800 from 8 am to 6 pm Pacific Time, Monday through Saturday, Sunday our hours are 8 am to 4 pm. We will be closed Thanksgiving Day and Christmas Day.

WISHING YOU A HAPPY and HEALTHY Thanksgiving and Holiday Season.

Ellis Starr TrackMaster- An Equibase Company

An Ultimate "HOW TO"

Optimal Use of the Validator 2 Paceline Indicator (PI)

This column is inspired by Aline, who gets a lot of reports from clients calling Tech Support. Much of what she hears is very encouraging. Dominating her phone line were many reports of profitable Breeders' Cup wins and ecstatic responses about how Val 2 is producing many added wins and higher mutuels.

She also gets a few calls from Val 2 users who are MISusing the F-6 option. They use the PI is every race with blind acceptance, entering **only the line designated number 1** with no thought. In short, they're using this great added feature as a crutch instead of a tool.

To begin with, there are Past Performance charts in which the best line is so obvious that entering several lines and using the F-6 option is a waste of time. Secondly, some forget to limit final Beaten Lengths to 7.5 and are coming up with lines designated as #1 that offer false promise. They lose but fail to go back and note that they entered a line that was contrary to instructions, both written and on my audio tape. They will use a line ranked #1 even if it's non-comparable because of weather conditions or other obvious factors.

Probability Convergence can solve Early-Late and other Bias on the V/DC readout but it cannot overcome vagaries caused by weather.

In the distant past we heard from users who said, from their experience, the line with the highest SR was "always" best. I protested that statement since I've never even done a single card in which the highest SR alone, was the most predictive. That's one of the reasons we created the F-6 and PI rankings

In any given card of races I invariably see ties for #1 PI or lines where SR's are one apart but the lower ranked contender comes from a more comparable distance, surface or track condition. The PI handles this quite well if the user merely enters both or all lines in which there is an iota of doubt.

Thus, if I have even the slightest doubt, I will enter two or more lines and let the Primary Readouts and those from the Val 2 screen, ultimately V/DC, make the final decision.

I'm also quite wary of (e)xtracted and (p)rojected lines. When they come up #1, I use the F-2 feature that shows both the Original and Adjusted Lines on the same PP screen. From perusing those Original lines I can best determine whether or not a horse deserves to be projected or extracted. I do this only when in serious doubt. Usually the Adjusted, Normalized and Equalized lines show what I want to know.

The point is **never** use "x" or "p" lines if there's any doubt in your mind. If there is doubt, before trusting "x" or "p" lines, look for a race at a comparable distance, even if you have to go back four lines. Since doing it, showing by example is far better than just "telling it," here is a step-by-step example of exactly what I did in the only race worth betting at Hollywood Park on November 15.

This race is a Mile on the Turf. It's a seven horse field. I use the five contenders with the highest SR's from the TrackMaster download. For my initial readout I included the two 2-1 cofavorites, SOUTHERN HOUSE and SPICY GIRL. At 2-1, if they ranked high enough, some clients will bet 60/40. In doing so they get back \$9 on a 2-1 horse (\$2 base bet). The actual winner paid \$9. The point is moot, however, since only SPICY ranked high enough to consider. Wagercappers would Hide SPICY and get the race down to the win, place and show horse and earn a \$357.607 Trifecta and a \$46.10 one dollar Exacta, if they chose to so bet. I used 3 lines for RARE. SOUTHERN, the co-favorite only had one North American line. It was projected from a 6.5 Turf line.

I also used multiple lines for SPICY, CORRAC and DYNA. I purposefully made an error many clients are making: using line 1 for RARE. It was beaten 12.10 lengths. I entered the line because some of you are doing so. It had an 80 SR.

I also entered lines 2 and 3. Line 3 was on the Dirt. The PI said use Line 2, a Turf line. Anyone saying that since there were two non-comparable intervening lines I could have gone back 4 to that 90 SR on the Turf has enviable nerve, but would be correct. That race was 405 days ago for a horse whose last 3 races have been mediocre.

But if you're willing to go way back, as I've discussed in several Follow Up articles, you get the Show horse and the \$358 Trifecta

Here are two ways to look at RARE: 1st using best of last 3.

```
ML=8/1
  1 RARE CHARMER
                                      AGE=5
 COMMENT:
                       EQUALIZED, NORMALIZED AND ADJUSTED
L DAYSTRK RCODISTSd 1STC
                           2NDC
                                  FINC
                                                BL2
                                                      BLS
                                                             BLF
                                          BL1
                     45.7 110.4 134.6
                                               1.60
                                                      6.30
                                                           12.10
1[ 73DMR 3FM 8.0T
                                         1.00
                                         6.00
                                               5.60
                                                                  80
                                                      4.60
                                                            5.10
2[ 303SA
          8FM 9.0T
                     48.8 112.3 136.0
3[ 382SA
          4FT 8.5D
                     46.8 110.6 135.2
                                         4.60
                                               6.10
                                                      6.60
                                                            7.30
                                                      0.00
                                                                   90
   405SA
          2FM 9.0T
                     46.5 110.6
                                 135.1
                                         0.60
                                               0.00
                                                      0.00
   454DMR 4FM 8.5T
                     47.4 111.0 135.2
                                        .1.10
                     47.6 112.6 137.7
                                         2.50
                                                      0.00
                                                                   73
   476DMR 6FM11.0T
                                         3.00
                                               3.00
                                                      1.10
                                                            1.60
                                                                   87
   509HOL 8FM 8.5T
                     46.8 110.2 135.2
                     47.9 112.3 136.0
                                         0.00
                                               0.00
                                                      0.00
                                                                   85
   537HOL
          7FM 9.0T
                                                      0.00
                                               0.00
                                                                   79
                     47.5 112.9 137.2
                                         0.00
                                                            0.00
   578SA
          1FM10.0T
   601SA
           4WF10.0D
                     45.7 110.1 137.1
                                         1.00
                                                      0.00
```

Second: entering #1 of the last 3 and line 4, #1 of the last 4 but 405 days back. As you can see I first entered just the last three lines, hit F-6 and the PI chose line 2, 9f Turf. Then, for the benefit of the more daring, I redid the race using lines 2 and 4 with this result.

EQUALIZED, NORMALIZED AND ADJUSTED L DAYSTRK RCODISTSd 1STC 2NDC FINC BL1 BL2 BLS BLF SR L PI 1 73DMR 3FM 8.0T 45.7 110.4 134.6 1.00 1.60 6.30 12.10 80 1 2[303SA 8FM 9.0T 48.8 112.3 136.0 6.00 5.60 4.60 5.10 80 2								GE=5	A			CHARMER	L= 8/1 1 RARE (COMMENT:	
1 73DMR 3FM 8.0T 45.7 110.4 134.6 1.00 1.60 6.30 12.10 80 1					SD O	DJUSTI	AND A	ALIZED), NORM	JALIZEI				
1 73DMR 3FM 8.0T 45.7 110.4 134.6 1.00 1.60 6.30 12.10 80 1		PΤ	I,	SR	BLF	BLS	BL2	BL1	FINC	2NDC	1STC			L
2 30384 REM 9 OT 49 9 112 2 126 0 6 00 5 60 4 60 5 10 00 -		~ -	- 1	80	12.10	6.30	1.60	1.00	134.6	110.4	45.7			1
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	1	2	2	80	5.10	4.60	5.60	6.00	136.0	112.3	48.8	8FM 9.0T		2 [
3 382SA 4FT 8.5D 46.8 110.6 135.2 4.60 6.10 6.60 7.30 82 3	•	_	3	82	7.30	6.60	6.10	4.60	135.2	110.6	46.8			3
4[405SA 2FM 9.0T 46.5 110.6 135.1 0.60 0.00 0.00 0.00 90 4 1	1	1	4	90	0.00	0.00	0.00	0.60	135.1	110.6	46.5			
5 454DMR 4FM 8.5T 47.4 111.0 135.2 1.10 0.50 0.00 0.50 88 5	•	_	5	88	0.50	0.00	0.50	1.10	135.2	111.0	47.4			5
6 476DMR 6FM11.0T 47.6 112.6 137.7 2.50 1.50 0.00 3.40 73 6			6	73	3.40	0.00	1.50	2.50	137.7	112.6	47.6			6
7 509HOL 8FM 8.5T 46.8 110.2 135.2 3.00 3.00 1.10 1.60 87 7			7	87	1.60	1.10	3.00	3.00		-				7
8 537HOL 7FM 9.0T 47.9 112.3 136.0 0.00 0.00 0.00 0.00 85 8			8	85	0.00	0.00	0.00	0.00						_
9 578SA 1FM10.0T 47.5 112.9 137.2 0.00 0.00 0.00 0.00 79 9			9	79	0.00	0.00	0.00	0.00	137.2	112.9	47.5			_
A 601SA 4WF10.0D 45.7 110.1 137.1 1.00 0.50 0.00 1.80 78 A			A	78	1.80	0.00	0.50	1.00	137.1	110.1	45.7	4WF10.0D	601SA	Α

From the seven horse field, I eliminated only GOURMET GIRL and FAIR APACHE. GOURMET is a dirt horse. In every running line, none of which were outstanding, it faded in the final fraction, Not a good sign in a Turf race. APACHE's best line was a projected one from Hastings Park in Vancouver, Canada. It ran one mediocre race at Santa Anita. The rest were from Hastings and Emerald. Its very best SR was an 80.

So I accepted five of the seven horses in the field, including the two 2-1 co-favorites. I always do that and print out the screen Before Hides in case I see a good Exotic wager potential.

Next comes SOUTHERN HOUSE. Originally from Ireland it's a 2-1 co-favorite. It has only one North American line, projected from 6.5 Furlongs, Turf at Santa Anita. An 82 SR, beaten 1.5 lengths with **no** late gain; in fact it lost ground between the 2nd Call and Finish.

I can only surmise that it became a co-favorite because it is ridden by Chris McCarron and did well in Ireland. Reluctantly, I put its last line into Val 2. I did not have to use the F-6 - Pl since it only had one usable line.

MCCARRON, CHRI SAHADI, JENINE	_	W 1	P \$	7 8.° W% 20 0	LIFE CURR PAST T-RT OFF-T	R 18 7 6 10	W 4 1 1	P S 5 0 3 1 1		22 3 14 3 17	3/7 EPS 8,780 8,749 7,398 7,799
ML= 2/1											
3 SOUTHERN HO	OUSE (IRE)			AGE=4						
COMMENT:											
		EQU.	ALIZEI	, NOR	MALIZE	O AN	D AI	JUSTE	D		
L DAYSTRK RCOD				FINC			L2	BLS	BLF S	R L	PI
1 42SA 8FM	5.5Tp	47.2	111.8	136.2	2.30	1.	30	1.10	1.50 8	2 1	
2 88DEA 0GD10											
3 116VCY 0GD	3.0T										
4 144TRO 0GD	3.0T										
5 157MIL OSF	8. 0T										
6 189CHY 0SF	8.0T										
7 225ML 0YL	8.0T										
8 381MIL OSF	7.0T									•	
9 395MIL 0GD	B.OT										
A 416MIL OSF	B.OT										

Next is SPICY GIRL, A French horse and the other 2-1 co-favorite. It has five North American pacelines. I ignored Line one at 11 Furlongs for reasons often stated in the Follow Up. This justified going back four lines. We see lines 2 and line 4 are tied for #1, so I left them both in for The Primary Readouts to determine which was truly #1. When an 87 and an 85 SR are tied for #1 it negates a statement made by those who think that the highest SR is always best.

SOLIS, A		R 81 29	W	FOL1115 P S 13 1.9 6 4		LIFE CURR PAST T-RT OFF-T	R 15 2 8 11	\$5 W 4 1 2 3	P 1	00 S 4 1 2 3	79,		W% 27 50 25 27		4/ EPS 9,105 21,684 9,953 11,313	
ML = 3/1																
4 SPIC	Y GIRL	(FR)			1	AGE=4										
COMMENT	:															
			EQU	JALIZEI), NORI	MALIZE			DJU	STE	D					
L DAYSTR	K RCODE	DSTSI	1STC	2NDC	FINC	BL1	В	L2	В	LS	BLF	SR		L	PI	
1 96DM	R 7FM1 1	L.OT	47.6	112.1	137.6	3.80	4.	20	3.	00	1.80	75		1		
2[118HO	L 7FM 8	3.OT	47.4	111.2	135.7	7.10	2.	60	1.	10	0.00	87		2 3	1]
3 360HO	L 8FM 9	9.0T	47.2	112.9	136.8	14.60	10.	60	0.	20	2.10	79				
4[401SA	2FM S	9.0T	46.8	111.4	135.9	17.50	13.	10	0.	00	0.00	85		4	1]
5 445DM	R 5FM 8	3.OT	46.3	110.7	135.5	10.60	5.	10	2.	10	0.00	87		5		
6 517LC	H 0GD10	T0.0														
7 542LC	H OSF1	TO.0														
8 554CH	Y OGD 8	3.0T												•		
9 584LC	H OGD 8	3.OT														
A 613ST	C OAF 8	3.OT														

Before eliminating Line one for RARE because it was beaten more than 7.5 lengths, here is the Primary Screen with no Hides. SPICY ranks tied for 4th on Primary Line Score. Some clients are Hiding based only on Total Energy Before Hides. Not correct. I used line four where Total Energy Ranked 9th with multiple lines from the other lines were still on the screen. The lesson: Before Hides choose the Primary Line Score Ranking and the TE Line with the most 1's. In this case it mattered little. The horse did not even finish in-the-money.

Here for constant referral is the Primary Screen Before Hides. We'll need to look at after each contender is analyzed:

HOL1115- 7 8.0T \$54,000 TOTAL ENERGY & PRIMARY FACTORS (VAL2)

#	PNCNAME LdT	SR	TOT R
1	1 RARE 1	80	163.7-X
2	1 RARE 2	80	165.1-5
3	1 RARE 3	82	164.3-7
4	3 SOUTH1p	82	163.4-Y
5	4 SPICY2	87	165.0-6
6	4 SPICY4	85	163.8-9
7	5 CORAC1 2	90	166.0-2
8	5 CORAC3 1	91	166.1-1
9	7 DYNA'1 2	87	165.4-4
0	7 DYNA'2	80	163.9-8
1	7 DYNA'3 1	90	165.9-3

	PF	RIMAF	RY FA	ACTOR	RS	
EPR	LPR	CPR	тт	HE	FW	FX
3	x	х	Х	Y	Y	4
9	2	Х	2	3	7	9
6	8	8	7	Х	Х	8
7	5	7	9	9	œ	6
5	3	5	1	2	4	х
х	1	6	4	1	1	7
2	4	2	5	4	2	1
1	9	1	3	6	5	2
4	7	4	5	7	6	5
8	5	9	8	8	9	7
2	6	3	6	5	3	3

LS	R	
59	х	
42	6	X
57	9	
51	7	
30	4	
30	4	X
20	1	X
27	2	
38	5	
54	8	
28	3	Á

Next comes CORAC. It also has 2 PI lines tied for 1st, the first and third back. It's a formidable contender since those lines rank it 1-2 before any Hides. Its two TE readouts are also tied 1-2 with only .01 separating them. The Primary Rankings choose Line 2. That's the one I'll use. Note that despite the virtual tie on TE, the Primary Rankings are 7 apart. That's important and all clients should note that difference despite the fact that the least predictive line has a SR ONE higher then the one preferred by Val 2. Again, so much for the notion that the Higher SR is always the best.

P. DESORMEAUX, KE 68 FRANKEL, ROBER 24	HOL1111 W P S 7 9 12 5 4 4	5 7 8.0 T AL W% 10 LIFE 21 CURR	3+F \$54,00 R W P 12 4 2 6 1 2	0 S EARNINGS 3 213,983 2 77,556	5, W% EPS 33 17,833 17 12,920	2
•		PAST	4 3 0 8 3 2	0 132,704	75 33,17	
		T-RT OFF-T		2 173,496	38 21,68	′
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5 CORACLE		AGE=4				
COMMENT:	DOUNT TOD	D MODMALIZE	D AND ADJUS	יחיביות		
L DAYSTRK RCODISTSd	-	D, NORMALIZE FINC BL1			L PI	
1[35SA 7FM 8.0T	46.6 110.4				1 1	
2 79DMR 3FM 8.0T	47.6 111.8				2	,
3[90DMR 7FM 8.0T	46.1 109.9				3 1)
4 118HOL 7FM 8.0T	47.4 111.2				4	•
5 167HOL 7FM 8.OT	48.0 111.1	134.9 1.00	1.00 0.0	0 1.50 89	5	
6 185HOL 7FM 8.0T	47.7 111.3	135.1 3.10	4.60 6.1	.0 7.30 82	6	
7 572HOL 8FM 8.0T	47.4 111.0	135.3 3.50	2.60 0.1	L5 0.00 89	7	
8 609SA 7FM 6.5Tp	47.4 112.6	137.4 5.30	6.70 4.0	00 2.60 76	8	
	47.2 112.7				9	
A 677SA 5FM 8.0T	47.3 112.3	137.4 5.10	3.60 0.5	0.00 78	A	

Finally, there's DYNA. The public apparently overlooked this horse. It went off at 26.1-1. 423 days ago it raced at Emerald near Seattle. Its last eight races were in southern California. Using the F-6 feature I put in 3 lines, all at today's distance. The PI chose line 3. I used it and was as delighted as Seattle clients when, Before Hides, the chosen line ranked it #3 on both Primary and Total Energy.

ELL	CK, COREY		W 4 1	HCL1115 F S 7 9 1 2	5 7 8 - 1 W% 7 17	LIFE CURR PAST T-RT OFF-T	R 17 6	₩ 3 1	4,000 P S 3 5 0 2 3 3 0 1	68,		W% 18 17 18 20	1	7/7 EPS 7,189 9,000 6,201 LO,918	
	12/1														
	DYNA'S C	LUB				AGE=4									
CO	MMENT:									-					
			_	UALIZEI	•				DJUSTI				_		
LD	AYSTRK RO	ODISTSd					BI		BLS	BLF	SR		L	ΡI	_
1[35SA 7F	TO.8 M					2.1	LO	2.50	3.60	87		1	2]
2 [79DMR 3E	TO.8 M	47.6	111.8	135.9	3.10	3.5	50	3.60	5.20	80		2	3]
3 [90DMR 7E	TO.8 M	46.1	109.9	134.5	3.10	3.5	50	2.50	3.00	90		3	1]
4	110DMR 6F	M 8.5T	47.6	111.8	135.9	3.60	2.6	50	2.50	0.00	86		4		
5	146HOL 7E	T 6.5Dp	46.2	110.9	136.8	7.60	7.6	50	7.10	7.60	74		5		
	178HOL 9F						8.0	00	7.00	5.50	76		6		
7	388SA 8E			110.3			4.0	00	3.00	1.80	90		7		
8		M 6.5Tp	47.4	112.0	136.8	7.30	7.8	30	4.80	1.90	79		8		
9		T 9.0D		109.4			1.6	50	2.00	2.00	88		9		
Ã	452EMD 7E		46.8					50	10.50	13.80	80		Α		

Now I'll Hide the lines that were **least** liked by Val 2 and get it down to a single ranking per each of the five contenders

HOL1115- 7 8.0T \$54,000

THE VALIDATOR (VAL2)

#	PNCNAME LdT	SR	BAL	TOT-R	EP-R	LP-R		CP-R	HE-R	Ì	FX-R		V/DC-T
1	1 RARE 4	90	, 6	3	1	4		2	4		1	i	3
2	3 SOUTH1p	82	6	5	3	3		4	5		4		4
3	4 SPICY2	87	6	4	2	1		3	1		5		2
4	5 CORAC1 2	90	5	1	1	2	ĺ	1	2		2		1
5	7 DYNA'3 1	90	5	2	1	4		2	3		3		3

True to what I've been telling you for months, the same top 5 horses appear in Primary Rankings, V/DC and Total Energy. Not in the same Ranking Order, but the same horses.

Note the Speed Ratings and CPR in descending order.

RARE 90 & #2 (Show) \$6.20

SOUTH 82 & #4 (Out) Low Odds

SPICY 87 & #3 (Out) Low Odds C

ORAC 90 & #1 (Win) \$9.00

DYNA 90 & #2 (Place) \$16.60 (Show) \$7.00

Make of those numbers what you will. More meaningful is the fact that the Wagercapper will hide both 2-1 co favorites because (1) SPICY. its Odds. (2) SOUTH because of its V/DC Ranking 4th and the use of a (p)rojected line.

8049 — SEVENTH RAG Allowance, fillies & m Stretch start - rail at 1	2101	i, 3 y	150	olds	& up.	Note:
Horse and Jockey	PP	¥	1/2	Str.	Fin.	To\$1
Coracle, Desormeaux Dyna's Club, Black Rare Charmer, Pincay Sthrn Hse (Ire), McCarron Spicy Girl (Fr), Solis Gourmet Girl, Espinoza Fair Apache, Blanc	5 7 1 3 4 2 6	31 41½ 63½ 22 7 5hd 11½	21 6hd	311/2 62 12 4hd	31 4₩	3.50 26.10 10.20 2.00 2.00 5.00 41.50
Scratched — none. 5—Coracle 7—Dyna's Club 1—Rare Charmer Time —0:23.14, 0:46.48 Winner — b.f.4 Exbourne- John A Chandler	 . 1:(09.89,	1:34	.03.	Clear	

\$2 Double (5/5) Paid \$28.40 \$1 Exacta (5-7) Paid \$46.10 \$1 Trifecta (5-7-1) Paid \$358.60 \$1 Pick Three (5/5/5) Paid \$43.00 \$2 Quinella (5-7) Paid \$68.80

HOL1115- 7 8.0T \$54,000

THE VALIDATOR (VAL2)

#	PNCNAME LdT	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T	
1	1 RARE 4	90	4	3	1	2	2	3	1	2	S
2	5 CORAC1 2	90	3	1	1	1	1	1	2	1	W
3	7 DYNA'3 1	90	3	2	1	2	2	. 2	3	2	P

I chose this card at random; the race because it was one of the highest paying of the day. A \$9 mutuel isn't much but it's bread and butter. Coincidentally, these readouts produce a Place horse that pays \$16.80. Another lesson for those who eschew Place betting or even betting such a horse across the board with ascending amounts for Place and Show. In most instances Show is not as potentially profitable as it once was. But even at \$2 to win, \$4 to place the cost is \$6, the profit \$17.60. Betting the *prescribed* amount, the profit becomes \$88 wagering on the Place horse alone!

The procedure I took you through is simple, straightforward and included no so-called handicapping or analysis of anything other than that provided by the F-6 function and the PI.

Anyone thinking they don't fully understand the optimal use of Val 2 should pause before communicating their alleged failure to understand.

Go back and re-read this article enough times so that you do fully understand. The guidelines are simple. The results unparalleled.

The only thing that could stand in your way would be putting your ego over reality and profit by attempting what "Conventional Wisdom" calls "Handicapping." That's nothing more than following a mess of outdated Rules and fables that have been passed down like the myths they have become. If you were able to make a profit solely by handicapping, you would not be a client of this Methodology.

The question has been the same for 25 years. Do you *really* want to win at a profit—or do you persist in trying to be that multifaceted nebulae known as a "handicapper?"

Looking for an Honest Man

Anyone surveying a list of those purveying "Expert" handicapping information or success procedures, becomes like a veritable Diogenes toting a lantern looking for an honest man. I've known a few that were honest in my time but most yielded to the temptation of becoming less so out of greed or the desire to be accepted by the still dominant "Old Boy Network" of alleged experts who continue to peddle a mass of material virtually useless in today's racing.

Quite by accident my lantern shone upon a man named .

Eric Penicka. He became a client, paying in full to become one. I did not know until afterward when he reviewed our product in his Ohio Turf Report, that he was an expert in his own right. Somehow he escaped membership in the 'Ol Boy Network. Not only an independent expert but a thoroughly honest one as you'll see from his review of Synthesis.

First, his initial letter to me:

Dear Doc Sartin,

Enclosed please find a copy of the August issue of a newsletter I publish entitled "The Ohio Turf report". In this issue you will find a review of your Synthesis program which you may find to be of interest. This article was written after I had used the program for about two weeks. Since then I have improved my results with better paceline selection and a better understanding of using the hide feature. My first two Follow Ups also helped to enlighten me.

Let me say that prior to joining your group I was a solid handicapper, capable of making a consistent profit betting races. It takes a lot of work, and I do an extensive amount of record keeping to maintain an edge. I handicap for the public, and my selection sheets are available on the Trackmaster site.

Since I have integrated your outstanding program with my own knowledge of the local circuit, my results have bordered on being almost unbelievable. You will find a printout of a race at Beulah Park which is my biggest winner and exacta that I have nailed with Synthesis. There is no way I could have unraveled this race with what you call "visual handicapping", and I am not afraid to admit it. The beauty of your program is the prices it gets in chaos type races, which look unplayable when one is looking at more conventional factors.

Your program is excellent. I may not agree with everything you say about handicapping in general, but I will agree with you that your methodology is superb, and that anyone following your rules will win money. In order to beat this game, you have to look beyond your top choice at times and bet good odds. If a person can bet overlays and look three deep in the bl/bl after hides, they can make a solid, consistent profit.

The results of the above mentioned race are written on the enclosed sheet of my Synthesis printout. This is a good race for The Follow Up! The fall meet at Beulah will be very good as I have been nailing some big ones already. Synthesis is doing very well here. Others may wish to try this track as it is known for "bombs". I played the top two across the board and boxed them in the exacta. I also had the double. The first leg was triggered by the top Synthesis pick which was the 2-1 favorite. The tri and super were very hittable as they were all in the top six. The top two had a 5 point edge in bl line score. No hides necessary here!

Please send me the Validator demo as I would like to check it out. Please continue your outstanding research, and excellent work!

Eric Penicka

47

Note the sentence in which he says, "I may not agree with everything you say about handicapping in general—" This is an honest statement. The man has been a "handicapper" for years and cannot be expected to forsake the foundations of his expertise. In fact I don't ask that anyone completely "agree" with me as long as they do as he did: follow directions. Yet, to my astonishment, his review does not reflect any disagreement. This sets him apart from those "expert" reviewers who see the Sartin Methodology only as a threat to their own mainstream prejudices. Here is his sample readout and that review from the Ohio Turf Report.

ejudices. Here is his sa	mple readout and tha	t review from the C	Ohio Turf Report.	
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(2) 5 ROSSM2 (5), 9 CONTR3	81 74 4 21.0 W 78 71 10 15.84T ¹¹ 74 71 10 13.3 80 76 7 12.8	8-5 RD 6.0D 8-5 MNR 5.0D 7-2 EVD 5.5D 4-1 EVD 6.0D 9-2 MNR 5.0D 7-1 RD 5.5D	12/1 12 4 6/1 5 8 7/2 29 6	
No line PAST 3	80 81 4 8.5 5 SYNTHESIS POWER RA	7 1 10 5150	LS	
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1 4 JUNGL1 78 2 5 ROSSM2 74 3 6 NORTH3 81	10 5 5 24 3 21 3 5 10 1 6 25 4 27 4 6 6 4 2 3 19 2 10 1 2 3	5 5 EAR 7.0 2 6 6 EAR 9.0 6 3 2 E/P 7.0 3	1 4 2 5 5 2 4 3 4 1 3 2 1 6 6 4 6 3 2 3 3 3 3 2 1 2 1 5 5 5 4 3 4 4 4 3 2 3 3	5 6 6 W
4 7 WILLO3 85 5 9 CONTR3 80	10 5 5 24 3 21 3 5 10 1 6 25 4 27 4 6 6 6 7 4 1 13 ① 10 ① 7 3 4 26 5 16 2 4 6 6 7 4 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7	1 3 EAR 1 4 4 E/P 7.0 4 2 2 E/P 6.0 5	1 2 1 1 2 1 5 0 5 4 4 3 4 4 4 3 2 3 5 5 4 6 6 5 1 5 0	2 1 (1) P 3 4 4 5 2 2 5
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ONE.

The Ohio Turf Report

Volume 2 Issue 38

August 2000

In review! "The Sartin Methodology"

Last month I mentioned that I was going to give Doc Howard Sartin's pace handicapping computer software named "Synthesis" a go and report on the results. Since this may get a bit long winded, it will replace the usual "handicapping by example" normally found in this section.

Many of you know that I am not a big fan of most of the software that is out there. Much of it uses obvious factors that have no wagering value and the user usually ends up on low priced choices. I have used everything that Bris has, and also a few other programs that are available to the public. I had heard and read that the Sartin stuff was good, but I was not sure how good it may be.

I joined the group, bought the software, and also some workbooks and audiotapes that explain the methodology and how to use it. The version of Synthesis I use takes the Trackmaster download, and a race card can be handicapped with relative ease.

During the first couple of weeks of use, I did the Ohio cards daily and read through the material looking for the little tidbits that would make me profitable as soon as possible with it. Early indications are that this is very powerful stuff. The program was throwing out good paying longshots with regularity with its first, second, and third choices. These are ranked by points and an odds line called the bottom line, betting line. This bottom line, betting line, or bl-bl if you will, can be printed out on one page for each race.

The user is required to select a paceline for the computer to use. Guidelines are to use the best of last three, at same distance or surface, or to go back to the fourth line if there is one at a distance or surface in the last three that do not qualify. The program works best where all the runners have races at the distance, surface. It excels in claiming, allowance, and stakes races. Maidens are less reliable, as other factors may dominate in these races. It is also best to pass races where runners are trying the distance or surface for the first time. The program is also very good at picking live ones in cheap low level claiming chaos type races, or those lesser of evils type races that are difficult to handicap.

Afraid to choose a paceline? Then plug in the last three lines and take the one the computer likes the best. I prefer to plug in all the lines that qualify and let the program tell me which one it likes the best.

I put the program in to real time play on the Ohio circuit on the Sunday to Tuesday cards on August 20th through the 22nd. The Doc recommends analyzing 20 race cycles so this one encompasses the last 22 playable races over this three day period. So 22 of 39 races were playable. I bet 2 horses to win if the odds qualified them. In some of the races only 1 qualified. The results are based on a \$2.00 win wager on each horse. I only played horses that were at least 100% overlays to the odds line. This allowed me to place bets on 36 horses in this span for a total of \$72.00 bet. I caught 9 winners which totaled up to \$129.00 in money won. This is a healthy 84% roi!

9 winners in 22 races, betting 36 horses. 25% of the bets were cashed. 5 top choices won. 3 second choices won, 5 third choices one, and 2 fourth choices won. This total includes some that were underlays that were not bet. It is critical to concentrate in the top three as the third choice wins as often as the first choice, but normally offers more value. The winners paid \$8.60, \$7.40, \$16.60, \$15.60, \$4.80, \$24.80, \$9.80, \$13.00, and \$28.40. The \$4.80 winner was above fair odds at 5 minutes to post but was hammered down by late action. The longest dry spell was 5 races without a winner. This happened once in the series. This sample is below par of what Sartin says the program is capable of. He says 60-70% winning races with 30-35% winning wagers. I believe this may be possible a good portion of the time if the user uses a little more discretion and passes more races. In any event the bottom line on the bl-bl is very positive! 84% profit is nothing to sneeze at in this difficult game.

To use this program successfully the user must be able to:

Put aside focusing on one particular horse.

Be disciplined enough to be able to bet a first, second, or third choice when the odds warrant the bet.

Playing the overlays is critical to success. This applies to any form of handicapping or methodology however, not just this one.

Following the guidelines that are put forth from the instruction manuals will lead to profit from what I have determined since the last newsletter. Anyone who would like to enhance their profit margin would do well to consider trying this. This is a powerful tool that can improve anyone's level of proficiency, no matter how experienced they may be. It actually takes the handicapping right out of the picture and does the work for you. You identify the overlays and place the bets.

By thoroughly reading and understanding original directions and subsequent Follow Up articles, he describes perfectly the workings and ultimate results inherent in the use of Synthesis. I confess to being amazed. An outsider, with no background in the Methodology, being able to comprehend it all so completely is unique. I still have a few clients who have been with us for years who have less grasp. Perhaps this review will edify them.

Since the review, Eric has called the office telling of the many big "pops" he's received from the program. Mary didn't know what "pops" were. He explained that they were big win mutuels.

More recently he ordered Val 2. His only reason for doing so is that it's so much faster and easier to use, leaves no doubt which paceline the program likes best and it gives the user a **single** readout for making final wagering decisions.

He's one of the only outside reviewers who qualifies as an "expert" in his own right, who ever became a paying client. Many other "experts" have asked for free programs; they called getting programs free a Professional Courtesy. I wouldn't give them anything advanced since they were all touts, picking horses for their own services, or in one case, The Daily Racing Form. I did give them all Phase III, which is completely outdated. If they ever used it to pick horses they only got a lot of chalk from a program that when new and not over-proliferated back in the 1980's, was considered revolutionary and produced profitable mutuels.

If you are a reader of handicapping literature, you'll notice that all reviews of the Sartin Methodology (except this one, Tom Ainslie's and Mark Cramer's) were based solely on Phase III and in no way reflected the least bit of knowledge about Today's Methodology.

My thoughts on this phenomenon come in the form of a question: If someone completely new to the Methodology, even though disagreeing with some of my handicapping concepts, can read, follow and implement the directions for using our advanced programs, and win big right out of the box, why, don't 15% of our veteran clients do so?

I re-quote Penicka's final lines, "Following the guidelines that are put forth in the instruction manuals will lead to profit——Anyone who would like to enhance their profit margin would do well ——This is a powerful tool that can improve anyone's level of proficiency no matter how experienced they may be. It actually takes handicapping right out of the picture and does the work for you. You identify the Overlays and place the bets!"

The answer to my question is easy. The 2 problems most consistently plaguing the 15% Non-Winners in this Methodology are—

- (1) They still try to be "Handicappers" using archaic procedures.
- (2) They cannot make proper wagering decisions.

The reason that seasoned handicappers win with our programs or even their own individual techniques is: They know when and how to bet and when to pass and how to spot and capitalize on Value.

Most importantly they have learned to overcome fear when it's time to wager. Fear is the mother of indecision and indecision is the hand-maiden of losing.

It is great to have a fellow author to help write the Follow Up for me. His second letter and an e-mail to me were so gratifying that I wrote him specifically for permission to use his words. He granted it. That represents a rare display of honesty from anyone who is an expert in this field. The three exceptions are Tom Ainslie, Mark Cramer and now Eric Penicka. If you live in Ohio or wager at some of those lucrative Ohio tracks, get his Report. I certainly would.

The profits I've earned over the years at River Downs and Thistledown make Ohio racing quite lucrative and something every client should investigate. These are tough tracks unless you know what to look for. I lost my first half-dozen wagers at both these tracks until I was able to decipher the "Move, Form and Bias" factors that produced winners. Of course, that was before

the age of "Probability Convergence," The Validator and Val 2. They now detect such moves with nor need for personal observation.

The Ohio Turf Report also does an excellent job of tracking these and other things that produce

winning results.

When one is not himself a "promoter," the best promotion comes from the success of clients. It is one thing to have a superior Methodology and be able to win with it consistently. It is quite another matter when clients can have equal, or in some cases, more success.

A teacher should not be evaluated or judged just on an ability to teach. The true test lies in whether or not the student is able to "learn," and in our field, profit from that learning.

Except for reports from winning clients, there is no greater form of flattery than that coming from a professional willing to put aside his own proven method and follow explicit directions for using a procedure that is completely foreign and, in many ways at odds with his own beliefs. Eric was able to do this and as a result succeeded faster than many clients.

Emmy winner, and now A List screen writer, Peter Tolan did the same. There is no profession that demands and rewards ego more than the TV-motion picture business. Peter has plenty of ego, but overcame it and compartmentalized his focus on using the Methodology as directed. He has become Hollywood's darling not only for his superb screen plays but staying in good with his producers and directors by giving them weekly winning Superfectas.

Even John Wayne could never do that.

Subject: (no subject)

Date: Sat, 28 Oct 2000 12:27:31 EDT

To: sartin@jps.net

Doc,

Thank you very much for your letter and the complimentary Follow Ups that you sent. I enjoy reading them, and have gleaned much from them. I am really looking forward to using Val 2. It is so nice not to have to spend all that time poring over past performances. It is so much nicer just to assess value on contenders and make wagering decisions. I have many more plays, and many more big priced winners using the software. Yesterday, I had 5 winners in 7 races with the last race a \$19.00 winner that Synthesis had on top by a large margin. Visual handicapping never would have nailed it.

I am very impressed with your work and the results it is capable of. I hope you continue to research and stay on top of the game, and always strive to improve an already great concept. Please feel free to use any of my correspondence that you wish in The Follow Up. I would be more than happy to recommend The Methodology to others. My only regret is not joining your group a few years ago after reading Brohamer's book. If I can be of any help with research or testing, please let me know.

I look forward to speaking with you personally, amd will contact you after I get a couple of weeks of Val 2 usage under my belt.

Continued success, Eric

Answers ~

Here are three good questions asked recently by a long time client, an M.D. who retired from the Ivy League to Florida:

- 1) in Follow Up #82 you question entering a horse beaten by 8 lengths; now I know it may be unlikely to win, but I feel more comfortable with the ranking from SR and from the computer rankings; my son pointed out to me that these directions are for Validator 2; is there a different set of directions for Validator 2?
- 2) in Follow Up # 83 page 68 you describe looking over the speed ratings and finding a range before entering contenders; I used to do this with the old DRF s ,but I haven't been doing it recently; am I one who is not following directions? Perhaps you might clarify what you meant in "Look before Leaping".
- 3) in selectiong pace lines, the RULE is best of last three. If exceptions for distance or surface ,I will go back a maximum of 5 lines, or should it be 4?

Thanks a lot;

Best to all.

I'll answer in reverse order since #1 is most important:

QUESTION #3: If circumstances and your own experience and sense of validity, <u>absolutely</u> dictates going back 5 lines, you may do so when there are **two** intervening non-comparable lines. Record your results and see how often this pays off.

Of course with Val 2, when there is the slightest doubt, you should enter several lines and hit F-6 and automatically get the most predictive line. Personally I'll take a 2 rated line over a 1 if using the 1 means going back too far or (p)rojecting or (x)tracting when the 2 ranked line was at a comparable distance.

The art of accepting (p) or (x) horses is developed with experience. In lower level races I usually pass on these lines unless the internal fractions are very high and beaten lengths minimal.

It becomes a matter of judgment and experience. The best way is to lose some races and profit from what you learned by losing.

QUESTION #2: With the TrackMaster download, using the Adjusted Normalized and Equalized lines, the SR is extremely vital because it is pre-adjusted by whatever Variant existed that day. As such, the best of the last three comparable lines from TrackMaster is actually more predictive than when using Racing Form lines with SR+DV.

Looking at all contenders and getting an SR range of horses (that qualify by distance, surface et al)—such as between 78 and 84, gives me a good index as to which horses not to consider.

I've seldom found a winner at any price with a SR more than six off the highest - unless the High was so radically high that it was suspicious. Such as having 4 contenders with 80-82 and one with an 86.

This is a key value of two horse betting. You can make a mistake with one horse that looks too good to be true and correct it with the bet you make on another.

(1) The maximum: "Beaten by more than 7.5 BL's" can be tempered if all contenders in a race are beaten by several lengths.

The reason for this 7.5 (you say 8) is based on our physics value of a BL by distance. We do not use a standard distance for BL's but a different value by incremental distance. Horses beaten more than 7.5 lengths may often show good SR's because they ran against a very fast pace or because of the variant. As a result of shortening the value of a BL in the 3rd fraction, some horses may often appear better than they are. This explanation was in the Follow Up. Apparently you missed it.

On the bright side: Altering the value of a BL by the distance of each fractional increment is one of the big reasons we get so many longshots that the public and other methods overlook. We get longshots with a degree of consistency today that we couldn't possibly get when we used Phase III, UltraScan or Synergism. One big reason lies in altering the value of a BL by pace increment. When doing races at a distance of over 10 furlongs, look at final TIME not the SR. If you must do these non-pace oriented races, be aware of best times by distance and by track.

Great for a conceptual understanding of the Sartin Methodology ...

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Contender Selection...

THE CORRECT FIVE

A small number of clients who have yet to utilize the power of our more recent programs, still report some problems in selecting the five horses that are the true contenders in a race. Their reports show too many Overlays in Tier 4. The majority of clients wagering these exact same races, show the Winner in Tier 3 or better in V/DC.

The problem lies not in the contenders that are Fourth Tiered, but in at least one of the horses in Tiers 1, 2 or 3. For those who still get these winners in Tiers 4 or 5, pay close attention to those contenders you enter into the computer just to see how they'll do.

If you'll take the five horses with the best SR in their past three comparable lines and give more thought to the viability of some of those (x)tracted and (p)rojected lines you accept with little thought, you will start immediately to find more Overlays in your top 3.

The word "comparable" is still difficult for some to understand. Asking someone else to define it for you is an exercise in futility. It's like food. It **must** be digested by the person eating it - **you!** About 86% of our clients do not have this problem and almost always seem to get the winner in the top three after hides. I don't believe that they are all that much more intelligent than the 14% minority.

The one big difference I've noticed is that the 86% never ask questions that have already been answered in the Follow Up. The 14% constantly ask questions that have been repeatedly discussed in many Follow Ups. Its almost like their Follow Ups go unread.

For the most part that 14% are using Pace Launcher 3, Pace Launcher 4 or Synthesis. With Synthesis they keep trying to find from one or, up to three corollaries that always produce the winner. They still ask me, some from over two thousand miles away, which Corollary works best at their track. I keep telling them to read Follow Up #74. "Cracking The Corollary Code." Failing that, rely more on BL/BL. But even that won't work if the user insists using pacelines that do Not conform to our instructions. Apparently they want to be "handicappers," not winners.

It was precisely for them that we created Validator 2. Still some say they cannot afford it. They wasted all their money "playing" Exactas and Trifectas with absolutely *no record* of how often in any given race, they picked the place and show horse, much less the winner.

Exotic wagering without knowing the ratio of success from test results as recorded on paper, is just plain "gambling." I've warned against this 'til I'm blue in the face. Those who treat this endeavor like "gambling" are bound to meet the gambler's fate.

Some clients have the knack of narrowing a field down to the five most viable contenders before any Hides. Others have to enter more horses and Hide until the 5 top Total Energy horses are also the Top 5 on the Primary Line Score. In rare instances when this doesn't eventuate, take the line with the most 1's in the Primary Corollaries. To further distinguish which is superior, TE or Primary Rankings, practice until you're satisfied that you're choosing correctly.

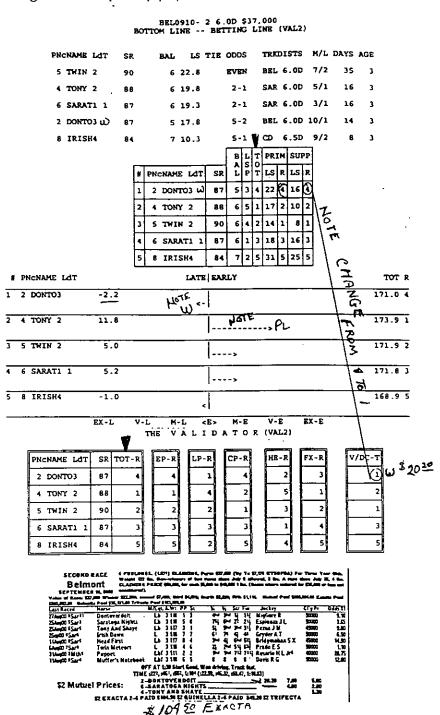
As pointed out in Follow Up 82, It's the horses you Hide and those you choose **not** to Hide that properly reduces the field to the proper Five.

After Hides, when done correctly, you will almost always see both the Top 5 Total Energy horses And the Top 5 (and ties) Ranked Primary Screen contenders when you go to the Val 2 V/DC screen.

They're frequently *not* in the same Ranking Order. They're not supposed to be. Just the same horses.

To summarize this point in as few words as possible: Deciding upon the horses you Hide or don't enter at all is at least as Important as your decision about the horses you **do enter!**

Take this to heart. Be more brutal in your eliminations. As with anything else that produces consistent success, <u>practice</u> is required. We have some very intelligent people who get frustrated with the procedural process of using their computer program because they refuse to practice before they begin handicapping. You must treat every readout as someone you were wooing as a lover. Learn every nuance, the meaning behind every response. If you want your program to respond lovingly to your input, make sure your input is worthy of that response. This is the only way your program is going to be your help mate. Practice! Here's an example of merging Total Energy with Primary L.S. Rank. Not in the same order, but the same 5 horses. Note how Val 2 moves a horse from 4th Ranked TE and Primary to Number One V/DC. A few \$20.20 winners with enough wagered will quickly pay for Val 2.



Here we see 3 horses identically ranked on both Total Energy and Primary readout. Two are ranked differently (Olymp and Power). Yet, the same top five appear in both readouts.

BEL0910- 7 6.0D \$43,000 BOTTOM LINE -- BETTING LINE (VAL2)

PNCNAME LdT	SR	BAL	LS	TIE ODDS	TRKDISTS	M/L	DAYS	AGE
7 SUSAN1 W	86	5	21.5	8-5	SAR 6.0D	5/1	9	4
1 OLYMP2	87	4	19.0	2-1	AQU 7.0D	2/1	79	4
2 POWER2 P	84	5	17.0	5-2	AQU 6.0D	4/1	154	4
3 OUT 01 1	83	6	16.8	3-1	SAR 6.0D	3/1	23	3
5 SANTOL 1	83	7	15.0	7-2	SAR.6.0D	_ `	23	3
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#	PNCNAME LdT	SR	Ĺ	P	Ţ	LS	R
1	1 OLYMP2	87	4	1	3	17	②
2	2 POWER2	84	5	5	2	22	③
3	3 OUT 01 1	83	6	4	4	23	4
4	5 SANTO1 1	83	7	2	5	27	5
5	7 SUSAN1	86	5	3	1	16	①

THE VALIDATOR (VAL2)

		y						
PNCNAME LdT	SR	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
1 OLYMP2	87	3	5	1	1	1	5	1 5
2 POWER2	84	`2	1	5	3	. 5	4	3 ρ
3 OUT 01 1	83	4	3	2 وش	4	4	1	3
5 SANTO1 1	83	5	4	3	5	3	3	4
7 SUSAN1	86	1	2	4	2	2	2	(1)
	1 OLYMP2 2 POWER2 3 OUT O1 1 5 SANTO1 1	1 OLYMP2 87 2 POWER2 84 3 OUT 01 1 83 5 SANTO1 1 83	1 OLYMP2 87 3 2 POWER2 84 2 3 OUT 01 1 83 4 5 SANTO1 1 83 5	1 OLYMP2 87 3 5 2 POWER2 84 2 1 3 OUT 01 1 83 4 3 5 SANTO1 1 83 5 4	1 OLYMP2 87 3 5 1 2 POWER2 84 2 1 5 3 OUT 01 1 83 4 3 4 2 5 SANTO1 1 83 5 4 3	1 OLYMP2 87 3 5 1 1 2 POWER2 84 2 1 5 3 3 4 3 4 5 SANTO1 1 83 5 4 3 5	1 OLYMP2 87 3 5 1 1 1 2 POWER2 84 2 1 5 3 5 3 5 3 5 3 5 3 5 5 3 5 5 3 5 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	1 OLYMP2 87 3 5 1 1 1 5 2 POWER2 84 2 1 5 3 5 4 1 1 5 3 5 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5

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		Lb 4125 } 5	및 게 PH EspinozaJL	72
Marto JAqui	Powerful Package		44 44 25 24 Prado ES	\$25
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\$2 Mutu		-POWERFUL PACK		176 330
		-OLYMPIAN SISTER		2.00
	ST FYACT	A 7-3 PAID MASS COT	RIFECTA 7-2-1 PAID \$124.50	_

Both these examples are from readouts after Hides. There have only been very few instances where a 6th Ranked TE horse, Before Hides, has come up higher on the V/DC screen. This is why the Val 2 final readouts no longer limit the user to five horses. You can now Hide from the Val 2 readouts. But be careful. Follow the regimen of Hiding first from the Primary Screen. If you try to take a shortcut direct to the Val 2 readouts, you may suffer completely unnecessary losses.

Please read this warning again about the dangers of short-cutting to the Val 2 Screen to make your Hides. Re-read the example where Out, Santo and the winner, Susan, have TE and Primary rankings that equate with their Primary Rankings. Olymp and Power do not.

There is one other nagging problem that arises when clients try to -"Handicap" the pacelines from their TrackMaster download. Granted there are few, very few, who can do this and still win. Unless you're in that minority, please follow directions. Take the word of an ace handicapper, Eric Penicka, Editor-Publisher of the Ohio Turf Report, who, even with all his handicapping experience and success, says of the Methodology: "It actually takes the handicapping right out of the picture and does the work for you."

In this statement he joins Tom Ainslie. If two of the nation's top Handicappers are willing to say they've dismissed the necessity of what is known as "Classical" handicapping in their use of the Methodology and, in so doing concede a little of their own ego in the interest of honesty, why can't certain clients with less experience and success do the same?

Client Report

Validator 2

Since sending out the first set of Val 2 programs, we've received a flock of great reports. They all rave about the F-6 option that shows which paceline(s) the program likes best. They also like the other new readouts on the Val 2 screen itself and the one isolating Primary Line Score Rankings from which they can hide with a feeling of security.

Since, we can't publish them all in this issue, we chose to use some from Richard Mathie, who lives in Ohio but prefers West Virginia tracks over all others because they provide more overlays. While the racing public at Mountaineer Park and Charlestown are undoubtedly charming, intelligent and sophisticated in life, they've been very naive about horse race wagering since Richard joined us in the 1980's. From his winnings in one of those years, he fully paid off all loans on a home he had built. He also made a lot more than that sum, which was considerable.

In his first use of Val 2 he did not bet in West Virginia but at Hawthorne. He managed to overcome.

He earned this spot in this Follow Up by sending us a tax form showing Net Winnings of \$4,739.20 in Follow Up 83. He asked us to white out his address and Social Security number. I always do that for the client's own protection. Here it is again.

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	For Official Us	u Only		Statement	
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	Winner's texpayer identifying no.	1 Gross Winnings U 7 39, 20	2 Net Winnings 4/39.20	3 federal income tax	withheld 4 Date Won 9 17 80
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Dear Dog , Staff,

Enclosed are my Prant jouts for my first two days with Valz.

I chose Hawthorne because I had never bet it before and we just started to simulcast it here.

I had 12 laces Run ; bet on 11 of them.

I fossed races because of tiest odds to close to make a profit.

In 4 of the plays I bet 3 horses, would appreciate any help a dvice for narrowing it down to two.

I bet 10: win on 26 horses

fora total of 265.

won 780.

Net \$67.

1 Love won 8 I hid 2 wins for odds.

2 1
3 1
4 1

I did play a couple of perfects's + Trifects's but with payoffs like these I will but win most of the time. Thanks

Please thank aline + all of the Staff for all their help.

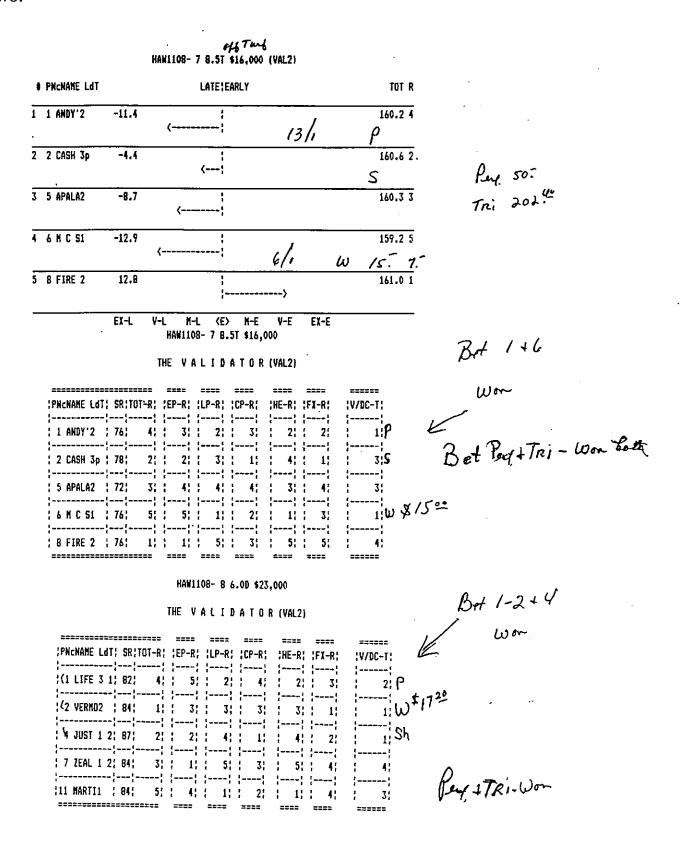
Best wishes.

* Horses NOT RACES

PS. Happy Holidays.

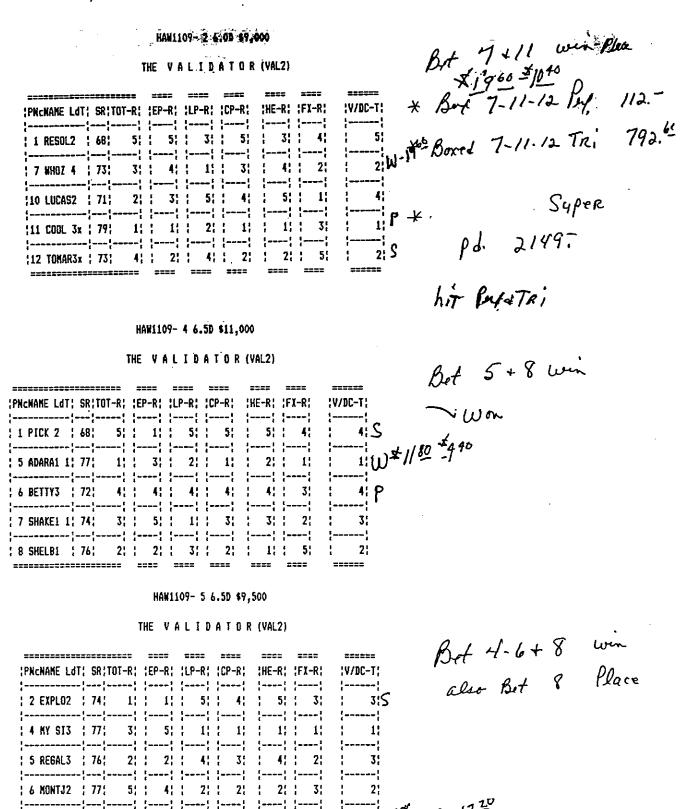
Here are his readouts with a few of his handwritten comments,

He often shows off his E-L graph when an overlay runs Late while the crowd bets Early. This day he passed most of the races, lost two and won two; but look at the profit he made from those two!

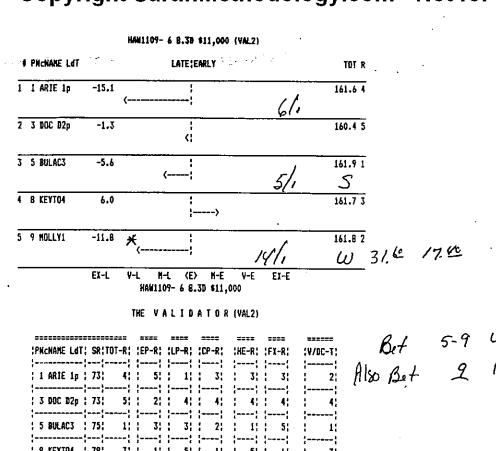


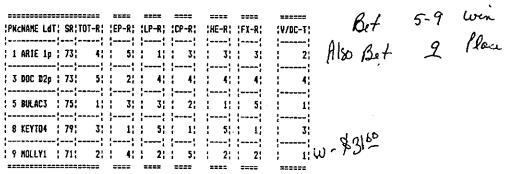
The next day, 11-09, was much more to his liking; it offered more races with Overlay Winners. He passed two races, lost one and won six.

Here they are:

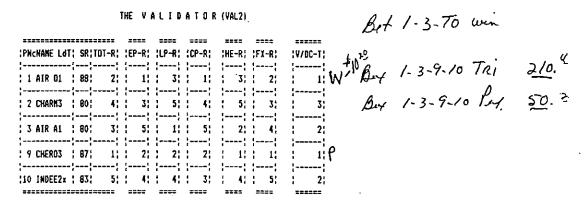


;(8)THIN 4x ; 73; 4; ; 3; ; 3; ; 5; ; 3; ; 4;





HAW1109- 7 6.50 \$28,000



HAW1109- 9 8.5T \$26,000

THE VALIDATOR (VAL2) !PNCNAME LdT: SR:TOT-R: !EP-R: !LP-R: !CP-R: :HE-R: !FX-R: ; 3 LE BI4 | 64; 5; ; 2; ; 5; ; 3; ; 5; ; 2; : 4 MAPERID : 73: 1; 1; 1; 3; 1; 1; 4; 1 1; ! 5 FLIRTI 1: 65; 2: ; 3: ; 4: ; 2: ; 3: ; 4: ; 8 SKY B1 ; 63; 4; ; 5; ; 1; ; 5; ; 2; ; 3; (10 BROWN1 1; 64; 3; ; 4; ; 2; ; 4; ; 1; ; 5;

A Profit of \$675 in two days with base Win bets of \$10 per choice. That's a lot better than those "Averages" in this issue that included stats from non-winners.

Oh, who was that guy who said to "Stab him in the back, burn down his house and erase all records of his existence if he said you could make a living on \$20 bets?" Since he wrote that in a hard cover book, I've based all my own records on betting \$20 a race. Yep, once in a while I go \$30 when I see Place and/or Exacta opportunities too good to pass.

Mathie is a very good Wagercapper. Yet there are many others who share his skills and results. Then there's a middle group that earns a good profit but less than \$80,000 a year. Join 'em.

The ultimate answer to

CONTENDER, PACELINE AND WAGERING DECISIONS

- Contains ALL vital screens from SYNTHESIS
- Features the F-6 function that automatically picks

the MOST PREDICTIVE PACE LINE

directly from TrackMaster's Past Performance download screen \sim NO NEED TO GO INTO THE PROGRAM'S READOUTS THEMSELVES \sim

- Easy to read PRIMARY FACTORS screen from which to HIDE
 - A NEW Validator screen features the FIVE MOST VIABLE COROLLARIES

plus

A NEW, Improved v/dc readout reflecting the dynamic new

Probability Convergence algorithm

V/DC no longer confined to 5 contenders...

and now you can HIDE directly from the Validator screen

LIDATO

Validator 2 is for use with TrackMaster downloading only. Prices are as follows:

Never had Validator or purchased Synthesis prior to August of 1999: \$650 Purchased Synthesis after 8/99: \$400 If you purchased Validator for full price of \$550 - Val 2 is \$100 purchased Validator for \$450 - Val 2 is \$200

purchased Validator for \$350 - Val 2 is \$300

purchased Validator for \$250 - Val 2 is \$400

California clients add 7.75% sales tax

For information about the program, call tech support 909-845-1728 (weekdays 11:30 to 3:00 PM Pacific time For further information on pricing, call the office: 909-845-5907

What To Do Before The Doctor Arrives

Here is a question seldom asked of me, yet Aline gets it quite often: "From which readout do I hide based on Rank (tier): BL/BL; Total Energy, Primary Line Score or V/DC. Sometimes they're far apart?"

This is discussed at length in several issues of the Follow Up and elsewhere in this issue. I guess repetition using different words doesn't hurt, so here we go again,

If one follows all directions, these four vital factors are never more than three apart. When BL/BL and V/DC are not Tied, V/DC is at least one Tier better and should be preferred.

When making initial Hides of horses for reasons other than too low a win mutuel, Hide from the Primary Rankings, accepting only contenders Tiered in the Top 5. (or 6 for the timid). When there is a large differential between TE and Primary Rank and you suffer doubt, enter both lines and keep the higher Tiered horse in Val 2 V/DC.

When the field is finally narrowed to five you'll invariably see the same Top five horses in both the Primary and Total Energy readout. They will not necessarily be in the same order, but the same horses.

A good exercise would be to go over back Follow Up issues and witness this from the many client readouts we've published. I'll show one in which RIGHT and MIDNIGHT are entered from two different lines that visually appeared very close.

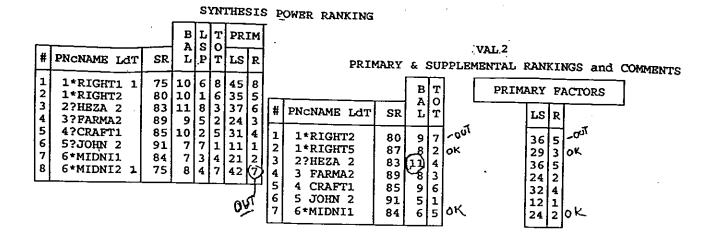
The Primary Tiers reject Line 1 for RIGHT and MIDNIGHT's 2nd Line back. We Hide those lines. Your first printout should include the remaining contenders If you're a Exotic bettor. If not, the next to go in your After Hides readout is JOHN, the less than 5-2 horse. HEZA is Hidden because of the Commentary and its 11 Balance. CRAFT was a discretionary Hide for Win based on the ? next to its name in the original readout, its overall performance, balance and TE.

For Win only we keep RIGHT, FARMA, and MIDNIGHT. Exotic Bettors keep JOHN, it was Tier one in both TE and Primary and should be in the money despite its low odds.

With only 3 for win and four for Exotics, betting choice should be obvious. MIDNIGHT is high odds and Tiered 2nd. Your second bet and Exotic box is also obvious: Box MIDNIGHT, JOHN and RIGHT for an Exacta. MIDNIGHT, FARMA, RIGHT and JOHN for a Trifecta.

The combination of odds and Tier Level makes this decision for you. Anyone unable to see this should bet to win only. The win bets would be MIDNIGHT in any case based on odds; and either FARMA or RIGHT.

Since this is in answer to a question about Hiding only, I won't show any Validator or Val 2 readouts. But I <u>will</u> emphasize that when directions are followed the same horses will end up in the Top 5 on both Total Energy and Primary Tiers.



PN CNAME COMMENT

- 1 *RIGHT WO HIGHER CLASS-3 BACK GD-ON TURF USE 2-5
- 2 ?HEZA LOSES GROUND STR. TO FIN +
- 6 *MIDNI LAST 2 STR. GAIN GD. EPS

			B A	ТО		PRIM	ARY	F	ACTORS
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PN CNAME COMMENT

- 1 *RIGHT WO HIGHER CLASS-3 BACK GD-ON TURF USE 2-5
- 2 ?HEZA LOSES GROUND STR. TO FIN
- 6 *MIDNI LAST 2 STR. GAIN GD. EPS

FG JAN 29, 2000(SAT) -- FLASH CHARTS

5 CL 4+ \$26,000 8.2D GD Cloudy PFT=139.2 PR=89 TV=6

6-MIDNIGHT KLUGH	17.40	8.00	3.60
1-RIGHT REVVED		6.20	3.00
5-JOHN U TO BERRY			2.40

SCRATCHED (NONE)

Exacta	6-1	64.40
Quinella	1-6	29.40
Trifecta	6-1-5	195.80

Client Report ~ Validator

In this letter Dick confirms our many studies of finding big Overlays in short fields. Dick is a Validator user. As he says, "It works great and is elegantly simple". To win this race and the \$94.40 one dollar Exacta, he needed only the Synthesis portion of Validator.

Dear Howard, Mary, Shane, et al.

Enclosed is my renewal for the Follow-Up. Have not missed one issue since you started to publish them and I am not about to stop reading them. The Follow-up is just good mental maintenance for wagercappers.

Several times in recent Follow-ups you have discussed or answered questions concerning short fields, prohibitive favorites, etc. I thought I would share with you a recent experience on that same subject.

I am not generally a fan of short fields, however, I do not automatically eliminate short-field races from my potential investment opportunities. I will do the work on them and then see what happens at race time. Many times the top Validator selections are low odds and I do not invest.

This past Sunday (11/12) I handicapped the first race at Hollywood. A field of seven scheduled but two scratches cut the field to five. Enclosed is my actual printout from the race. Pace line selections very obvious. There is more than one lesson to be learned from this race.

- Do not eliminate short fields based on number of entrants. Run the race thru Validator and check the odds at post time.
- 2. Do not throw away your tickets too soon (DQ's do happen!).
- 3. Always make an investment across the board on high odds horse in top three rankings.
- 4. Have the courage to invest in your selections.

My normal investment pattern is two units of \$20 on each of two horses to win. And one unit across the board on high odds (over 15:1). I have enclosed the results charts on the race. Total investment: \$100, \$40 to win on #2 Slew Anew, and \$20 W-P-S on #3 Wynter Sunshine. Total return of \$820!

Sometimes luck is with you and a DQ helps out!

Regarding Breeders Cup day, I had a huge day topped off by Caressing! By now I am sure many methodologists have called you to let you know. He was number 2 in my Validator readout! Had many others that same day. The program works great and is elegantly simple.

Please send me the new version of Validator 2 with the PL selector when you get a chance. If there is a fee, just let me know and I will send you a check.

Best regards, Happy Thanksgiving to you and your families.

Dick Resch

FAVORITE HANDEN WITH #3 HOL1112- 1 8.5D \$21,000 BEFORE HIDES BOTTOM LINE -- BETTING LINE 85 HIDE# PNCNAME LdNT SR (4) 4 PRIZEL /1 81 PR BAL LS TIE ODDS TRKDISTS M/L DAYS AGE 5 22.8 5 22.3 5 19.8 84 **EVEN** 8.5D 2/1 SA (3) w/s 3 WYNTE1 21 79 84 **EVEN** SA 8.5D 15/1 21 (1) 1 CANNO1 79 84 2-1 BM 8.0D 6/1 22 (5) 5 BRAVE3 (2) W 2 SLEW 2D9 77 87 4 - 1GG 8.5D 5/2 37 5-1 FPX 8.5D 7 11.0 6/1 15

SYNTHESIS POWER RANKINGS AND FRACTALS

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ł	3	3	WYNTE1	1	79	5	4	2	16	2	11	2	П	3	3	3		S/P	1.0	3	2	2	1	2	3	3	2	3	2	2	2
ı	4	4	PRIZE1	1	81	5	5	1	14	1	5	1	П	1	2	2	П	PRE		1	3	1	3	3	2	1	1	1	1	1	1
ı	5	5	BRAVE3		77	8	3	4	27	4	19	4	П	5	5	5		PRE		2	5	4	2	4	5	5	4	5	4	3	3

SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

HOL1112- 1 8.5D \$21,000 BOTTOM LINE -- BETTING LINE

AFTER HIDES

HIDE#	PNCNAME LdnT	SR	PR BA	L LS	TIE ODDS	TRKDISTS	M/L	DAYS	AGE
(3)	3 WYNTE1 1	79	84	4 23.3	EVEN	SA 8.5D			
(1)	~	79	84	4 22.3	EVEN	BM 8.0D	6/1	22	5
(4)				6 18.8		GG 8.5D	5/2	37	5
(2)	2 SLEW 2	74	87	6 18.0	5-2	FPX 8.5D	6/1	15	5

85

SYNTHESIS POWER RANKINGS AND FRACTALS

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2	2	SLEW 2		74	6	2	4	24	14	16	4		3	3	3		S/P	1.0	3	3	4	4	4	3	3	4	3	3	3 l	ã١
3	3	WYNTE1	- 1	79	4	4	ĽĽ	12	KΨ	7	2		2	2	2	١	S/P	1.0	12	2	[1)	า	2	2	2	11	2	2	'nΥ	ฌ
4	5	BRAVE 3		77	6	3	(3)	21	(3)	15	3	4	4	4	4		PRE		$ 1\rangle$	4	3	2	3	4	4	(3)	4	4	Ž)	<u>2</u>]
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SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal



HOLLYWOOD PARK

The TT by AT 1													
Pgm	HorseName (.	Jockey)	Wgt	M/E	PP	SP	1/4	1/2	3/4	Str	Fin	Odds	
2	DQ- Slew And	ew (Baze, T.)	114	BL b	2	1	1-2 1/2	1-2 1/2	1-1	1-1	1-1	7.60	
3	Wynter Sunshi	ine (Garcia, M.S.)	119	BL	3	4	4-1	4-3 1/2	4-3 1/2	4-2	2-3/4	31.90 🏲	
5	Brave Blues (S	Sorenson, D.)	119	BL bf	5	3	3-2	2-Head	3-Head	2-Head	3-1/2	2.30	
1	Cannon (Pinca	y, Jr., L.A.)	119	BL	1	5	5	5	5	5	4-3/4	2.70	
4	Prized Demon	(Stevens, G.L.)	119	BL	4	2	2-Head	3-2	2-Head	3-1/2	5	(1.10*)	
Fract	ional Times:	24.22, 48.20, 1:13.07,	1:38.	76, 1:45	5.36							HIDE	
Pgm	Horse		Wi	a F	lace		Show						

Pgm	Horse	Win	Place	Show
3	Wynter Sunshine	→ 65.80	12.80	4.20
5	Brave Blues		4.20	3.40
1	Cannon			3.20

Wager Type Winning Numbers Payoff Pool
S1 Exacta: 3-5 94.40 84,762

Client Report from Bill Blair

With so many low price favorites winning at many major tracks, it's always nice to hear from a client who knows how to pass and look for and *find* Value. Arlington, like Hollywood Park and a few other tracks, is a part of the Churchhill Downs owned chain

AP0707- 2 6.0D \$12,500 BOTTOM LINE -- BETTING LINE

After	•		70				•			
HIDE#	PNCNAME LdNT	SR	PR	BAL	LS	TIE ODDS	TRKDISTS	M/L I	DAYS A	GE.
(5)	12 BLUE 2	74	68	5	21.5	8-5	SPT 6.0D	8/1	51	3
(4)	11 LITTL2	71	72	5	20.0	9-5	SPT 6.0D	10/1	51	3
(3)	6 KYLEE2	69	76	5	18.0	5-2	AP 6.0D	10/1	42	3
(2)	5 DAMON3	72	68	5	17.5	5-2	SPT 6.0D	5/1	37	3
(1)	3 CATHY1 1	68	70	7	14.3	7-2	AP 6.0D	8/1	21	4

SINTHESIS POWER RANKINGS AND FRACTALS																																
																1	PRIM						SUPP									
						В	L	Т	PR:	ΙM	(SU	PP	Н	FI	RA(CT				E	IJ	l c i	T	H	F	F	SI	F	ð	TI	T	
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١	#	PNo	NAME L	dNT	SR	L	P	T	LS	R	LS	R	П	E	ᆸᆸ	N	ı	ESP	SCBL	R		R					N			_ !	P	i I .
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ı	1	3	CATHY1	1	68	7	1	5	24	5	24	5	П	4	5	5	П	E/P	11.0	15	1	5	2	1	5	15 l	15 l	5 l	4	5	5	
ŀ	2	5	DAMON3		72	5	3	4	23	4	18	4	П	3	4	3	П	E/P	9.0	13	4	2	4	5	2	1 <u>3</u>	4	3	3	4	4	
Ì	3	6	KYLEE2		69	5	5.	1	21	3	14	3	П	1	1	4	H	EAR		11.	5	4	1	3	3	4	3	4	5	ī	$\overline{1}$	
١	4	11	LITTL2		71	5	4	2	19	2	8	1	П	3	2	1		S/P	10.0	4	2	3	3	2	4	11	2	ı	1	2	2	
ļ	5	12	BLUE 2		74	5	2	3	16	1	11	2	П	2	3	2		E/P		2	3	1	3	4	1	2	1	2	2	3	3	
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SCBL Calculated by Program to Conform to Today's Pace FRACTALS WEIGHTED: E=Early L=Late N=Normal

\$40.50 \$ 1700 \$ 10 00	0000
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Love Hois somerano Dor	31
Love this program Doc!	7
Beautiful 40 dollar Horse in	1.5
	გ
2 tier	4.6
	5
I say let the "MOTO's"	28
	Sch.
play the favorites of the world	16
·	19
Moto 15	11
Masters of the Totally Obvious	
1 INDICA DI CAR IDICALA CIDALOS	

AT DEADLINE

NEW PHONE BETTING SERVICE

This one takes bets on races everywhere, including England and Australia. They say they'll take bets from California on California tracks. Those using it say the service is completely honest. They don't give actual Track Odds but Odds from their International Pool. In most cases this makes the win mutuels even higher than Track odds.

They're located in Canada and affiliated with Woodbine but take bets every day of the year.

Web address:

www.675bets.com

"I LIKE-"

I regret to tell you that many of the things "HorsePlayers" tell me they "like" are hurting them and in many instances causing them to lose. I get all sorts of "I likes". The worst deal with the Bounce, Never use a horse beaten more than 4 lengths at the seconds call, Negative Class Drops. Won't consider a horse beaten more than 6 final lengths. Par Times and Pace Par times. Adherence to these factors, all children of the 1980's, has little meaning in today's handicapping. Those who insist they do will never be happy with this Methodology. It's like mixing oil with water. Trying to turn it into a smorgasbord is like having no Methodology at all.

270

My only interest is in producing winners, NOT Handicappers. Every viable factor producing winners is contained in our advanced programs. Our ratio of profit-making winners over the course of 25 years, is all the evidence needed to prove the viability of what we **do** employ as opposed to what we **don't**.

An epiphany from a client who once wanted to be a "Handicapper":

"I had a long talk with myself on how I was self-destructing by trying to handicap instead of following directions you spell out in the Follow Up." —I have included IRS forms I had to fill out and the six consecutive races I won."—

"So Doc, when you feel like banging your head against a wall and don't think Some of us 'get it', your persistence has helped many of us have days like this, which was my biggest day ever, not only financially but psychologically. Thanks again."

This client is another example of an epiphany: an awakening to the fact that what is known as "Handicapping" is not the same as Winning!

COMING NEXT ISSUE!

Detailed examples of:

How to Employ Seldom Used Readouts for Optimal Wins!