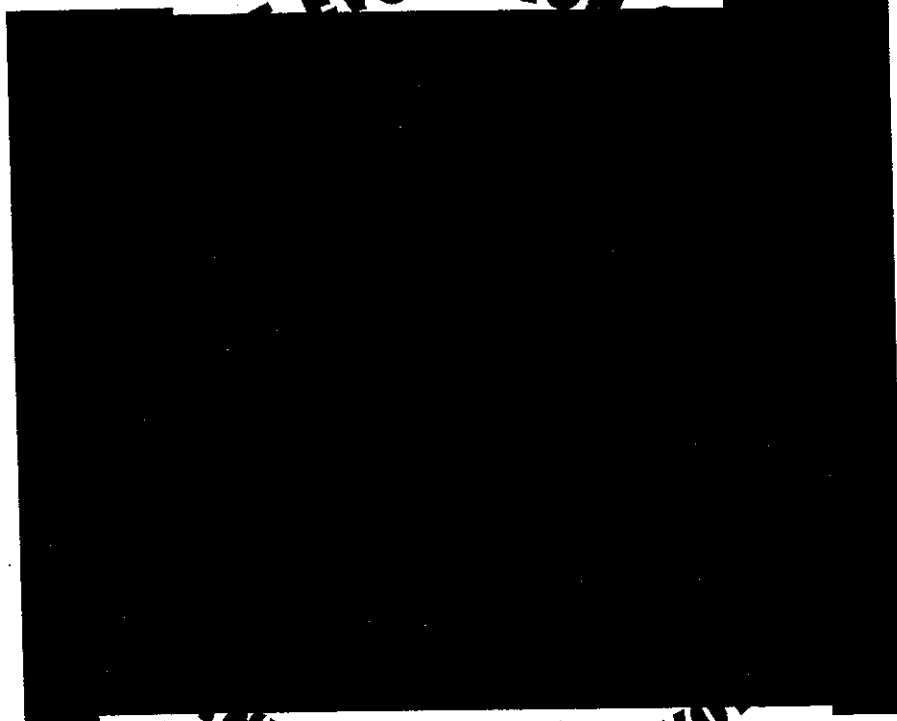


# The FOLLOW UP

with Howard G. Sartin, Ph.D.

EVOLUTION

ISSUE # 85



HANDICAPPING REVOLUTION

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## The FOLLOW UP

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### STATEMENT OF POLICY

The Sartin Methodology is based in Psychotherapy and its goals are NOT directed toward fostering the illusions or delusions of gamblers seeking magic solutions for picking winners. We are primarily a healing arts organization dedicated to providing an alternative solution to mainstream psychiatry's prescription of total abstinence for non-winning handicappers. Our slogan is - and always has been -

**"THE CURE FOR LOSING IS WINNING"**



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## From the PUBLISHER'S DESK



**Doc Sartin**

For openers, all of us here at O. Henry House send you humble thanks for the many inspirational cards and lovely gifts sent to us during the Holiday Season. Whether lavish or simple they all are cherished.

As always, we wonder how many touts and system sellers are blessed as we are with the same kind of faithful and dedicated clients. Win or non win, *you are the very best in all the world.*

More than can ever be explained we appreciate your Vox Pop letters and the hundreds of races with readouts and result charts that validate our existence. We are not

able to publish much of this material but it's thoroughly read and a source of great joy, not only to me but to all subscribers who benefit from your positive results.

A lot of the many Vox Pop letters we get cite certain issues of the Follow Up as being the "Greatest Ever." That is gratifying since no two people bestow that honor on the same issue.

For many, this Follow Up will be the most important ever. It includes a Step by Step procedure for optimal use of Val 2. No step is omitted except making your wagers for you. Those who will read and faithfully follow these steps will enjoy the same kind of success as I, and all the others doing so. They are the exact directions that we follow. One caveat: For those who cannot (will not) make simple decisions, betting on horses is not for you.

My editorial, "Handicapping and the Economy, 2001" should awaken all who are "Playing" the races and use their programs like a toy truck with a key you wind up and point in no certain direction but expect it to hit a given spot.

You must give it direction with reflective thought, introspection, focus, dedication, and self-esteem and a degree of self-reliance. Otherwise it *is* just a toy. There will always be those who seem to awaken to a new world each morning and just go on zig-zagging their way through a race card oblivious of the long-researched facts outlined in the Follow Up.

These are the kind of clients who complain about the cost of programs, apparently unaware of the many clients who write us that they paid for their Val 2, or whatever program they're using, in just a few days of using it. Some got all their cost back, plus some profit, in just one day of Wagercapping.

When the step by step procedure, detailed in this issue, is followed, it is virtually impossible to lose with Val 2. Yes, some will win more than others because the don't follow directions for using F-6 and The PI (Paceline Indicator). Proper procedure will put almost all the viable contenders in the Top 3 Tiers of Val 2's V/DC, leaving one with only the decision of which two of the three to bet based on odds.

We get calls and letters telling us they prefer Synthesis over Validator because it allows them to "Handicap" more factors. This is great - IF they win. Some say they don't care as much about winning as they do for testing their skill as "Handicappers." If they can financially afford such an attitude, bless them. We have others with the skills needed to make Synthesis work profitably and consistently to their personal satisfaction. Bless them, too. They have skills that many clients have not developed.



Aline gets a few calls asking her to tell "secrets" that she, 'Capper and I, have never revealed. While the callers were serious we had to collectively laugh.

We have no secrets.

All the secrets of this Methodology are locked within the formulae of our computer programs. The best and most recent are in Val 2. Everything we do to win is based on using those programs according to the instruction manuals, audio tapes, Follow Up's, current and back issues, and the experience we've gained from this material. If there is anything resembling a secret it's that we are dedicated and focused with a strong, quietly fanatical dedication and an actual need to win.

Aline is on disability insurance, 'Capper gave up his teaching job at a nearby college to Wagercap full time. I take no salary. I live on my Social Security and race track investments. Hence, necessity is the mother of our alleged secret.

We know from long experience that anyone who really wants to win, (not Handicap), will win. It means undertaking the effort with true focus and being willing to abandon old handicapping prejudices. We have learned that this is essential to winning at a profit.

That's the secret and we've never withheld it.

***"Imagination is More Important than Intelligence"*** Albert Einstein

Think about that next time you're confused about something. Try driving to work or the mall or wherever by a new route. Watch a kind of TV show or movie you never have before. At restaurants, order something you've never ordered before. If you drink, don't get caught saying, "The usual," or let a bartender use that term when you sit down. The road to imagination, creative thinking, yours and that of others, is to constantly think and do something "different."

Routine behavior is the hand-maiden of compliance and compliance is the mother of non-winning. Dare to be different. Win and Profit!

## **IMPORTANT!!! TECH SUPPORT NOTICE**

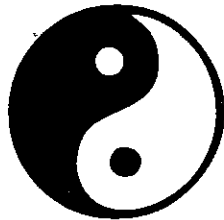
*As of Friday, February 23, 2001, the Tech Support line will be available on*

**MONDAY and FRIDAY ONLY!**

**The hours will be 11:30 AM to 4:00 PM.**

*We will have tech email support. This applies to TECH SUPPORT only... not handicapping problems. Those are handled on a daily basis by Dr. Sartin through phone or office appointments. Or, send in your problem to the office or email (sartin@jps.net) and Dr. Sartin will answer via email or snail mail.*

## Psychology of Winning



Howard G. Sartin, PhD

## ***THE MASOCHISTIC HORSEPLAYER***

Over the past 13 years we've had two different responses to this column. Most winners say it is largely responsible for turning them from non-winners to winners. Others avoid it like the plague, calling it "psychological" crap. They refuse to accept the fact that one can not consistently win just by using numbers and/or information alone.

Winning stems from an **attitude** and attitude is based on how one "internalizes" information or numbers or any other given factor.

Unfortunately this is also true of non-winners.

It is quite human to internalize negative experiences from childhood in such a way that traumas from these experience, while more often consciously forgotten, continue to affect attitudes with negative responses to anything beyond mundane and repetitious aspects of daily life. This is the basis of the "Over and Over" script. We persist in repeating behavior and experiences beginning as unpleasant, that we have somehow twisted into being okay.

This is the phenomenon of "Negative Strokes." Translated: If I can't have positive loving experiences, I'll take pleasure from abuse to the point of *masochism*. From the expenditure of this two-sided coin comes the subjective wish to lose. Many would-be handicappers are afflicted with this. It's the old, "I can't stand the thought of dying so I'll commit suicide," syndrome.

Foremost in this category are those who were mistreated or abused, physically or mentally, in childhood who grow up mistreating others, often to the point of being abusive. For the purpose of our endeavor we can eliminate the term "abusive" as it is used in criminology and substitute the word "discounted." Parents, often unwittingly, discount their children by dashing their loftier dreams and ambitions, telling them they're not capable of such heights and should "settle" for less.

Usually these parents feel they are just being pragmatic when they advise their children to strive for more reasonable goals, such as a career in less challenging low-profile jobs that historically offer a life and livelihood that is safe and secure.

Go to any track or off-site wagering center and you'll witness the adult results of such childhoods. The vast majority of the crowd consists of frustrated dreamers, whose wish-fulfillment is a big score from betting the horses. With little clue or psychological conditioning preparing them for the realities of winning at the races, their hands are filled with Tout Sheets or Telephone Service Information or notes from a Trackside Seminar, their mouths filled with "whojalike."

They seek Manna from heaven in the form of authority figures, touts, or even strangers. Anyone but themselves. Momentarily, at least, they believe anything they see or hear that supports their elusive dream.

This is why 75% of all race-goers lose money on any given day, 20% will break about even and 5% win. That's on a given day. Over a longer period time all will lose money except a few members of that 5% who will continue to win and profit consistently.

To be a member of that elite minority I suggest that you take one of those voice-activated tape recorders, mingle with the racing crowd, record their comments and go home and listen. You should conclude: "There for the grace of whatever, go I." If you fail to so conclude, you belong with "them" not us.

When I started out I did this. I listened and said to myself, if I can't do better than these people, I have no right even attempting to win. Instead of "treating" myself I should run like hell to a psychiatrist because the attitudinal reasoning of the vast majority of these people is neurotic.

Winning is **attitude** and **reasoning**. It is also a lonely venture where anyone else, including friends, are detrimental to our Handi/Wagercapping health. This is hard to get across. Too many people, including a few clients, fail to win because they treat our endeavor like some group venture. In this field, you're not a member of an orchestra, you're a soloist, a single act. Refusing to recognize this vital fact becomes tantamount to non-winning.

Group Handi/Wagercapping is akin to group hysteria. The loudest, most domineering of the group influences all. And please don't kid your self, this also applies to famous experts who go with each other as a group. They also do not win consistently. I found this to be true many years ago. Believe me, these were (are) the best known of all the author-experts in the business. The very best of these, two that I know, would accept losing for a short while then go off by themselves.

The only possible exception to this rule would be having a true group leader who can teach while making betting decisions. A rare bird, so don't be duped by anyone who acts the part but does not qualify.

I often go with others but I never listen to a word they say. Usually they respect my attitude and don't say anything, at least about the races. They may ask a question after I've already made a decision but never before. I just refuse to go with anyone who behaves otherwise.

The handicapping part is easy, especially with Val 2. Making proper wagering decisions is the hard job and it must be done all alone, completely within the Self. It is the Self that wins or loses and only the Self can be blamed or celebrated.

Knute Rockne told his Notre Dame football players that a "team that won't be beat, can't be beat." Nice motivation but not true. The biggest, fastest and most skilled win physical contests. Ours is a mental one. Rockne's motivation speech **does** apply to us. We can only be beaten if we beat ourselves. Every non-winner with whom I've been in contact beats him/herself. The sad part is, some seem to enjoy it.

*Time for an attitude check.*

***"I skate to where the puck is going to be,  
not to where it has been."***

***- Wayne Gretzky***

# **PROBABILITY CONVERGENCE Part 2**

When I first used this term in Follow Up #82 a lot of people didn't believe it possible. Apparently they thought I was engaging in an exercise of academically oriented semantics with no scientific proof.

Since the release of Val 2, I've received a lot of apologies in the form of readouts that produce a plethora of high payoffs that clients had previously believed impossible.

In the past I've said that engineers were the most difficult of Wagercapping students because they wanted precise rules for every situation. Since then I've met some advanced engineers to whom the concept of Probability Convergence is no mystery. These new era engineers joined me in scoffing at the words of a well known handicapping expert (who shall remain anonymous) when he wrote this in a recent column in a popular handicapping magazine:

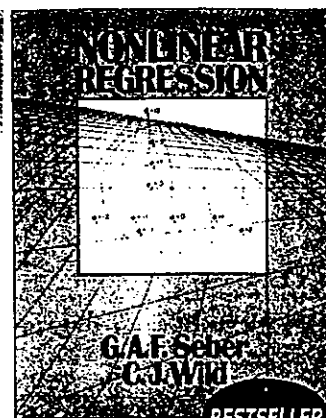
## **THE TURF INVESTOR**

### **It's Time to Be Exact**

**—This is a matter that has to do with math,  
which is an exact science.**

The kind of linear math of which he speaks is not an exact science. It hasn't been for almost a decade. With the advent of Chaos Physics, math has undergone some permutations that would dazzle anyone who had studied mathematics a generation ago. That's okay by me. Let them go on thinking in terms of linear "absolutes" while we plunge ahead with the knowledge and research that produced Val 2.

Much of that knowledge was gained through studying works like these that go beyond linear math to the non-linear we employ.



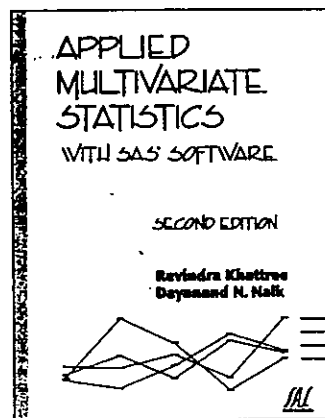
### Nonlinear Regression

G. A. F. Seber, University of Auckland

C. J. Wild, University of Auckland

This book provides a broad survey of aspects of model-building and statistical inference. Presenting an accessible synthesis of current theoretical literature, requiring only familiarity with linear regression methods, it features chapters on central computational questions with a self-contained introduction to unconstrained optimization.

Hardcover 800 pages February 1989 ISBN 0-471-61760-1  
Item #J376-M2A \$175.00



### Applied Multivariate Statistics

SECOND EDITION

Ravindra Khattree, Oakland University

Dayanand N. Naik, Old Dominion University

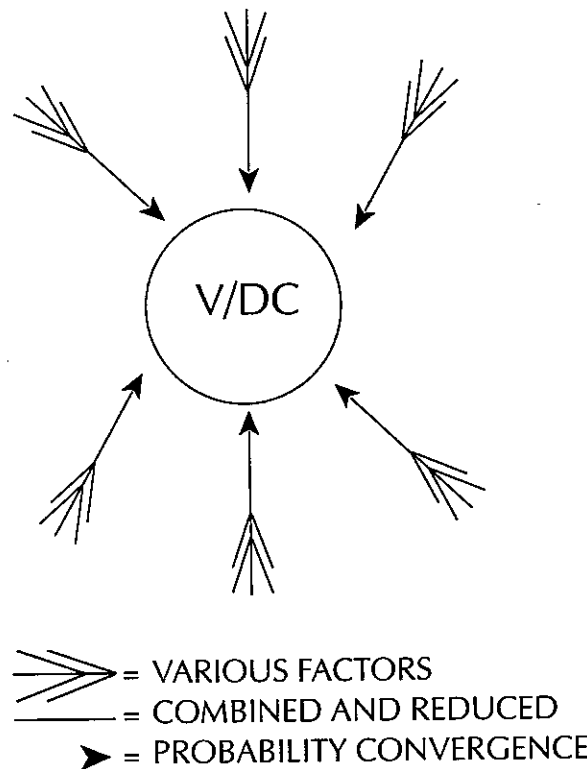
This book demonstrates the use of SAS® software to analyze and correctly interpret a variety of real-world problems. Focusing on the practice and theory of multivariate statistical methods, it offers a unique, integrated approach to methods, data analysis, and applications in diverse professions and industries.

These are but a few of the works that I, and most new-age Engineers from a variety of engineering fields, use to help develop simple formulae to replace old, complex ones.

Here is a graphic that offers pictorial evidence of just what is accomplished through Probability Convergence.



# The Multivariates of PROBABILITY CONVERGENCE



Each of those little lines connecting to the shaft of an arrow represent factors that, people like mainstreamer James Quinn, claim are essential to successful handicapping.

From the shaft of the arrow to its point, these factors are called **multi-variables**. They are then condensed, weighted, **NEVER AVERAGED**, and making their way toward a single readout: V/DC.

The most important thing to remember is **no averaging** is involved. The secret lies in the "weighting." I worked for two decades to get the proper weighting. Over those years we have had many versions that employed Velocity, Deceleration and other viable variables. They were profitable for their time frame, yet imperfect. They only worked some of the time. I was seeking "weighted" formulae that would work virtually all the time. (The caveat here is: When directions are precisely followed).

If Probability Convergence has a weakness it is: It won't work if the user tries mainstream "Handicapping." All those little finger lines meeting the shaft of the arrows are overridden if one tries duplicating them by following mainstream "rules."

This can spoil the fun of so-called "handicappers" because it denies them the ego satisfaction involved in losing (or even winning) through their own ego centered perceptions. They would rather lose applying their own "skill" than win with someone else's method reduced to complex computer formulae.

Strangely enough that never concerned handicapping giant Tom Ainslie. Nor does it bother proven winner, Eric Penicka, publisher of The Ohio Turf Report. He was a longtime winning handicapper before he joined us. But through the power of Probability Convergence, he now wins more and with greater consistent profit using Val 2.

Hi Howard,

Just a note to extend a holiday greeting to you and your staff. I have been so busy with everything I have not had a chance to let you know how well the Val 2 is working. I have been having great success with it in Ohio. It is very consistent. The pl selector is great because you can rip through cards so quickly.

Thank you for your kind comments in the Follow Up. As usual it is a very interesting read. You are absolutely right about winning being mostly psychological.

I am thinking about putting an article together for The Follow Up with some of my personal input, and ideas on race selection (playable races), identifying vulnerable, and false favorites, and how I incorporate the Val 2 program in my wagering to separate good opportunities from marginal ones. How I deal with projections, extraction, the e/l graph, some other outside factors, common sense, and so on. Just some ideas on maximizing profit by highlighting the strengths of the program, and the types of races where it works best. Let me know if you would be interested. Once again, have a great holiday season, and I will be in touch soon. Eric.

It is easy to understand why most of the recognized mainstream 'experts' disdain the use of a computer program. It destroys the myth that handicapping is a "game" requiring a wealth of information. Much of that information they say, involves Trainer/Jockey statistics. I must confess to reading those stats in the DRF at the End of every meet. I'd actually use them if they were published before each meet.

The computer poses a big threat to anyone who makes a living selling "Information." So I don't tirade against people like Quinn who says most emphatically, "You can't win looking at Computer Readouts."

True: you must also bet after you look.

While some remain a bit skeptical, Probability Convergence, doesn't seem to worry the 85% of our clients who win and profit. However, it does bother the other 15%. They just cannot conceive formulae that produces Probability Convergence, so they figure no one else could possibly conceive of it either.

Apparently they don't read - or believe - the documented results the other 85% send us for publication in the Follow Up.

It's all a matter of attitude. Or, as Eric Penicka says in his e-mail, "You are absolutely right about winning being mostly psychological."

A long time ago the Reverend Bert Mayne said, "It shouldn't be so amazing that it took a psychologist to find the answer to the age-old question of how to win at the races." Yet most psychologist tell their patients (clients) to give up all their hopeless dreams of winning at the races because these kinds of thoughts and dreams are hopelessly delusional.

All gambling, they say, is a no-win proposition.

What we do is **not gambling**. It is a high-yield-low risk investment. Of course, one can make it gambling by refusing to accept the reality I've spent over a quarter of century proving.

# Meet The Press...& E.S.P.

Here are some excerpts from an American Turf Monthly article by Bob Pandolfo. Years ago he was a great booster of the Methodology, then he got mad at me for improving it. Too bad. In 1999, I paid Guy to buy his selections for the Del Mar meet. Had we bet his choices, even at \$2 per, we would have suffered a considerable loss. This was not surprising or a knock against Pandolfo. Even telephone tout services from the best known experts fail to give their users a profit.

## THE SUSTAINED CLOSER And Other Running Styles

By Bob Pandolfo

**D**IFFERENT HORSES HAVE different running styles. I guess, to simplify things, you could lump all racehorses into two categories: closers or front-runners. However, for handicapping purposes, breaking the styles into more defined categories is preferred.

When I handicap, I like to mark each horse's past performances to categorize the animal's style. I use a method that was originally outlined in early writings on the "Sartin Methodology." Tom Brohamer, who helped develop and expand the handicapping theory made popular by Dr. Howard Sartin, devoted an entire chapter, "Running Styles-ESP," to this concept in his excellent book *Modern Pace Handicapping*. This landmark work, originally published in 1990,

ESP stands for three running styles:

E = early

S = sustained

P = presser

I take this one step further by including

L, for late closer. Let's examine each of these styles more closely.

### E For Early

This is a horse that needs to lead. It will almost always go to the front early and will usually win in gate-to-wire fashion. At all distances, early horses will be most dangerous when they are not pressured for the lead, but this is especially true in routes. Although early horses are one dimensional, Thoroughbred racing on the dirt, U.S. style, is very speed oriented, and many such horses flourish.

### P For Presser

Pressers also win a lot of races. A presser is a horse that has tactical speed and is usually close to the leader at the first call. When the field gets to the half, the presser is usually making its move to challenge.

### S For Sustained

A sustained horse is basically a closer; however, it is not a one-run closer that lags far back through most of the race — at least that's how I define it. Many horses that can be classified as having a "sustained" running style, are actually quite versatile. For example, look at the past performances for the sprinter Tropical Punch

Why is she a sustained closer, rather than a late closer? Well, notice that in each of her four off-the-pace wins, she made a sustained move towards the lead. On August 29, she sat close to the pace and was second, only ½-length behind the leader coming into the stretch. Her September 29 race was almost identical. On October 16, she was ninth at the start, seventh at the quarter, fifth at the half and

leading by a head at the top of the stretch. Now that's a sustained move to the lead. On December 5, she went from 5¼ lengths back, to 3 lengths back, to 1 ½ lengths back, then took the lead approaching the finish line.

With her sustained style, Tropical Punch is the type of sprinter —

(Summarized by me as)

"...that can Stretch Out."

He has importuned ESP, adding, as he says, "I take one further step and add L for Late Closer." I added that 10 years ago. Well, at least he does mention my name while giving Brohamer credit for "Helping to develop and expand my alleged 'Theories.'" I love Tom dearly. He gave us a lot of effort in promoting Phase III. He stopped there. He was a dedicated Phase III handicapper when he wrote his original *Modern Pace Handicapping*. He remains devoted to using "Lengths" as a measurement as opposed to Percentage of Energy Expenditure.

Actually I only adapted ESP to handicapping. Dr. J.B. Rhine coined the term as a result of his studies in Extra Sensory Perception (ESP) at Duke University, beginning in the 1930's. Brohamer liked Pace Setter, Stalker and Closer, based on lengths ahead or behind.

I gave those classic but vague terms a semantic twist by developing a precise formula for detecting percentage of Energy Exertion Early and "other than Early." This gives us a truly accurate measure of ESP. Deviating from visual perception and the use of lengths is one of several revolutionary reasons for our many overlays that cannot be otherwise detected.

Let the public go on suffering from the innate fallibility of using visual perceptions and "Lengths" We're a computerized Method. The computerized ESP (L) is far superior to attempting to determine ESP (L) with the naked eye. What he suggests here later in the article, we did for over a year; but there was no uniformity among clients as to what determined E-S-P or L. So, the computerized version ensued.

**"If you're not doing so already, when handicapping a race, try marking each horse with one of these styles: E, S, P and L. This will give you a good idea of how the race will be run."**

Assigning ESP to runners from a purely visual perspective proved dangerous even to the most insightful of both our users and teachers. To others it was disastrous. Many races, done in seminar or workshop settings were lost by our own visual perception experts. These same races were won when our computerized ESP was imposed to override their expert visual analysis.

BRIS also importuned my ESP. In their download service they assign each horse an ESP designation based only on lengths, making it virtually useless except for a few gate to wire type runners.

Let's read a little from Pandolfo, who is also hung up on lengths and is opposed to advancing his thinking beyond the now extinct Phase III. Its only value today is getting low priced favorites.

Here is his analysis of a horse named Tropical Punch. He insists that it runs Sustained.

Tropical Punch			Ch. 4	Life	24	18	4	4	\$332,586	162	L.Fst	21	9	3	3	\$293,626	162
Owner: Moore Sams & John White, Royal Blue Star, Blue Stars			Sire: Two Punch (Mr. Prospector) \$25,000	2000	10	3	2	2	\$174,046	162	Wet(385)	3	1	1	1	\$38,760	96
CHAVEZ J.F. (33 15 15 16) 2000: (1900 2N 1N)			Dam: Abaraham (Great Above)	1999	13	7	2	2	\$158,540	84	Turk(145)	0	0	0	0	\$0	-
			Br: Bawatha Mrs Raymond H. (M4)	Bel	3	1	1	1	\$71,040	96	Dist	2	1	0	0	\$33,730	96
			Tr: Jorjane James A (17 4 2 1 26) 2000: (172 47 27)														
9Sept-78el fst 6f	:213	442	564 1:09 34 @Floral Park H-107k	89 4 5	45	52	35	25	Chavez J.F.	L 174 b	4.10	83	-16	Big Bambu 1144 Tropical Punch 1142 Cash Run 1141	Rallied to earn place 5		
20Aug0-85ar fst 7f	:222	45	1:04 1:22 34 @Ballerina H-G1	87 6 8	63	64	74	74	Davis R.G.	L 114 b	16.30	63	-14	Brum Supma 1133 Country Highway 1173 Bourbon Bon 1118 13	3 wide, no response 9		
2Apr00-3Agu fst 6f	:214	444	57 1:10 34 @Hombi Miss H-G3	96 2 9	45	24	34	24	Bridgmohan S.X.	L 115 b	3.65	94	-18	Obby D'or 1141 Tropical Punch 1154 Kiz Miffy Cn 1134	Between rivals, gamely 9		
Run in divisions																	
31Nov0-38el fst 6f	:223	45	57 1:10 44 @Alw 5500Wx	96 5 3	74	12	13	13	Bridgmohan S.X.	L 117 b	*.95	88	-13	Tropical Punch 1174 Gold Princess 1154 DNL Frsk M 1104	Speed outside, driving 5		
13May00-88el fst 6f	:22	444	571 1:10 34 @Genuine Rsk H-G2	94 2 6	52	41	34	34	Bridgmohan S.X.	L 115 b	*1.35	86	-18	Imprfct World 1134 Gold Princess 1134 Tropical Punch 1152	3 wide move, gamely 7		
28Apr00-3Agu fst 6f	:224	454	1:09 1:16 44 @Alw 5000Wx	96 5 1	37	34	13	14	Bridgmohan S.X.	L 117 b	*.75	91	-17	Tropical Punch 1174 Gold Princess 1154 Rhinost Dwy 1131	Wide trip, ridden out 5		
5Apr00-8Agu fst 6f	:222	453	572 1:09 34 @Alw 3400Wx	102 5 6	42	24	11	13	Bridgmohan S.X.	L 115 b	*1.00	89	-19	Tropical Punch 1154 Do Kot Forste Me 1131 Duke's Cherok 1152	Going away 7		
25Mar00-8Agu fst 7f	:224	451	1:01 1:22 34 @Ostaf HBC H-G2	94 1 7	42	34	24	94	Bridgmohan S.X.	L 113 b	17.40	86	-19	Honest Lady 1174 Her She Kisses 1152 Tap To Music 1104	Good finish inside 8		
5Feb00-8Agu fst 6f	:222	443	57 1:09 34 @Correction H-G3	80 5 6	42	34	52	55	Bravo J.	L 117 b	*2.78	85	-11	Di's Time 1141 Flamingo Way 1137 T Storm 1104	Chased 3 wide, no bid 9		
1Jan00-8Agu fst 6f	:223	453	573 1:09 34 @Interborgh HG3	91 4 6	34	24	14	34	Espinoza J.L.	L 117 b	3.10	90	-12	Go Again Vld 1174 Jen Jen 1154 Tropical Punch 1174	Steaded start, gamely 8		
Run in divisions Previously trained by Jwinski Allen																	
5Dec99-8Agu fst 7f	:224	461	1:12 1:20 @SPolitey 6k	82 5 5	75	41	41	14	Bartram B.E.	L 122 b	*1.70	84	-18	Tropical Punch 1224 Miss Chrs 1194 Shortport 1191	Blocked 3/16, swung wd. 9		
16Oct99-2Lr fst 7f	:224	462	1:12 1:20 34 @MID M Dist Surt L H-7k	84 1 9	73	54	14	17	McCarthy M.J.	L 117 b	*.90	85	-13	Tropical Punch 1174 Saluteoot 1174 Vann Go 120	Patient, angled hand rde 10		
25Sept99-70el fst 6f	:222	46	582 1:11 34 @O Clin 3200W (2-3)N	78 6 5	44	34	23	11	McCarthy M.J.	L 116 b	*1.10	88	-15	Tropical Punch 1164 Sooty Star 1104 Lake Huron 1164	Up in time 6		
29Aug99-50el fst 6f	:214	444	571 1:09 34 @Alw 3300Wx	84 2 4	31	31	24	14	McCarthy M.J.	L 115 b	*1.80	94	-07	Tropical Punch 1154 Rills 1132 Zippy 1171	Up final strides 7		
13Jly99-50el fst 6f	:213	443	572 1:09 34 @Alw 3400Wx	72 3 3	14	11	14	17	Frazier R.L.	L 115 b	8.50	86	-06	Elfin Glen 1102 Mia Sposa 1102 Hill Top Jennie 1104	Pace, gave way 10		
13Jly99-80el fst 6f	:222	452	574 1:10 34 @Alw 3200Wx	80 4 6	34	34	11	13	Frazier R.L.	L 114 b	4.20	90	-06	Tropical Punch 1142 Ly's Affr 1142 Mrm's Song 1151	Strong handling, clear 8		
21Jun99-60el sty 6f	:219	444	573 1:09 34 @Alw 3200Wx	73 5 7	53	37	37	35	McCarthy M.J.	L 114 b	2.50	84	-18	Quiet Revealng 1102 Whisweethert 1102 Tropical Punch 1141	Needed more 9		
28May99-50el fst 6f	:221	453	583 1:12 34 @Alw 3130Wx	69 5 3	31	34	11	23	McCarthy M.J.	L 114 b	3.40	82	-13	Rills 1124 Tropical Punch 1142 Promises in the dark 1104	4 wide bid, caught 6		
15May99-70el fst 6f	:221	46	584 1:12 34 @Alw 3120Wx	67 2 3	24	11	11	23	McCarthy M.J.	L 114 b	5.80	83	-13	Elvi Gamble 1102 Tropical Punch 1141 Glitterock 1101	Clear lead, hung 9		
13Apr99-20el yd 6f	:222	47	1:00 1:14 @Clim 2000W (2-3)	62 4 3	24	11	11	17	McCarthy M.J.	L 114 b	*1.30	83	-27	Tropical Punch 1147 Rosecat 1153 Pass Or Punt 1101	Rail bid, drew off 6		
WORKS: 0 Oct 3 Bel 1 4 fst 401 1 17 Sept 20 Bel 1 4 fst 514 1 44W 0 Sep 5 Bel 1 4 fst 501 1 17 Aug 16 Sar 1 4 fst 50 1 22 Aug 11 Sar 1 3 fst 384 1 22 0 Jly 23 Sar 1 5 fst 1:00 1 7/8																	
TRAINER: Dir (258 0.25 \$2.92) Sprint (185 0.25 \$2.70) GrdStk (19 0.16 \$3.46)																	

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Now the true ESP for the fourteen best races TROP ran in the years 1999 and 2000. Of the fourteen, eleven are at 6 furlongs. One is at 6.5 furlongs and two at 7 furlongs. One of the eleven 6 furlong races shows an ESP of Sustained Presser (S/P). That is **not** Sustained. There is a big distinction between them that only we can decipher. The other ten 6 furlong races show an ESP of Early or Early Presser.

At 6.5 Furlongs TROP ran Sustained Presser (S/P) and at 7 furlongs it ran one race S/P, the other Presser. It is vital to determine a runner's ESP by Distance. Making a blanket designation for all distances actually defeats the prime purpose of ESP. Not even one really Sustained race in TROP's 14 good starts, including some wins, near wins and its last three 6 furlong races.

## ENERGY GENERATOR

6D

#	NAME L	ESP
1	TROP 1	EAR
2	TROP 3	EAR
3	TROP 4	E/P

## LATE/EARLY DIFFERENCE GRAPH

#	NAME L N T	6D	LATE EARLY
1	TROP 1	12.7	----->
2	TROP 3	10.9	----->
3	TROP 4	5.4	----->

## ENERGY GENERATOR

6D

#	NAME L	ESP
1	TROP	E/P
2	TROP	EAR
3	TROP	S/P
4	TROP	E/P
5	TROP	PRE
6	TROP	E/P
7	TROP	E/P
8	TROP	EAR

## LATE/EARLY DIFFERENCE GRAPH

#	NAME L N T	6D	LATE EARLY
1	TROP 1	7.5	----->
2	TROP 2	8.7	----->
3	TROP 3	-4.1	X<-----
4	TROP 4	7.1	----->
5	TROP 5	1.3	----->
6	TROP 6	7.1	----->
7	TROP 7	7.2	----->
8	TROP 8	14.7	----->

## ENERGY GENERATOR

6.5D

#	NAME L	ESP
1	TROP 1	S/P

## ENERGY GENERATOR

7D

#	NAME L	ESP
1	TROP 1	PRE
2	TROP 2	S/P

Yet Pandolfo says TROP is a dedicated Sustained Horse. Its most consistent running pattern is decidedly Early and Early Presser. In only four races did it run other than Early or Early Presser. It never actually ran Sustained in any of its races.

Well, let's give Pandolfo credit. If Sustained Presser is close to Sustained, he was near to being correct 4 out of 15 times. This means he was close, but no cigar, 26.6% of the time. Better than his record for picking winners at Del Mar in 1999. I'm being a little harsh on Pandolfo but he has been equally so with me in warping the truth about the how we determine ESP. For someone to associate me by name with such inaccuracy gives the reading public a totally twisted version of my contributions. I suggest that nobody has a right to do this to me or anyone else.

The E-L Graph on TROP's best eight 6 furlong races indicate just how non-Sustained it runs, with one slight exception.

I don't criticize people by name anymore unless they butcher my terminology and falsely claim our factors as their own or someone else's with absolutely no concern nor the slightest knowledge or recognition of the vast advances in today's Methodology. To be even reasonably accurate, his article should have been published over a decade ago.

I've said it so often I'm turning blue. ESP, including Late, cannot correctly be defined by lengths. It can be determined only by how much of its Total Energy a horse yields by increments of distance.

If Pandolfo wants to analyze running styles, why use my ESP? He should go back to the classic terms of Pace Setter, Stalker and Closer. I'm sure the definitions from his article would fit those terms.

If someone, someday comes up with a better formula than ours, I'll be the first to pay homage. Using lengths takes us back to the classic era of "handicapping" when virtually everything was based on lengths. Predicting winners went like this: "A is four lengths better than B and five better than C." These predictions seldom, if ever, picked a horse that was 4 lengths better than any of the in-the-money horses. But it was the fashion of the times. Even today, many mainstream handicappers think in lengths and will not accept anything advancing the concept despite their paucity of wins.

Although I resent being plagiarized, even incorrectly, I'm actually delighted by articles like this and most of the others in ATM and HorsePlayer Magazine. They mislead the public and heavily influence mass betting strategy, thus offering us more high paying Overlays.

However, don't blame the editors of these magazines. They must remain eclectic or perish. One full issue filled with articles that created consistent winners and they could lose subscribers and perhaps eventually even find themselves out of business.

## ***Back Issues YOU SHOULD HAVE***

**Issue #68, #69 and # 70 ~ Exploring TODAY'S realities in Handicapping Success and how they differ from the past.**

**Issue #71, #72 and #73 ~ An objective testing of our Bottom Line/Betting Line with real money by Mark Cramer.**

**Issue 74 ~ First of the Cracking the Corollary Code series, Art & Science of Passing Races**

**Issue 75 ~ WAGERCAPPING issue**

**Issue 76 ~ WAGERCAPPING pt 2 - Diagnostics, Prognosis & Treatment**

**Issue 77 ~ THE VALIDATOR includes the White Paper by Dr. Sartin**

**Issue 78 ~ 1999 Holiday Issue - More on the Validator**

**Issue 79 ~ Y2K + MORE PROFIT**

**Issue 80 ~ Do YOU Truly WANT to WIN?**

**Issue 81 ~ Here's to the WINNERS**

**Issue 82 ~ Probability Convergence: The New Science**

**\$12.50 each - CA residents add 7.5% sales tax.**

***For a full list of available back issues, call or write and we'll send you a list***

## About a program in Windows...

Many clients keep asking when we'll have a program in Windows.

We've been working toward that for several years now. To date, even at a cost of several thousand dollars, none of the Windows programmers (or companies advertising that they can convert any software to Windows) has offered us a guarantee that they can actually convert our formulae to that language. They want the money, but no guarantee.

Eventually we'll have it. But first, let's examine the facts:

No client using Val 2 has ever complained of any problems using the program in Windows. Following the loading instructions and creating a "Shortcut to Val 2," a mere click of the mouse puts you directly into the program. When you're through entering races from TrackMaster and handicapping a given card, you merely click the program off and close the window. This keeps you from double DOS-ing that might cause the program to crash.

So in effect, Val 2 is like a Windows program. It just doesn't operate by using the mouse. A lot of people have told me they have dexterity problems in using a mouse; that they prefer hitting numbers.

More importantly, a Windows program, by popular definition, would require all kinds of new bells and whistles. Filters to focus on given factors, split screens, isolated screens and other fancy accouterments that seems to make Windows so popular.

In the past I've been criticized for making program too complex. Over the past six years I've dedicated myself to making them more simple, yet increasingly effective. Val 2 is the culmination of that effort. To fully exploit Windows, the program would necessarily become more complex. Oh sure, perhaps more fun as well. But I'm willing to bet that those who are now profiting from the current Val 2 would go back to being even more confused than ever before when trying to interpret the added bells and whistles inherent in a Windows program.

With Val 2 functioning so well in Windows the risk of returning to complexity, no matter how much "fun" it might generate, could create "interpretation" confusion and undo the effectiveness of the simplicity I've worked so hard to produce. Those using Val 2 to make or augment their income, would be the first to suffer. Those with lots of money and no fears about the state of the economy would rejoice.

The question is: whom do I wish to truly serve. I like the rich. They're different. They have more money than the rest of us. Still, my goal is to serve those most in need of added income. Val 2, as it stands, is doing that job for its users.

Sure, we'll have a Windows program eventually. The question is will it just be more fancy and complex, or will it improve the profits of those needing the money?

Aline, 'Capper and many others who use Windows for other software, have told me that they're successfully using Val 2 just as if it were a Windows program. They're wary of what might happen if we were to convert to Windows and use all its potential. Aline feels it would exponentially increase the number calls she gets on the Tech Support line. She gets very few for Val 2. With a Windows program she foresees hundreds of users asking here the same old questions she answered so often before the introduction of Val 2.

Naturally they all feel it would be a great sales aid and would attract many new clients from the horse-playing public. I'm sure it would. But is that what we really want? More clients getting those overlays the majority of us enjoy, thus decreasing our profits? Or do we want to remain an elite group getting those Val 2 profits not enjoyed by users of any other program; ones that are in Windows.

# VOX POPULI

The Clients Speak

Dear Dr. Sartin,

The enclosed check for Validator 2 came from winning one race at Gulfstream Park a week or so ago. The winner was #1 in Validator and paid \$89.80 to win and \$27.20 to Place.

Thanks

J.B., Washington

Dear Mary Jr.

Doing Delta Downs (DED) right now. Missed 1st race, hit 2nd - paid \$11.00 and hit the 3rd race - paid \$56.20. Had \$10.00 on each of them. That's \$336.00 with \$60 dollars. I am doing my investing with Ladbrokes call-a-bet.

As your father stated in the Follow Up, don't just use one thing. (due to computer problems) I can't get into the energy (item 2) of the SMT program. Using what I can, hope to have the problem fixed middle February.

Thank you all,  
C.K., Texas

Hi Doc, Shane, Mary, Aline

The Validator is like comparing the Horse and Buggy (Horse Race Analyzer) to the modern day jet plane. The days of many hours of analyzing one race card, to today - less than one hour and very little decision making.

There is an old saying: *Dance with whom  
brung you to the dance.*

I AM - no other statement is necessary.

Sincerely yours,  
L.D., Arizona

*A note from Eric Penicka (see his article this issue)*

Hi Howard,

I'm sure you are receiving glowing reports from Users wagering GP. I have been hammering it. Day 1 - 8.80, 8.60, 19.60, 7.80, 9.40, 15.40. Day 2 - tough day, only 1 win - 8.60. Day 3 - 7.40, 12.40. Day 4 - 10.80, 47.80, 27.40. Day 5 - 18.00, 12.00, 48.00, 11.40, 20.40. Day 6 - 8.80, 8.20, and it's not over yet.

Excellent results at a "tough track". Even with all these young runners coming from all over the country in various stages of their development, the Val 2 holds up exceptionally well. Great overlay opportunities.

E.P., Ohio

Dear Howard and Staff,

I am amazed at the speed, performance and accuracy of Validator 2. I've made back my money spent on all my Sartin products... plus money to pay off some debt and I've only had it for 5 weeks! This is the best program I've ever used.

Thank you so much.

G.S., Georgia

Howard,

...was \$400.00 on Oct 4th when Oak Tree started. Now up to \$3508!!!

You've taken me a long way Howard and I want you to know how much you are appreciated.

V.W., California



*From a new client with Synthesis:*

Doc and Friends!

Congratulations to us! After the purchase of the software Synthesis, and with exactly two days to get familiar with the software, we headed to Las Vegas for the coming of the New Year! In celebration, we knocked down the 1st, 8th and 9th race at Hawthorne. We were rather conservative with the expenditures and bet the exotics (exactas) until we are more familiar with the software. We collected a total of \$424.80 across the 3 races; spending a total of \$4.00 (exacta box) for each race. Hey, the software has just about paid for itself! Looking forward to sending you more of these testimonials very soon!

Thanks again! Happy New Year!  
D. & B. Q., California

Hi Doc,

First, wishing you and the "gang" a super 2001!! Since it is snowing, cold and miserable I decided to do some long overdue "house cleaning". I am throwing away all back issues of the Follow Up from 71 back. Just could NOT bring myself to part with my first issue (#24). Also going is the workbooks from Kansas City and Baltimore along with documentation about all the programs prior to Synthesis. All the years have been FUN and PROFITABLE!!! I have analyzed the short periods when I don't do as well as I expect to do and find they are the times the "FUN" is not there. In other words relax and let the program do the work!!!!

Best personal regards,

R.D., Pennsylvania

**DOC COMMENTS:** Issue #24... that's over ten years of, as he says, "Fun and Profit". He's the kind of example that makes it all worthwhile.

Dear Mary,

...I still can't believe how many winners I got. This Val2 is AWESOME.

R.P., Nevada

Greetings Howard,

First of all, I would like to thank you for spending some time with me in your office last week. Those few hours just turned me into a consistent winner for the first time in my life. I have now the added confidence to go on and make this a profitable avocation. I feel the struggling days are things of the past. I can't help but to think what really turned it around was our conversation about my past and being raised...by a long line of problem gamblers with no self confidence- almost like being pre programed to be a loser. To quote Freud - an individuals personality has crystallized by the age of five years. One has no personal control over the formation of ones own personality, yet everything that happens to an individual after that age will be responded to by that already completed character structure. Furthermore, the bulk of ones motivational system is unconsciously structured by antisocial biological urges, painful childhood memories, unresolved emotional conflicts, fantastic desires, and fears, all of which have been repressed into the unconscious. Once confronted I became a winner almost over night. To prove it, I sent you two envelopes filled with winning readouts for 5 consecutive days from Gulfstream. Next time I will send photo copies of the winning tickets, but like I said I had been struggling (needed the money quick like).

Thank you for everything you have done for me Howard G. Sartin, a true humanitarian.

Success to All!

**DOC COMMENT:** Initials and state withheld. His reasoning and results are a lesson to all. Winning or non winning are psychological. His wisdom in choosing a therapeutic answer and not one about "situational" handicapping is a procedure more should have the courage to take.

Subject: 416 days off!!

Hi folks:

I assume you'll notice this but just to make sure - 12/27 TuP 2nd race. Thanks to Doc's write ups in the Follow Up, I fearlessly (?) put \$6 to win on this horse and received \$134.40.

Thanks

B.M. California

**DOC COMMENTS: 416 days since last race...another example of why we are so dubious of "recency" rules.**

Hi Doc and everyone at O. Henry House

Just like to say Happy Holidays to all and thanks for all the great articles in the Follow Up this past year, especially the Vox Populi segment. You can learn a lot by reading what some of the members have done and are doing. I know I have and learn something new every issue. I'm sending in my renewal for the Follow Up and the Validator 2 program.

Thanks,

R.B., Arkansas

**DOC COMMENTS: Thanks Bob. Long time no see...**

Dear Doc Sartin, Mary Sr., Mary Jr., Shane, Aline, Guy,

Thanks for a wonderful year. You have been part of my life for 20 years. Your Psychology of Winning has not only helped me with my handicapping decisions but with my personal life decisions.

THANKS

S.S., California

...Merry Christmas and a Happy New Year to all of you at the office.

Had a \$40.80 winner at Aqueduct 12/21 race #7. The winner #8 was ranked right on top with the place horse ranked third. Thanks for a wonderful program.

B.L., Nevada

Dear Doc,

Enclosed you will find a check for \$200 for next years Follow Up subscription. As for the remaining amount, please do me a favor and take you and your staff out for a nice lunch or dinner on me. I believe this is at least one way to show my appreciation for all the kindness and help you and your staff have shown me over the past several months. I know that without using your programs again I probably would have lost most of my interest in horse racing.

Thank you again and wish everyone a Merry Christmas,  
C.G., Missouri

Mary,

I received Val 2 and I love it although I haven't had much time to use it. Just a note to let you know that it paid for itself the first weekend. And that's not bragging.

My question to you is: I spend a lot of time at my daughters... I want to know if I can load Val 2 on 2 different computers. I would still be the single program user. If this is a problem please do not hesitate to tell me and I will buy another program for the computer (at my daughters).. I do not want to break any rules (not that you have ever set any). Please let me know when you can. I will be at my daughters for 2 weeks ... and it's a long two weeks without Val 2.

K.S., Nevada

Dear Doc, Mary & Aline,

Enclosed is (payment) for Validator 2.

I'm so glad for coming back to PIRCO. For the first time in my horse handicapping life, I am winning. I play claiming sprints and routes only at this time because that's where my winnings come from most.

Thanks again and may God bless you all always.

Sincerely,

R.L., Nevada

Dear Doc, et al,

My wife & I were having a real good summer, as you can see by the enclosed - until an auto accident on the way to the track in early June stopped us. In addition to these we had aver \$3,000 in winnings from trifectas, plus our win bets. We missed some tri's that I feel Validator 2 would have won for us --- so I want to give it a try. It seems to me that sometimes the bettors at Lone Star are less than astute about exotic bets and opportunities abound in that area and we would like to take advantage of them. As long as Mahdeen is happy about signing these forms, I will make every effort to provide them for her.

Thanks for everything,

J.B., Texas

2100

☒ CORRECTED COPY

SUBSTITUTE FORM W-2G FOR CERTAIN GAMBLING WINNINGS			
PAYER'S Name: <b>Lone Star Race Park, Ltd.</b>		1. Gross Winnings <b>642.00</b>	2. Federal Income Tax Withheld <b>0.00</b>
Street Address: <b>1000 Lone Star Parkway</b>		3. Amount/Type of Wager <b>1 TRIF W</b>	4. Date Won <b>5-6-00</b>
City, State, Zip Code <b>Grand Prairie, TX 75050</b>		5. Transaction <b>FORAC-8D696-054CB</b>	6. Track & Race No. <b>LOVE SPAC #4</b>
Federal Identification Number <b>75-2435058</b>		7. Winnings from Identical Wagers <b>0</b>	8. Cashier Name/No. <b>R. SCHIDSPER 1248</b>
WINNER'S Name: <b>MAHDEEN WEST BELL</b>		9. Winner's Taxpayer I.D. No. <b>1159 00</b>	10. Window No. <b>812</b>
Street Address (including Apt. no.) <b>105 Windows Court</b>		11. Type/No. First I.D. <b>1159 00</b>	
City, State and Zip Code <b>Grand Prairie, TX 75050</b>		12. Type/No. Second I.D. <b>1159 00</b>	
Under penalties of perjury, I declare that, to the best of my knowledge and belief, the name, address, and taxpayer identification number that I have furnished correctly identify me as the recipient of this payment and any payments from identical wagers, and that no other person is entitled to any part of these payments.			
SIGNATURE <i>Mahdeen West Bell</i>		DATE <b>5-11-00</b>	
Copy D - For Payer			

☐ CORRECTED COPY

2000

SUBSTITUTE FORM W-2G FOR CERTAIN GAMBLING WINNINGS			
PAYER'S Name: <b>Lone Star Race Park, Ltd.</b>		1. Gross Winnings <b>1159 00</b>	2. Federal Income Tax Withheld <b>0.00</b>
Street Address: <b>1000 Lone Star Parkway</b>		3. Amount/Type of Wager <b>1 TRI W</b>	4. Date Won <b>5-11-00</b>
City, State, Zip Code <b>Grand Prairie, TX 75050</b>		5. Transaction <b>FORAC-8D696-054CB</b>	6. Track & Race No. <b>LOVE SPAC #4</b>
Federal Identification Number <b>75-2435058</b>		7. Winnings from Identical Wagers <b>0</b>	8. Cashier Name/No. <b>D. Cooley 1016</b>
WINNER'S Name: <b>MAHDEEN WEST BELL</b>		9. Winner's Taxpayer I.D. No. <b>1159 00</b>	10. Window No. <b>112</b>
Street Address (including Apt. no.) <b>105 Windows Court</b>		11. Type/No. First I.D. <b>1159 00</b>	
City, State and Zip Code <b>Grand Prairie, TX 75050</b>		12. Type/No. Second I.D. <b>1159 00</b>	
Under penalties of perjury, I declare that, to the best of my knowledge and belief, the name, address, and taxpayer identification number that I have furnished correctly identify me as the recipient of this payment and any payments from identical wagers, and that no other person is entitled to any part of these payments.			
SIGNATURE <i>Mahdeen West Bell</i>		DATE <b>5-12-00</b>	
Copy D - For Payer			

Dear Doc Sartin,

Thought you'd like this read out Louisiana Downs. It came in

2-8-10, Q \$351 Ex \$1,051

Trifecta \$14,954.00 Win \$107.00

The only reason I found it, I just started to "work" the races as I've slacked off last couple of months... work, etc. I was checking out Trifectas on paper, before I started out to bet real money. Oh well! There will be more.

Respectfully,

B.McP., California

LAD0929 7 7.0:D CL 3+ \$10,500 CP=\$10,000 PR=75												
BOTTOM LINE				BETTING LINE								
(#)	PN	CNAME	Ld	SR	PR	BAL	LS	ODDS	TRKDISTS	M/L	DAYS	AGE
(2)	2	GOOD 2	81	71	8	16.8		3-1	EVD 7.5D	12/1	32	3
(10)	10	DESCO1	80	77	9	16.3		3-1	LAD 6.5D	5/1	18	4
(8)	8	IMP'S1x	81	78	7	14.8		7-2	FG 8.0D	15/1	186	4
(7)	7	TROYI2	78	68	10	14.3		7-2	EVD 7.5D	15/1	24	4
(4)	4	GLITZ1	75	79	8	8.6		7-1	LAD 6.0D	3/1	55	5
(9)	9	ALL B1x	77	81	13	6.0		9-1	LAD 8.5D	9/2	28	4
(6)	6	JAY'S1x	69	82	22	3.5		20-1	LAD 8.5T	10/1	348	5
(3)	3	USE T1	73	81	6	3.3		20-1	EVD 6.0D	20/1	24	4
(5)	5	RARE 1	74	78	16	3.0		20-1	LAD 6.5D	8/1	12	3
(11)	11	DOBB12x	76	77	16	2.0		20-1	EVD 8.0D	8/1	32	3
(1)	1	SIR S1x	75	70	16	1.0		20-1	EVD 8.0D	15/1	31	4
(12)	12	LOT 01x	67	75	22	0.0		20-1	FG 8.5D	12/1	185	7

*Looks like I picked the right race line.*

#### SYNTHESIS POWER RANKINGS AND FRACTALS

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FRACTALS WEIGHTED: E=Early L=Late N=Normal

*Beautiful read outs  
all the way across*

Dear Doc and Staff,

Enclosed are my print outs for my first two days with Val2.

I chose Hawthorne because I had never bet it before and we just started to simulcast it here.

I had 12 races run, but on 11 of them

I passed 1 race because of ties and odds to close to make a profit.

In 4 of the plays I bet 3 horses, would appreciate any help or advice for narrowing it down to two.

I bet \$10 win on 26 horses and one \$5 win on 1 horse for a total of \$265

Won \$780 Net \$671

... I did play a couple of perfecta's and trifecta's but with payoffs like these I will bet win most of the time.

Thanks

R.M., Ohio

Best wishes for a Happy and Joyfull Holiday Season.

G.G., California

P.S. Your correspondence and reading and re-reading the Follow Up has meant so much to me when confronted with the pressure and stress of this job.

**DOC COMMENTS with thanks. He's a postal worker, so along with the stress there's a measure of security.**

Dear Doc,

As a long time successful and profitable Synthesis user I at first didn't think I wanted nor needed a Validator or Validator 2. I love pouring over readouts and analyzing. However, last month I ran into another Sartin client at OTB and he showed me how incredibly fast and simple his Val 2 was. I had to think about the time I spent with Synthesis and where that time could be spent...

Enclosed is my (payment) for Validator 2.

Thanks for everything,

M.M., New York

Dear Doc,

The last time I wrote I was concerned about my inability (at least it seemed like an inability) to finish what I started and I was really down on myself. I cited a newspaper article about adult attention deficit disorder and tried to blame that on my failings. Your advice to me at that time was to focus, get the right tools and not to pay too much attention to newspaper surveys.

I took your advice, set some goals and began to focus on several projects I had started. I purchased the right tool (Validator) and began to focus on keeping records, reading the Follow Up thoroughly, taking note of what your other clients were doing and lo and behold success at last.

The future started looking brighter. The projects I had started are all finished and I have others in the works and they will be finished as well. I use the Validator with confidence and even though time constraints keep me from being as active as I would like to be, I have made enough at the OTB to pay for the program several times over.

With all this in mind I have enclosed my check for Validator 2. Things can only keep getting better. I plan to file for Social Security next spring and will have the tools and the time I need to supplement my income very nicely. Those who fail to follow your advice about keeping records, reading the follow Up and using the right tools are only shooting themselves in the foot, a lesson I finally learned, i.e., the light went on.

Thank you,

T.M. Arizona

Merry Christmas, Happy New Year!

I'm giving 10% of my winnings to our favorite charities, including CERF...

Thank you for all the years!

D.B., California

**THIS SHOULD HAVE BEEN PRINTED IN FOLLOW UP 83... BUT WE'RE PLEASED TO PRINT IT NOW!**

Dear Dr. Sartin, Shane, et al,

Today was my second day at the track using the Validator. Using simulcast, I bet on 33 races and won only 13. But the best part is I won \$488 on \$660 wagered (two \$10 win bets per race).

I started out with Delaware and Calder tearing me up. It seemed like a lot of favorite winners plus my mistakes were causing my losses. Then some good wins at Keeneland and Philadelphia got my confidence back up. I remember reading your instructions in the follow Up to hang in there if you experience a few losses. So, I kept the faith and then started to hit at Belmont and Louisiana Downs. It was amazing because I had never had that kind of winning frequency before. I hit winners of 18.60 and 21.60 at Belmont. And then the thrill of the day - a 73.50 winner at Belmont that was ranked #1. Unbelievable! Then 19.40 and 12.00 winners at La Downs.

Needless to say, I'm excited because I can see consistency approaching. All I need to do is get my win percentage up and there'll be no stopping me. I'm enclosing the wagering decision forms for the day for you review.

Best regards,

L.F., Texas

P.S. I made \$155.00 on \$320.00 wagered betting on Turfway, Hoosier and the Meadowlands my first day out using the Validator. My win percentage was only 30% that day. So there's some improvement already

13

SARTIN METHODOLOGY

ALL -- WAGERING DECISION FORM -- WIN

	BOTTOM LINE-BETTING LINE TIERS					PRIMARY					SUPP					FRAC	#	
	1	2	3	4	5	B	E	L	C	T	H	F	S	E	T	E		L
						A	P	P	P	T	E	W	P	N	S	P		
						L	R	R	R				FX	N	T	P		
DEL1008-10			MISSED															1
SLICK																		
CRC1008-10	6.80		Missed			6	1	4	1	1	4	1	3	2	4	1	1	4
PHA1008- 9			MISSED															3
ALYSW																		
DEL1008- 9	(Lost)			8.40		7	3	4	4	2	4	3	3	3	3	4	3	4
MIDNI																		
PHA1008- 8			8.00			6	4	3	3	3	3	4	4	3	3	2	2	4
CUT I																		
DEL1008- 8			Lost		7.60	8	4	4	5	2	3	5	5	5	5	5	4	5
CRC1008- 8			MISSED															7
ASPIR																		
PHA1008- 7	11.80					6	4	2	1	1	1	2	5	2	1	2	1	5
CHRIS																		
KEE1008- 6	11.00					6	4	2	2	3	2	4	2	1	2	2	2	1
TIMET																		
PHA1008- 5			12.20			5	5	1	2	5	3	1	1	2	2	1	1	1
PRINC																		
DEL1008- 5	(Lost)			7.80		7	1	5	2	2	4	4	3	4	4	3	3	4
CRC1008- 5			MISSED															12
CLASS																		
DEL1008- 4			LOST			13	7	9	*	9	*	8	1	8	8	9	8	2
CAUDI																		
PHA1008- 3	(Lost)		Lost		58.80	6	5	2	5	2	2	5	5	4	4	5	5	5
KEE1008- 3			MISSED															15
PHA1008- 2			MISSED															16
REALS																		
DEL1008- 2	(Lost)	7.00				5	5	2	1	5	2	3	2	1	2	2	2	2
MANUM																		
CRC1008- 2	10.40	(Lost)				4	4	1	1	1	1	1	2	1	1	1	1	1
BLUE																		
BEL1008- 2	(Lost)			15.60		6	1	5	5	1	5	2	4	4	5	4	5	4
CAJUN																		
KEE1008- 1	20.60					10	1	4	1	1	1	1	2	1	2	1	1	1
TOT																		
WIN	5	1	2	3	2													
TOT																		
MUT	60.60	7.00	20.20	31.80	66.40													
AVE																		
MUT	12.12	7.00	10.10	10.60	33.20													
AVE																		
BAL	6.4	5.0	5.5	6.7	7.0													

Pg 2

SARTIN METHODOLOGY  
ALL -- WAGERING DECISION FORM -- WIN

	BOTTOM LINE-BETTING LINE TIERS					PRIMARY					SUPP					FRAC					#
	1	2	3	4	5	BEL	L	C	T	H	F	S	E	T	T	E	L	N			
ALARM																					
BEL1008-10				7.10		8	2	6	3	5	6	4	1	4	4	2	2	1	2	3	1
CAUSE																					
LAD1008- 9	Lost			17.80		7	4	1	4	4	3	4	5	4	5	5	5	5	5	5	2
HEART																					
LAD1008- 8			LOST			8	4	5	5	2	5	5	5	6	6	5	6	5	6	6	3
DURMI																					
BEL1008- 8	7.10					2	1	1	1	1	1	1	1	1	1	1	1	1	1	1	4
AIR A																					
LAD1008- 7			Lost	14.20		6	5	1	3	1	1	5	5	4	3	4	4	5	3	2	5
NATIV																					
BEL1008- 7				6.70		6	1	5	2	2	4	5	4	5	5	2	3	4	5	5	6
PRINC																					
LAD1008- 6	12.20	Lost				6	3	2	2	5	4	1	1	1	1	3	3	1	2	3	7
LAD1008- 5			MISSED																		8
HERE																					
LAD1008- 4				12.00		7	4	4	3	6	6	3	1	4	5	2	2	1	2	3	9
HOLY																					
BEL1008- 4			21.60			6	2	4	4	3	5	2	1	3	3	1	1	1	1	1	10
PURE																					
BEL1008- 3	18.60					6	1	3	1	3	3	1	1	1	1	1	1	1	1	1	11
BAD T																					
LAD1008- 2	19.40					7	5	1	2	4	1	5	3	1	1	2	2	3	2	1	12
TOT																					
WIN	4		1	4	1																
TOT																					
MUT	57.30		21.60	45.80	12.00																
AVE																					
MUT	14.33		21.60	11.45	12.00																
AVE																					
BAL	5.3		6.0	6.8	7.0																
Coach																					
BEL 1008-5	73.50*																				

← Couldn't get this one to print on the form. Highest paying longshot I've ever had. Ranked #1!

2 horses each race - \$10 win bets each

Total wagered \$660.00  
Total returned \$1148.00  
Net profit 488.00 68%  
With only a 35% win percentage.



# Our Equalized, Normalized & Adjusted Pacelines

This user indicates two things where he makes an error in interpretation. I've marked them with an asterisk\*.

EQUALIZED, NORMALIZED AND ADJUSTED												View-3
ML= 9/2												
5 RIFLING AGE=3												
L	DAYSTRK	RCODISTS	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR	PR	
1	22SA	2FM 8.0T	22.9	44.9	115.9	0.00	0.00	0.00	0.00	82	84	
2	77DMR	6FT 6.0D	21.3	42.9	114.1	1.00	5.50	16.10	19.80	71	84	
3	267SA	8FT 6.5D	21.5	43.7	116.1	1.10	4.80	13.30	20.50	60	80	

(ORIGINAL PACELINES)												
L	DAYSTRK	RCODISTS	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR	TV	PR
1	22SA	2FM 8.0T	46.1	111.1	135.7	1-1.5	1-1.5	4-3.5	11-	14-76	0	84
2	77DMR	6FT 6.0D	21.6	44.2	109.9	2-1.0	4-5.5	10-16	10-20	60	9	84
3	267SA	8FT 6.5D	21.6	44.7	117.6	4-1.1	7-4.8	11-13	11-21	52	6	80

(1)\* TrackMaster has little to do with our Equalized, Normalized and Adjusted lines from their download Past Performances.

Pgm	HorseName (Jockey)	Wgt	M/E	PP	SP	1/4	1/2	Str	Fin	Odds
8	Aima (IRE) (Puglisi, I.)	120	BL fs	8	5	5-1	4-Head	4-Head	1-Head	5.70
5	Rifling (Blanc, B.)	120	BL b	5	2	1-3 1/2	1-4 1/2	1-1 1/2	2-Neck	7.80
6	Sergia (Enriquez, I.D.)	120	BL	6	1	3-1/2	2-Head	2-Head	3-Head	19.10

Pgm	Horse	Win	Place	Show
8	Aima (IRE)	13.40	6.80	4.80
5	Rifling		8.00	5.60
6	Sergia			7.20

WELL HOWARD AS YOU CAN SEE  
 TRACKMASTER\* WAS CORRECT AS WAS  
 THE TRACK HANDICAPPER'S ML ODDS\*  
 OF 9/2 - RIFLING JUST MISSED AT  
 THE WIRE!

UW



TrackMaster does an admirable job of translating the Daily Variant and Equibase Speed Ratings into a single figure that gave us the tools for making a single SR number more like the old DRF Combined SR + DV. But, for their non-Sartin Client customers they do not provide anything comparable to the Equalized, Normalized and Adjusted lines that we created solely for our clients.

For their customers they adjust with their "Par Times." We do not.

Along with other formulae, we alter pacelines by using "Par Gaps." These are universalized incremental "gap" times between specially formulated, in-house Par Times.

None of these times equate in any way with the Pars or Pace Pars you see offered by dozens of entrepreneurs and magazines.

In conjunction with our use of different values for feet per length by increment of distance, Par Gaps are more precise and finite than any Par Times or Pace Par Times. We took a lot of time researching and producing these formulae. I can only conclude from analyzing almost a thousand recent client reports, that the time was well spent.

No adjustment figures, from any source has ever been absolutely "perfect" We can only be better than whatever is second best.

Asterisk (2)\* deals with his reference to the Track's Morning Line Maker and the TrackMaster Morning Line. They are both the same. TrackMaster gets its Morning Line from the track.

As for his use or "original lines" from pressing F-2, I have always recommended that they be viewed only when a horse is (x)tracted or (p)rojected. In this race you can see that the "original" lines were from an 8 furlong race on the turf where RIFLING led for two calls but finished 14 lengths behind the winner. Today's race is 6.5 furlongs on the downhill Turf course.

Our own Equalized, Normalized and Adjusted line shows the horse going gate-to-wire. It just about did, being nipped at the wire by a head. It paid \$8 to Place.

So that after-the-race apology was much appreciated. It made a believer out of him and I hope it does the same for you.

The point being made here is, except for (x)tracted or (p)rojected lines, **never** even look at the "original pace lines." He looked and didn't even enter the horse into his computer. Had he done so he would have seen an (x) by the line, Extracted and Adjusted to today's downhill surface and distance. He's not alone. Many clients, who follow "Old Handicapping Myths" won't consider any line where a horse, is **originally** beaten 14 lengths. This is a mistake for which they pay by losing far too many races. They call themselves "purists" at the cost of winning.

If they have good jobs and can afford their position, bless 'em. If they wish to prepare for an uncertain economy. I strongly suggest that they ignore "original pacelines." except as stated.

## **Still good after all these years... SARTIN MANUALS AVAILABLE**

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<b>THE PSYCHOLOGY OF WINNING</b>	<b>\$25.00</b>
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<b>CHAOS MANUAL</b>	<b>\$25.00</b>
An in depth study of Chaos theory applied to handicapping	



# ***Taking Stock***

by 'Capper

The calendar year, one's birthday, and the fiscal year are each a measure of the passage of time, a year come and a year gone. As each period ends we spend some time in thought about how we occupied ourselves in the previous year. On December 31, a look back at the previous twelve months is a common practice and for many New Year's Resolutions are made. These resolutions for most are not very well thought out but mostly wishes or hopes about some things they would like to change but are not very committed to in terms of WORK; many are even trendy—lose weight, stop smoking, clean out the garage, etc.

The end of the fiscal year. For many this coincides with that of the Federal Government and the tax due date of April 15. Here as we look at the bottom line on the forms we again make an assessment as to how we can have a better tax year next year. Improvement in our taxed bottom line may require WORK and possibly even a little sacrifice. One goal could even be to increase the number of W-2G forms from waghercapping.

One's birthday is a time to review where we have been and where we are going as individuals as well as the other aspects of our lives. It is a time for a spiritual assessment as well as a fiscal and physical one. I imagine some do this on December 31. I use my birthday because this day is unique to me and I am more comfortable in reviewing my achievements and shortfalls for the past year as I approach this day. It is the day for my annual self reckoning; no lies, all truths.

Each of these dates marks an end point. However, for each of these cycles we must remember that there is also a beginning and we can create a different, a new outcome for each one of them. As our taking stock may be so close to the Christmas season maybe we can recall the ghost of Jacob Marley admonishing Scrooge that "...business? My business was mankind..." as he warned of the apparitions to come. This serves as a reminder for us to continue to share the successes we experience in any of our endeavors with those not so fortunate.

Each of these periods, and there may be more for some, present us with an opportunity to take stock of the previous year, to see where we have been, where we had wanted to go, and where we actually ended up. It is an opportunity for us to get back on the track we had set out for ourselves if we did not get where we were headed.

It should come as no surprise that one of the main areas I review is my wagercapping. Truthfully I do not wait for a once a year moment to assess performance in equine investments; there are twenty race cycles which provide current data for continual review. However, annually is a good time for a major audit. I look at my wagercapping records from several angles. One is "did I turn a profit?" Next I want to know if my contender selections included the eventual winner. Also "am I making the best use of the read-outs", betting those higher priced contenders from the #3 and #4 BL/BL tiers and getting winners, capitalizing (pun intended) on the larger prices found there? Then, am I free of outside distractions (noise), i.e. friends, "experts", literature, 'loving a horse'. How did I do at PASSING races? Did I pass too many? Did I bet too many, trying to force winners to emerge that had too much to overcome and poor chances of succeeding? These are the guideline fundamentals. In addition I look at the psychological aspects of winning.

The psychological aspects of winning, are the ones the Doc writes about in every Follow Up. This aspect of wagercapping is what the methodology is all about. Performing a personal wagercapping audit without evaluating this factor would be to do oneself a disservice. It is after all the major factor separating the Methodology from the mainstream. From the 'Psychology of Winning' column to his several other articles and even in reviewing races that clients have sent in, the Doc points out the mental aspects which hold us back or that can propel us forward successfully in this stochastic endeavor. In fact this aspect, the psychological mind set is where I spend the majority of my 'taking stock' time. If this segment is not in order the contender selection has the greatest chance of going awry and I end up with losing races and losing days. The mental portion is such a dynamic portion of each of us that in wagercapping it requires continual focus in order to remain on top.

In the culinary world a stock is made by combining the correct ingredients with the correct procedure. Taking stock of wagercapping is much the same process: combining the correct ingredients (contenders) with the correct procedure (contender guidelines). In the kitchen there are many different stocks that are made and used so the ingredients and the procedure may differ. However, the results will be the same, the taste will be a delicious one just as the wagercapping outcome will be a winning cycle and a delicious feeling.

A third area where we have stock is the livestock itself, the horses. If it were not for this stock we would not have to concern ourselves with the other parts of the equation. Of course we would then miss out on the wonderful gains possible. It is Kentucky Derby time again. The prep races are in full swing and opinions are everywhere. The papers are full of dosage charts, par times, and prep race evaluations. There is a lot of excitement. Hopefully the short priced favorite, a la Fusaichi Pegasus, will not repeat itself this year; and we can all go back to collecting on those wonderful juicy Derby mutuels that we have become accustomed to over the years. The biggest thing to remember about this race is that amongst all the hype and attention it is still only one race. We will not share in the winner's purse (\$750,000 plus), and the undercard usually has some great wagercapping opportunities as well. Preparation for the Derby should include reviewing discussion from the Follow Up and Doc's comments and guidelines on contender selection and ELIMINATION. Take time to TAKE STOCK and keep up the winning tradition, a habit worth having.

The 'Capper here with a race day reminder....work the plan, be profitable. 'Til next time.

**EDITORIAL**

# **HANDICAPPING THE ECONOMY 2001**

Like so many others, I have one of those dishes that picks up Direct TV with over 100 channels. I do **not** have the Racing Channel and really don't want it. Many of you do and are able to follow live and tape recorded races from dozens of tracks. I get a few races, live and replays, through a Fox Channel and ESPN. I enjoy counting the number of high paying winners that come from off the pace along with low mutuel favorites and near favorites that run on or near the lead.

However, more important than viewing races, is the information I get about the state of the economy: the stock market, declining profits from companies that were once booming and, perhaps the most important news, the escalating number of persons being victimized by massive layoffs by companies large both large and small.

Since I've always viewed racing not as a sport but as an economic venture, its investment opportunity supersedes my interest in it as an alleged sporting event. Since 1996, when I stopped taking any income from O. Henry House, I have relied on racing for all my income other than Social Security. When I saw a peak in the stock market a month before the recent elections, I rolled over all my stocks into fixed income ventures. I did it in just the nick of time. Both the Dow Jones and Nasdaq have declined dramatically since I got out.

My concern is in no way related to personal or party politics. Cyclic economies are based on public perception and how it reacts to current events as reported by the media. As in horse race wagering, Confidence or a lack thereof, is paramount. The negative economic news upon which the media is so heavily focused leaves one to believe that we're in for some rough times.

Even President-select Bush said that we're headed for a big economic downturn. Along with his words came 9,200 job layoffs from major corporations alone. Retail spending, down 13% during the holiday season, continues to be sluggish.

# Economic slowdown setting in

# National's earnings plummet

► Growth falls to 2.2 percent, the weakest pace in four years.

By Martin Crutsinger  
The Associated Press

WASHINGTON  
The economy braked to a four-year-low in growth of just 2.2 percent in the July-September quarter, further evidence that America's booming economy is rapidly cooling off.

A downward revision Thursday by the Commerce Department in the gross domestic product for the third quarter sent private economists scurrying to lower their forecasts for the current quarter and next year.

## Holiday sales disappointing

California troubles may sour economy

Lucent forced to cut 16,000 employees

## Pink slips

### Major layoffs

A number of prominent companies have announced job cuts since the start of the year. Below is a glance at some of the largest:

- DaimlerChrysler AG: 26,000
- Lucent Technologies Inc.: 16,000\*
- Sara Lee Corp.: 7,000
- J.C. Penney Co.: 5,300
- Xerox Corp.: 4,000
- Nortel Networks Corp.: 4,000
- Textron Inc.: 3,600
- Gateway Inc.: 3,000
- Motorola Inc.: 2,500
- AOL Time Warner Inc.: 2,400
- Standard Register Co.: 2,400
- Hewlett Packard Co.: 1,700
- Amazon.com Inc.: 1,300
- Freightliner Corp.: 1,085
- Norfolk Southern Corp.: 1,000-2,000

\* Company plans to cut 10,000 outright. Another 6,000 workers may be cut as a result of outsourcing, although some may be hired by outside contractors.

Source: Individual companies.

## Bad news jolts Wall Street

The two firms said they will pare a total of 7,700 jobs from their payrolls, rattling their ranks.

## No easy fix for today's economy

The majority of North Americans now seems to view the glass as half empty, when only a few months ago they saw it as half full. On December 18, while the President-elect was predicting an economic downgrade and when most economists felt that interest rates needed to be lowered, the Maestro, Alan Greenspan left rates at 6.5 percent. Then, seeing the sharp declines in the stock markets, came a rate decline that briefly boosted the markets. At this writing a general market malaise was greeted with gloomy predictions.

We all know that the stock markets are not true economic barometers. A degree of unemployment sparks them because a plethora of a available labor sparks the value of the Industrials, weakening the influence of Labor Unions.

Still, for 85% of clients, it is far easier to predict the outcome of a horse race than it is the economy. If the economy falters further, my concern is for the other 15% of clients and also what may happen to the confidence level of the majority of clients who are now winning if their other income declines drastically or ends with a layoff.

**I'm utterly convinced that right now is the time for many clients, who tend to "play" the races, to engage in some serious self-reflection and adopt a more serious attitude about Wagercapping and view it as a High-Yield-Low-Risk Investment opportunity that will produce income regardless of the state of the economy.**

In the past I've dedicated two full Follow Up's to articles about "Getting Serious." Many responded positively which is why so many of those with advanced Methodology programs are winning; obviously, some more than others. In fact, Aline Best says that if every client had Val 2 and used it as directed, which most who now have it are, we would have no need for Tech Support and that everyone would be winning in direct proportion the amount bet. I salute her optimism. It is a consummation devoutly to be wished.

I repeat: Now is the time for all to accept the fact that Wagercapping is an investment opportunity that will provide needed income no matter which way the economy turns. Stop treating this opportunity as a fun game and start taking it seriously. **Now**, not later when it could be too late. Stop looking for "Do me Something" rules and take full responsibility for your own decision making process. Gather up some self-esteem and say, "If they can do it, so can I!"

I hate adding my voice to the gloom-doom of the media; but since my audience is so small it will have no effect on the general public.

Bear in mind that if the public spends less in the mutuel pools, our ratio of Overlays will decline. Our profit is somewhat dependent on the willingness of the mass of horseplayers to continue making the kinds of betting decisions that we regard as somewhat idiotic.

We need messages that emphasize the positive. That's exactly what I intend to give once we review the facts.



In the mid to late 1970's, before taking the Methodology semi-public in 1982, many of my clients were from Senior Citizen communities like those opened by Del Webb. I was invited to one of these centers to teach interested seniors how to handicap. Their goal was to make only an extra \$100 a week from the Method. After a few weeks their weekly average became \$105 from just minimal wagers. They didn't count their profits by day but over a 20 race cycle. That's when my focus on 20 race cycles began.

At the time we used Phase III. Mutuels on less obscure winners were higher then. Betting two horses to win, using Phase III, per the instructions given in the lessons taught, my seniors earned an average mutuel of a mere \$8.90. The percentage of winners, betting two contenders to win,

was about 13 in 20. It was surprising how those super-annuated clients, desperate for added income, followed my directions so uniformly. This is something that hasn't been true for a large number of clients since. So, based on a \$2 bet, which makes it easier to figure,  $8.9 \times 13$  produced more than \$125 for each \$80. Invested with a ratio of 60/40, they earned a minimum profit of at least \$60. Of course, many had higher average mutuels than the minimum and many bet more than \$5 per race. A few, as now, bet much more. \$10 to win on two contenders earned them a significantly higher profit. But, as was to be expected, a few, about the same percentage as now, made less than the average.

Those betting only \$20 total per race, wagering 60/40: \$12 on the Low Odds choice, \$8 on the higher odds choice, earned an average profit of \$375 a week. ( $13 \times 20 = \$260$  wagered. Gross return:  $13 \times 8.90 \times 5 = \$579$ . Add the benefit of the 60/40 betting ratio and the total profit increased from \$318, betting 50/50, to around \$375. The low profit for the more timid members of the group who bet less was, per 20 race cycle, \$95. The average for those betting less than \$20 per races was \$105. It took about a week for most to complete a 20 race cycle. Back then that low average of \$105 bought much more than it does now, making it possible for those who once considered an evening eating a hamburger with fries at MacDonald's a night on the town, to enjoy a couple of weekly steak house feasts and a few other luxuries in life. The 1980's and the 1990's ushered in a new economic era and an entirely new attitude. \$105 a week meant nothing to the majority reaping the benefits of an affluent society fueled by the technological revolution. The elderly, once the sole beneficiaries of the economic potential of the Methodology, had died or grown too feeble to go to the races. This was before the era of telephone betting.

Meanwhile, many with jobs providing good incomes became clients of the Methodology, thanks to books and articles about its remarkable proficiency. Slowly our Phase III became over proliferated and, even before 1990, the year of Tom Brohamer's original Modern Pace Handicapping, I began to create new and more complex formulae that better isolated the kinds of Overlays that are now common. They also produced much bigger profits with less effort on the part of the user than ever before (Tom did allude to our new concepts in the book but did not elucidate). The profits from those advanced formulae have grown to minimums exceeding \$300 per 20 race cycle for the timid, to over \$600 for those with self-confidence and skills based on introspection and following directions. Today this requires betting only twice as much as it did in the 1970's and 80's: a minimum of only \$20 a race.

Many clients who wager more see their profits rise accordingly.

Inevitably there was criticism from the very "experts" who had once heaped praise upon my work. Their disdain and slander became far more excessive than their previous praise. I had defied their old axioms of handicapping. I dared to isolate winners of races my peers recommended "passing." I ignored Trainer/Jockey studies; said there is no such thing as par times, especially "Pace" par times, except when a truly superior horse goes Gate to Wire. I disputed their definition of Class and laughed at Recency Rules, the averaging of Running Lines, the so-called Bounce, Class Drops and a myriad of other factors the "Experts" and masses alike, clung to as if they had Biblical significance.

Those who never read the "Line Score" section of the Yellow Manual (no longer in print), erroneously claimed I had offered no "Value" Line." They failed to note my emphasis on Third Ranked horses being the most likely Long Shots and insisted incorrectly that I had recommended wagering only on the Top two ranked contenders.

Then one famous author said that the Sartin Methodology would be the "most elegant ever conceived - if it offered a betting line." Then he added, "Of course he never will." That prediction was right in line with his inability to predict winning horses.

When we introduced Bottom/Line Betting Line the "experts" maintained a few weeks of shocked silence. Then they noted that our Betting Line exceeded or was less than 100. This is a mainstream taboo accepted even by Mark Cramer. Although he did write, "If it ain't broke, don't try to fix it."

Mark Cramer, notwithstanding, the arbitrary 100% Betting Line may be sound math, *the old math*, but as an aid to the majority of bettors, it is useless to the point of being stupid. To begin with, these avid proponents of the 100% betting line, have never told us exactly how to make any kind of line that could be universal for all. They allude to it but never explain.

Only the late Huey Mahl gave a precise procedure for making a Betting Line. He said to assign "Brownie Points" to various factors "You" thought were most important, assign a numerical value to every horse until the total adds up to 100. For instance if one thinks Speed, or final time is worth 20 points, assign it proportionately to each entrant. Class 20 points? Divide it among the field and add it in. Recency, 20 points? Trainer Jockey combinations, 15 points? Second Call position, 10 points? 2nd place finish last race, 10 points? Then, something you feel is worth 5 points, throw it in for a 100% line.

That's how Huey said to do it. Unfortunately, even with this simple procedure, each line will represent only the maker's opinion and all "Lines" will be different.

Here's an excerpt from a recent article In American Turf Monthly.

#### By The Numbers

For those of you who make a personal odds line, there is little room for rounding off numbers. A personal odds line needs to equal 100 percent — not 95, not 96, and certainly not 99. One hundred percent is the exact figure, and you should not settle for less.

The extra few points you may care to cheat on could cost you a winning wager or, worse yet, cost you a wager you should not have made at all. Whether you perceive it or not, the difference between a 5-2 shot and a 2-1 shot is the length of a

black hole. And like a black hole, your potential profits will be sucked into infinity should you start becoming lenient with percentage values in a personal odds line. Leave the give-or-take-a-few-points attitude to the morning-line maker. These folks can afford to calculate a line for a race that exceeds 100 percent. The bettor looking to profit from a race cannot be so cavalier.

The only thing that stops anyone from getting a personal odds line to exactly 100 percent is laziness. Good, accurate odds lines are not written — they are rewritten. So roughing out the edges of an odds line takes work. Rounding off numbers doesn't. The work gives you an edge. Being lazy gives you a free moment to yawn.

That these statements are patently ridiculous is self-evident. If you don't believe me, try it sometime. I've been at the track with some these Value Line devotees and never saw them make a line. They "sorta" figure real odds and "Value" odds in their heads. They define an Overlay by saying if their "Personal" Odds evaluation of a horse is 3-2 and its near-closing odds are 2-1, it's an overlay. Some will even take 9-5 as an overlay in such a case. Now, perhaps you can see why they claim to bet "Nothing but Overlays."

As much as he likes the camaraderie of some Value Experts, Tom Brohamer never bought in to the idea of making a personal Odds Line. Jim "The Hat" Bradshaw regards it as the height of stupidity.



It's hard to imagine that the 95% of horseplayers who are Non-Winners could properly assign "Brownie Points" adding up to 100 and not remain Non-Winners. In Today's Racing, they, and many of the "experts," have little knowledge of what factors constitute "Brownie Points." Maybe some could in the 1980's. A Big maybe. But Not today.

Still, some process that determines "Overlay Value" is essential to the main subject of this article: Making Wagercapping a successful Economic Investment in an uncertain economy.

The BL/BL that I devised for our advanced programs purposefully ignores the invalid 100% line. Often our lines will add up to well Under, or sometimes, if All contenders are entered, far Over 100 (see LS portion of BL/BL). I've even see some that added up to about 100, although by sheer chance.

The reason our line is universal and actually works, when direction are followed, is that it leaves No Doubt when there is an Overlay worth betting. As an example, the winner below, Stern Winter has a Betting Line of 2-1 on our BL/BL. Based on the proven proficiency of the Methodology, Not somebody's opinion, that's what it should pay: \$6.00. However, it's going off at almost 7-1. So there's no doubt in the user's mind that this is an overlay, Incidentally, our total Line for the contenders in this race, After Hides, adds up to 92.4. That's about as close to 100 as we ever get.

SA0129- 2 6.5D \$26,000  
BOTTOM LINE --- BETTING LINE

PNCNAME	LDNT	SR	BAL	LS	TIE	ODDS	TRKDISTS	M/L	DAYS	AGE
7 BEN S1		87	5	22.5		EVEN	HOL 6.5D	4/1	77	4
1 STERN1		85	7	19.8		2-1	SA 8.0D	5/1	30	4
3 SUBTL3		85	6	19.3		2-1	HOL 6.0D	7/2	27	4
4 MCADA3		81	6	17.3		5-2	SA 8.0D	5/1	30	4
6 PRIMA2		79	6	13.5		4-1	HOL 6.0D	5/1	216	4

## SYNTHESIS POWER RANKINGS AND FRACTALS

#	PNCNAME	LDNT	SR	B L T			PRIM			SUPP			FRACT			ESP		PRIM SUPP															
				A	S	O	L	S	R	L	S	R	E	L	N	ESP	SCBL	E	L	C	T	H	F	F	S	F	E	T	T	P	P	P	P
1	1 STERN1		85	7	4	2	17	2	15	3	3	2	3	E/P	2.0			2	5	2	1	1	2	4	3	4	4	2	2				
2	3 SUBTL3		85	6	2	3	20	3	13	2	2	3	2	PRE	5.0			3	3	2	3	4	3	2	2	2	3	3	3				
3	4 MCADA3		81	6	3	5	24	4	21	4	5	5	4	SUS	11.0			4	2	3	3	3	4	5	4	5	2	5	5				
4	6 PRIMA2		79	6	1	4	27	5	21	4	4	4	4	PRE	7.0			5	1	4	4	5	5	3	5	3	5	4	4				
5	7 BEN S1		87	5	5	1	12	1	5	1	1	1	1	E/E				1	4	1	2	2	1	1	1	1	1	1	1				

1-STERN WINTER 15.80 8.00 4.80  
6-PRIMARY ACTION 7.60 4.60  
4-MCADAM 3.60

SCRATCHED (NONE)

Exacta 1-6 80.20  
Quinella 1-6 61.80  
Trifecta 1-6-4 318.90

A traditional Line Maker would be more likely to say that fair odds on STERN were 9-1, thus making it an Underlay. I know from experience. Sitting with two of the most famous personal odds-line experts in the business, I bet a horse that paid \$12.40 to win. They treated me like a school boy, saying, with absolute conviction, that the horse could not be bet at odds of less than 12-1. It won. They pouted. Then one of them turned around and bet \$100 on a Ziemba Show "overlay" that would pay \$3.60 to show. Their line on the horse was \$2.40. So they had a \$1.20 Overlay edge. The horse came in 4th.

We have a Bottom Line/Betting Line that leaves absolutely no doubt as to which horses in our final mix are Overlays and which are not. None of this - "It should pay \$3.80 but it's near-closing odds show it will pay \$5.80. Therefore it's an Overlay." **Nonsense!**

Having, and using as directed, a Methodology that spots overlays through the power of its own readouts, may be an absolute essential in the economy so many are predicting awaits us. Unless you have a fixed income that is not subject to the vagaries of the economy, it becomes incumbent upon you to review past issues of the Follow Up and seriously digest the content.

For a few that means **not** skipping The Psychology of Winning section that many feel is non-essential. It **is** essential and those who call it "psychological crap" and think that ours is a purely Informational endeavor should rethink that premise or find a new Method.

There is no reason to have the most powerful of Handi/Wagercapping Methodologies and not use it as directed!

It is ludicrous to seek "situational" rules from us that cover only isolated incidences that we cannot possibly analyze from your questions or comments. Most of these questions and comments come in the form of whining and nebulous lamentations that indicate no effort was made by that person to solve "situational" problems him/herself. They should go back over old Follow Up's where, my own review shows, most of their questions were answered specifically or at least a with a generic overview.

85 percent of our clients have taken the Psychology of Winning to heart and from it, have gradually become, at least to a degree, self-reliant, Focused and able to learn from mistakes. The other 15 percent seem to wake up in a new world each morning, regard each new issue of the Follow Up as unrelated to past issues and zig-zag their way through each new card of races. It's **not** a matter of IQ. Some with the most intelligence fall into this category. Some with only average intellectual skills are in the 85 percent group.

If we're in for a new economy, a new attitude about our endeavor is required from those who have yet to undergo an **attitude adjustment**. Attitude is psychological and an integral part of the Psychology of Winning. Those maintaining a horse player Attitude have doomed themselves to Failure. That doesn't necessarily apply to the rich. They can go on playing the "Handicapping Game indefinitely.

Finally, something I wrote in Follow Up #84. Some immediately gave it credence and benefited therefrom. Others ignored it, just as most Non-Winners ignore so much of that which is of value:

To win consistently one must remain close to Even until the big Overlay comes. Never get so far behind that when the big Overlay hits it only brings you up to close to even. This means learning to Pass or bet 60/40. To develop a "Feel" for when a Place Bet will pay more than an obvious winner. To chart your Exotic records before making Exacta, Trifecta, Triples or even more risky bets. Most Importantly, to review past issues of the Follow Up (#62 forward) and let the material sink in until it is emblazoned onto your subconscious.

Whether this current economic downturn is just a temporary cyclic dip or the harbinger of worse times to come, no one can really say. It is however, a warning we all must heed. A warning to get serious. We have the greatest of all investments for surviving any economic cycle: Pari-Mutuel Funds and Methodology designed to bring maximum profits from our investments. In fact, our profits are limited only to the amount we're willing to invest (wager). Even for the least skilled and indecisive, this can mean several hundred of dollars a week. To those who are getting optimal results, especially from Val 2, and Cherry Picking value bets from Multiple Tracks \$600 to \$1,000 per week has been proven obtainable by a number of clients.

While their basic win bets remain \$20 per race, they also make a few Exotic bets when justified by their readouts and Exotic records.

My goal is to keep the 85% winning consistently and to elevate the 15% who are non-winners into consistent winners. This is a tall order since that 15% persist in ignoring what I so avidly attempt to teach. If you're in that group. We won't give up on you. Don't give up on yourself, start getting serious. This is a Mental avocation. All successful change must first be mental!

I saw a demonstration of this in my office on January 3. A client, who has ample ability to pick contenders and pacelines as prescribed, was not winning because he suffered from indecision at the moment of truth: making his wagers. After a long session dealing with his personal psychology, I did a few races from Hollywood Park, showing him my precise procedure. Then he and I went to my computer and downloaded from TrackMaster the Past Performances of that day's card from Gulfstream and entered them into Val 2. I worked the first two races with him and then left him on his own. When he was finished, we had lunch and waited for the Results from Equibase.

Eliminating events with more than two FTS He Won 6 races in a row, including a \$22 place horse, three Trifectas and four Exactas. Based on just bare minimum paper wagers, his profit exceeded \$680 from the choices He made and indicated on paper before having the results.

He had no problem with the process known as "handicapping." His only reason for not winning consistently with substantial profit was purely Psychological. Now he realizes that and in the future nothing can stand in the way of his continued success - except himself.

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***"The greatest discovery of my generation is that human beings can alter their lives by altering their attitudes of mind."***

***~William James***

***"There is no meaning to life except the meaning man gives his life by the unfolding of his powers."***

***~Erich Fromm (1900-1980)***

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**Don't forget.... Tech Support changes in February! See page 2**

The ultimate answer to

## CONTENDER, PACELINE AND WAGERING DECISIONS

- Contains ALL vital screens from SYNTHESIS
- Features the **F-6** function that *automatically picks*  
the **MOST PREDICTIVE PACE LINE**  
*directly* from TrackMaster's Past Performance download screen  
~ NO NEED TO GO INTO THE PROGRAM'S READOUTS THEMSELVES ~
- Easy to read PRIMARY FACTORS screen from which to HIDE
  - A NEW Validator screen features the  
FIVE MOST VIABLE COROLLARIES  
*plus*
  - A NEW, Improved v/dc readout reflecting the dynamic new  
**Probability Convergence** algorithm  
**V/DC no longer confined to 5 contenders...**  
*and now you can HIDE directly from the Validator screen*

# VALIDATOR 2

*Validator 2 is for use with TrackMaster downloading only.*  
Prices are as follows:

Never had Validator or purchased Synthesis prior to August of 1999: \$650

Purchased Synthesis after 8/99: \$400

If you purchased Validator for full price of \$550 - Val 2 is \$100

purchased Validator for \$450 - Val 2 is \$200

purchased Validator for \$350 - Val 2 is \$300

purchased Validator for \$250 - Val 2 is \$400

California clients add 7.75% sales tax

For information about the program, call tech support 909-845-1728  
(weekdays 11:30 to 3:00 PM Pacific time)

For further information on pricing, call the office: 909-845-5907

# An Open Letter to TrackMaster-Equibase

*All of us who depend on Handi/Wagercapping for at least a portion of our livelihood would like to know if the average daily-handle at all North American tracks has declined. Such a survey would have to be on-going. We know that in the winter the total is lower since northern tracks are closed seasonally. In short, is an economic downturn reflected in the average handle at all tracks? Has a certain group of race-goers started betting less or not at all?*

*It is important to know. If less is being wagered and the average "Horseplayer" is effecting the mutuels less, while the more skilled are betting more, we may need to make some changes in our wagering approach, even our formulae.*

*In today's uncertain economy ,motion picture box office receipts are up. They were up at the beginning of the 1930's Depression. Ultimately they went to lower ticket prices, Bank Night and giving away dishes and appliances to attract audiences. Also, Racing flourished during that Depression. Bets were smaller and the handle was down but many went to the races hoping for a financial windfall. Many went broke.*

*This era gave rise to such jokes as" How did you do today?" Answers ranged from, "Great, got a free ride home," to "Great. Broke even. Good thing, the rent was due."*

*Equibase has the ability to uncover betting figures quickly and accurately. Give us the figures. It is important to all your serious customers, even though most don't realize it - yet.*

## Introducing...

# ERIC PENICKA

...publisher of the Ohio Turf Report and for seven years a professional handicapper, depending on wagering profits for most of his living, Eric may be the catalytic agent who creates an eruption that will turn all clients into consistently profitable winners.

We met him in the pages of Follow Up 84 where I reprinted his Ohio Turf Report critique of Synthesis along with a letter and e-mail he sent me. Coming from a verified winning professional, I was shocked, not only by the highly favorable way he treated Synthesis, but also by his depth of understanding of the directions and his focus on the importance of the psychological nature of winning. All from a man with no previous knowledge of my works or philosophy.

Most professional handicappers are essentially mainstream. One of the unwritten rules of that body is to disdain any need for a computer program and make a big point of claiming that their winning comes only through the insights and information of their individual ego.

While Eric Penicka has a healthy ego and does not agree with me in certain areas of handicapping where he has genuine expertise, such as intricate knowledge of trainer patterns on the Ohio Circuit, he still did not deviate from the directions for using Synthesis and Val 2. Since I never expected anyone to agree with me completely about anything, his applications of personal expertise is quite healthy.

Many clients also have certain pet disagreements. Some are healthy, others are tainted by ego-centered stubborn resistance.

Here are some excerpts from a letter Eric wrote me after prolonged success with Synthesis and in which he orders Val 2 because it is easier than Synthesis. He gives solid reasons why most horseplayers do not win, taking note of the fact that "even some of your clients find a way to lose even with the best available handicapping tool available today in their hands." He also says, as did Tom Ainslie, that I should be the Mainstream. Very flattering and much appreciated. But I think they also said something similar about Van Gogh, Mozart and Tesla, who all died in anonymity and poverty.

Dear Doc Sartin,

Thank you for responding to my review, and for the back issue of The Follow Up. As far as the review goes, it would have been unfair of me to interject subjective judgements into your guidelines for proper usage of the program. From my perspective, I wanted to use the program as intended, to see what it was capable of after a representative sample of races had been run through it. I continue to use it that way, as my main interest is in obtaining optimum results(profit) through my wagering, and nothing else.

Handicapping for profit can be achieved, but the average horseplayer will not make it happen because it requires an above average amount of work, and discipline, to do so. You know that this is true, as even some of your clients find a way to lose, and they have the best available tools in handicapping today in their hands.

Your methodology makes the long, laborious process of comprehensive handicapping practically obsolete. Every time I turn my computer on and start Synthesis I have to smile as I know I will get the legitimate contention in a race with a few keystrokes. My "handicapping" is now limited to scanning for special trainer situations, some form factor analysis, and finding pedigree plays in maiden and turf races.

On the mainstream!

I find the irony in your writings of being "rejected" at the Expo's by Quinn, and other mainstream "experts" very amusing. Nothing else out there comes close to what you have here. You should be the mainstream! It is good that you are not or we wouldn't get \$20-\$60 winners with such amazing regularity! The longer I use the program the more convinced I become of its powerful consistency to select the legitimate contenders in a race. Racing is too diverse with its myriad of factors for any method of selection to work all the time, but yours works the best on most of the races. More so than anything I have ever seen!

Current results.

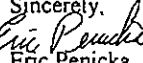
I have just knocked down four straight races at TDN/BEU as I type this in. Three winners at better than 3-1, and one at 4-1. Laughing all the way to the bank!

The early / late differential really locks in at times to point out winners. I have 8 consecutive winners at Beu at 6f where the winners were all between 12-16 on the chart. This took place as soon as the track became fast after drying out from storms earlier in the week. I have found this to be true at TDN also at times. The track becomes very consistent when the weather stabilizes. Closely monitoring this has paid off nicely.

I hand chart my own wagering decision form and have locked in to 6 furlong sprints at BEU. My second tier bl/bl horse has won 9 of the last 42 races without hides.

Winning wagers were \$30.20, \$50.80, \$8.80, \$42.40, \$38.00, \$7.40, \$7.00, and \$38.20. You don't need a calculator to spot some ROI potential here. Only one winner from this group won as an underlay. 10 underlays were passed. So I had 9 winners in 32 bets in this tier. This is where my "bomb" winners consistently come from. This is about a 10 day span of races at the distance.

As a friend of mine likes to say, "The proof of the pudding is in the eating." So with that said I am enclosing a check for Validator II for TM, and three back issues of The Follow Up. I am looking forward to using it, as it sounds even easier to use than Synthesis.

Sincerely,  
  
Eric Penicka

After working with Val 2, Eric volunteered to write an article for us. As I said before, it could be the catalyst that could turn all clients into consistent and profitable winners. He came to us with no background in the Methodology; with nothing more than a attitude that was not corrupted and a willingness to follow directions. Plus, an open mind that awakens each day in the same world.

Here is his article:

# WINNING EASY!

## Workin' the Last Week at Beulah Park!

by ERIC PENICKA

Due to the interest in "How I do it" articles indicated by readers of recent issues of The Follow Up, I have decided to kick in with my two cents worth. It is obvious that most users of the software struggle most with the "What races should I play decision?" Along with this, paceline selection is the very critical component of successful wagering, as the old garbage in, garbage out, computer slogan applies here as well. As good as the Val 2 is, it is still only as good as the information that is fed into it.

Forgive me for all the I's, used in this piece. After all, it is a "How I did it" article. I'll try to throw in some we's, us's and our's to break up the monotony. Successful wagercapping's not a team sport anyway. Please allow me a fair share of mistakes in grammar, and punctuation. I'm not an English teacher, or a professional writer, just a regular guy who likes to win money betting races!

Even though Doc Sartin has done everything he can to make this as automatic, and simple as possible, it is still up to the user to develop the proper decision making skills required to be successful in this venture. The two crucial decisions are still in your hands. What race to play? What paceline to use?

In mulling over the points I wanted to get across here, it seemed ideal to walk through a three day span of races at Beulah Park which is about a 20 race cycle. This was to be the last week of racing, but the track was granted a four day extension due to cancellations earlier in the meet. The span we will cover is from Dec. 21-23, 2000. This recap is a summary of my actual play and will illustrate my decision making process as we go through the races. It is a fairly representative series of races, as a fair sample of the problems all handicappers must deal with arise throughout this twenty seven race period. I chose it because it was a tougher cycle, not one of my bigger and better ones. We have decent win pool profits, and super exacta success. It includes a day in the middle in which the favorite won seven of nine races. The kind of day handicappers abhor! In spite of this, we can still make a nice profit over this period!

In concert with this theme, I submit some exacta strategies that help to enhance the bottom line when used **correctly**.

Solid preparation is essential to winning.

*"The general who wins a battle makes many calculations in his temple before the battle is fought. The general who loses a battle makes few calculations beforehand."*

*Sun Tzu in "The Art Of War."*

### Refocus Thy Ego!

I have an ego. We all do! I like to pick winners. We all do! I love to win money even more. We all wish we could! Some of us can't. No one in this elite group has an excuse not to! My ego is gratified by making the proper wagering decisions, based on my experience, and my history of success pattern. Betting big winners is more gratifying than picking small ones. To do this successfully you must be able to take responsibility for your own actions. You must be consistent with your strategy. You cannot twist in the wind, adjust your approach, and allow panic to set in after a few losses.



I have developed the skills required to identify legitimate, vulnerable, and false favorites. I have a good sense of value, acquired by studying seven years of races on my circuit, in an effort to understand what wins, and what does not.

It is critical to develop a solid foundation of knowledge, and experience which allow the user to understand what favorites can be played, and at what price. It also works the opposite way in making the pass decision. Gratify the ego by cashing large mutuels, triggered by wagering on the correct horses (overlays).

I am not too proud to use a computer program. In fact, I am grateful for it. It "see's" what I cannot, and at times reinforces what I can. It cuts my workload down, and saves me time. I trust it because I have seen its power. I have learned to use it properly. It has not let me down.

Sure, I have had minor down periods where too many underlays win, but I come roaring back quickly. The Validator comes to the rescue with \$20 and up winners on a regular basis and quickly rectifies the infrequent dry spells. Prior to joining The Methodology, I was a good handicapper. Now, I am unbeatable. I have used Synthesis, since August, when I joined, and now Val 2, and am continually amazed at what these programs are capable of.

I'm certain Howard has helped to create more winners than anyone, or anything else in racing history. His work towers above the rest of the contemporary literature, and his computer software unparalleled in the market today. I could see this within the first two weeks of using Synthesis. It quickly became the primary weapon in my handicapping arsenal.

I do not know the man, I have only had the pleasure of speaking with him once, though I know what he has done. He has created an amazing tool that can make winners of most. If you can't win with this, you will not win with anything else. I truly admire him, and appreciate the fact that he has given the power of winning easy, to anyone who wants it. In the hands of a competent user, the Val 2 is a powerhouse. Even using it incorrectly still gives the user a reasonable chance to win.

I wager some serious money on races every day. I do not go to the track often. I watch the tote on the web, and I like having access to my computer so I can rework the races after getting the scratches and track condition.

It is also much easier to concentrate and make the right decisions in the solitude of my home environment than it is among the hustle and bustle of the racetrack. The outside interferences are not a plus. I have my wife trained on the Val 2 now. She can work the hides and knows how to make wagering decisions based on the final output. It works well. If I'm busy with something else, she takes over. Not to mention the fact that I'm getting older (40 years young) and have no desire to drive 25 miles in this lousy weather to watch the races. OK, I still do once in a while.

The toteboard is available on the internet, used in conjunction with a telephone or on line betting account, and satellite TV to watch the races while you make a ton of money. All of this is available in the comfort of your own home. America truly is a great country!

Forgive me if you feel I interject too much of my "mainstream handicapping" thought process into this. It is the way I think, and the way I select paelines, and evaluate favorites and races. It has served me well, past and present. I win with it, and

will not apologize for it. It is my hope that you may find a useful tidbit in here that will help you!

**Exacta Strategies to consider:**

*The exacta as win bet.* Solid favorites who are underlays in the win pool may offer value when keyed on top of a single counter energy horse who is in the top 3 or 4 tiers of the V/DC. Consider a \$24.00 minimum required payoff. If you bet \$10 to win, buy a \$10 cold exacta ticket instead of a win bet on the favorite, and bet an overlay for the second bet.

*The exacta as place bet.* If one counter energy runner exists in the top 3 or 4 tiers key it under the other contenders, whether it is one of your win bets or not, if it fits your definition of value. All races are not created equal. Perceived value is unique to each given situation. This is part of the "art" of what we do.

Many times the exacta price will exceed a place price when a longshot contender runs second. The drawback to this is you don't collect the exacta when the longshot wins. That's why I prefer to bet the straight pools all the time and save the exotics to supplement my income in the races that I really understand. A big part of winning easy is pounding the races that you really understand.

*Exacta wheel, and backwheel to the field.* Strong contenders who are going off at high odds can be wheeled up and down to the field when payoffs warrant, and the field is contentious. *This strategy can be used in lieu of a win or place bet when payoffs exceed what the straight pools will pay.* I bet the straight pools all the time and make this an additional play when the situation warrants. An example of this would be when a top three V/DC horse is the only contender who fits the e/l d win model for the distance and everybody else is counter energy. This is a highly effective profit vehicle. I want more money on my strongest plays. I'm not saying you should blindly follow it. Test it for yourself first and see how it works at your track before plunging into action.

**December 21<sup>st</sup>.**

Nothing like Ohio weather in December. 5 degrees above zero complete with more than our fair share of swirling winds and snow. Weather not fit for man nor beast. Not even the bottom level claiming mules that we get a steady diet of here. Not the easiest place to play the races this time of year. However, it is my track, part of my circuit. I know it well, and stick with it to the bitter end. I'm still trying to convince my wife to move to Florida. She doesn't want to pull the kids out of school, or leave her family behind. I understand, and am empathetic to her wishes. It's cheaper to keep her, right! I wonder if Howard has a program for the dog sled races on Lake Erie.

Race #1- A 5k n2l for f & m at 6f. The Val 2 narrows it down to three contenders. 10,2,4. Going deeper than this is a reach. The Val has the 10 squarely on top with an edge on bl/bl ls. The 10, and 4 fit my e/l model for the distance and the 2 is the only counter energy runner. The 10 is the top rated early runner and is a solid fit to the recent e/l model. The 4 is an early type who does not figure to hold up with the 10 on early pace. The 2 comes off a bottom level maiden claimer win with a competitive speed rating. She deserves a play as she can win if the other two hook up in front. The play is a 60/40 win bet on the 10 and 2, respectively. 9-5 and 4-1 are the odds.

*I also buy a 4,10/ 2 exacta ticket as experience has taught me a lone counter energy horse in my top three makes this a very profitable play. The exacta could also be used in lieu of a win bet on a strong favorite.*

Not an exciting race but an easy win. The crowd hammers the 4,10 exacta box into oblivion. They ignore the 4,10/ 2 combo. The 10 pays \$5.40 for the win, and the 2 runs second for a very predictable exacta that pays a generous \$50.40. Why is this? The crowd doesn't know about counter energy! The e/l graph is a very powerful tool in its own right. Use it to your advantage. It points to many nice payoffs!

The 10 is a solid favorite in this race. This makes the 9-5 palatable as there is no depth to this field beyond the top 3 contenders, and the 4 can be discounted on a probable pace deficiency, along with low odds.

Race #2- \$7.5k n2l at 6f. Back to back legitimate favorites. An unusual occurrence at this track. We take the money when it is there, so let's have a look. The favorite is a stickout and pays fairly at 9-5. This boils down to two contenders, but only one bet for the win. There are 5 need to lead runners in this 8 horse field. Each of their wins was against bottom level maiden claimers in which they won setting a soft pace which led to their best fig. None of these have been able to repeat these efforts since against winners. This type can be eliminated in this situation. The presence of 5 of these dogs insures there will be no soft pace today. One of the pressers is eliminated by initial hides, and of the other two, one stands alone at the top of the Val 2 tiers, and the other ranks 4<sup>th</sup>.

The top choice and favorite is the 8 horse. He has the top last race fig and a double fig advantage. Val 2 has him ranked first early, late and on total pace. Strong enough to blow up these weak ntl types for sure. The crowd is slightly confused and splits the win money between the two pressers. Bl/bl has the 8 at even odds, and the 4, who is the other legit presser, but only ranked 4<sup>th</sup> by Val 2, an underlay on the board at 2-1. There is a gap between these pointing clearly to the 8. The 4 is not an overlay on the line. I play the 8 to win. The exacta is a possibility as the Val 2 ranks the 1 second, and it is the only counter energy in the top 3. It is worth a play as the payoff is flashing at \$48. I bite and buy the tickets. I know value when I see it. The result is an easy win for the 8 as he clears easily to win by 4 lengths at \$5.60 as the pace unfolds to my script. The 1 hangs on for second money and Val 2 has the win and exacta cold 8,1 for \$48. The single counter energy runner in the top 3 gives us another generous exacta back to back.

*I have learned to know and love the e/l graph.*

The Sunday paper in the area in which I live has a 3d picture in the comics section every week. My two young sons and I like to look at it and bring it into focus, and see the hidden 3d image. Visually handicapping the races is similar to this. Sometimes the picture comes into focus, sometimes it doesn't. The trick which most visual handicappers have not mastered is in passing the race when the picture remains muddy. Making ill conceived plays while forcing action is what leads to losses.

Any decent handicapper can find the winner of this race. It is not a mystery. The only mystery to me is why it didn't pay \$3.20, which is what this type usually pay. The beauty of the Val 2 is that it "see's" the 3d picture in obvious races as well as those that remain muddled to the naked eye. It also brought the exacta picture of this race clearly into focus! It told me which of the ntl runners could hold for second. Something that could not be seen with the naked eye.

Race #3- Unpredictable 2yo maidens. A definite race to pass. 2 firsters without merit against a group of proven losers. The winner ranks third on Val 2 and pays \$5.60.

This one had been out 10 times without winning. Not the kind you want to put money on at a short price.

Race #4- \$4k n3l f & m @5f. The favorite comes up second on our V/DC screen. We hide her at 2-1 as she's weak, and look beyond. We have value in our top two after hides. The 1 is at 4-1 and the 7 is at 12-1. Win bets are made. The exotic picture is muddy, so no play there. Unfortunately a non contender wins at \$20.20 with our 1 running second.

Why is the favorite vulnerable? Her only win sprinting was against bottom level maiden claimers last fall at Thistledown. She won routing 2 races later and was laid off. She came back after 6 weeks off, running two nondescript sprints. She was then dumped by a solid barn who does not give away decent stock, and shipped down to Beulah into the hands of an unproven barn. A 2-1 m/l. Give me a break! I extracted her route win 3 back as the usable paceline. A repeat of that effort was not likely. I still left her in to be eliminated on low odds.

Race #5- \$4k n2l @ 1m 70y. A wide open route. The favorite doesn't make our top 4 and we wager on the first and third choice at odds of 4-1 and 15-1. We come up empty once again as the lukewarm \$8.80 favorite wins.

Race #6- \$16k maiden claimer @ 1m. The Val2 has them 9,2,8,1. The 9 is a toss as he is 0 for 24 lifetime with a bunch of losses at lower levels, and low odds. I go back 4 lines on the 2 to get a good route number as the last two races were off track sprints. That was a good route against special weight company. The 8 ran a solid route here against special weight company and ran in a \$30k mcl at Turfway last out. He ships back today, and drops in class. I use that line 4 back as there are two intervening sprint lines in the p.p.'s. The 1 is discounted as the odds are too low. The 2,8 are the win plays at odds of 5-1, and 4-1.

The 8 wins and pays off at \$9.60. A solid, predictable, bread and butter race.

Race #7- \$4k n3y f & m @1m 70y. Val 2 has them 1,2,5,7. No questions on pacelines as all have run at the distance in the last three. The 2 is the favorite and we hide it at 2-1. It's OK, but too short a price in a deeper field. The 5,7 are the play on odds. The 1 is at 3-1. This is too low for me against these. No counter energy in here either. No exotics. The 7 wins at a nifty \$19.60!

Race #8- \$4k n2y @ 1m 70y. All recent lines OK. The Val 2 ranks them 2,9,7,8. The 2 is a hide on odds and leaves us 9,7,8. The 7,8 are big odds and can be bet across the board or at least win/place. I make the win, place play. This situation also calls for an exacta wheel and backwheel to the 8 who is at 20-1 on the board.

*The 8 horse is the only late runner in the contender group. A solid match to the e/l model for this distance. Seems I've read about this in The Follow Up a few times or so! When only one contender is a match to your e/l profile for the distance, pay close attention! Do not let it go at high odds without a bet even if it doesn't make your top 3 tiers.*

The 8 wins and pays off at \$41.00, \$19.20. The exacta pays \$468.00!

Race #9- \$4k open claimers @5f. Contenders are 1,5,3,4. A deep race with value. All contenders are late on the e/l d. The favorites are terrible. The 1 and 4 are overbet and I put the money on the 3,5. A shipper from GLD comes in and beats us as he pays a big \$50.20. He was ranked six on the Val 2 on my initial workup. I was distracted and did not rework the race due to the late scratch until after the fact. Big

mistake. With a late scratch he moved up to 5<sup>th</sup>. I hide the 1 and he is 4<sup>th</sup>. Hide the 4 and he is 3<sup>rd</sup>. You could have bet three, or just stay with two and live with the decision. You can't win them all. The most frustrating thing is betting 2 of your top 3 and watching the one you didn't bet win. It's going to happen. There was enough payoff in this race to win bet three runners. The favorite was false. I learn my lesson. Move on!

Recap: A solid day with only one pass. Odds less than 9-5 in races 1,2 would have warranted passing in the win pool. The two solid favorites won. The exacta as win bet strategy enhances our profit margin in races 1,2. The exacta still would have been a sound strategy if the favorites were underlays in the win pool because the exacta prices were great!

*In races where favorites are likely to dominate, consider the exacta as a win bet strategy when this situation appears. This type of solid favorite should win approximately 45% of the time. This exacta should connect at least one time out of five or six. If you demand a \$24.00 minimum payoff it throws a solid 100% + ROI!*

It is unusual to get favorites of this caliber going off at 9-5 here! 5 winners in 8 races, a nice place price, and three exacta's.

#### **December 22<sup>nd</sup>.**

Today shows some promise. I decide to head out to Thistledown to watch the simulcasts as tomorrow would be the last day of the meet at Beulah, and I hadn't been out to the track for awhile. Calder also looks appealing! This was before the scheduled make up days were announced. The weather is brutal in Columbus today! Checking the changes I see that half the fields have scratched out of almost every race. So much for high expectations. Oh well, let's try to make the best of it.

Race #1- MSW for 2yo @6f. No surprises in here. No paceline questions. Every runner is proven at the distance. The one firster that poses a threat scratches. The top 4 are 9,7,5,1. The top 3 are all legitimate. The 1 is a reach. The 9 is at 2-1 and is hidden. The 5,7 are 5-2 and 9-2. They can both be bet to win. It's these three at the finish. Unfortunately, the 9 gets up late for the win and pays \$6.40. There is no value in the exotics.

Race #2- \$4k n2y @6f. Contenders are 2,3,5,6,9. The 5,6 are not standouts and can be hidden as odds are 2-1 on both. The new rankings are 2,3,9. The 2 is at 5-2 which is too low in this field. The 3,9 are both better than 6-1 and are the win plays. The 9 wins and pays \$14.60. I extracted the last line on the 9 which was a route at 1m 70y. He showed unusual early speed on the lead to the 6f mark in good time and would be competitive here. Three of the others are not capable of putting good races back to back and can be discounted on this factor along with their low odds. The exotic picture is muddy.

Race #3- \$5k n2y @6f. The two favorites are dominant early and look too tough to bet against here. The winner pays \$5.60. They run around the track 1,2. No counter energy. No exacta value. No bet.

Mainstream interjection: The winner is a strong contender on a trainer angle. Trainer Martin has won 4 straight when switching to his favorite rider Costanzo in a repeat situation. 8-5 is not a good price though. Pass.

Race #4- \$4k n3y f & m 1m 70y. This field scratches down to 5 runners. The top three are 1,2,8. They are the top 3 betting choices and all are at low odds. The 1 is the

only counter energy horse but the exacta's are flashing at underlay prices also. Pass. The result is 8,9,1 with the winner paying a grand \$4.40.

Race #5- A bad maiden claiming field. All the contenders are 0 for 15 or worse. No value in the top three either. No droppers, or firsters to upset the apple cart. One of these dregs will win. To bet these I demand big prices, or I pass. There are no big prices. The third Val 2 choice wins and pays \$6.40.

Race #6- \$5k SA f & m at 6f. Val 2 has them 6,3,5,2. The 6 is coming off three straight wins. I will toss low odds fillies and mares off two or three wins at this level every chance I get. They do not usually hold form very long. The 3 looks like a lone frontrunner and everybody who resides in this dimension knows it. The 5 is an overlay at 8-1 and the lone counter energy on my contender list. Bet him to win and play a 3,5 cold exacta in lieu of a win bet on a legitimate low odds favorite. The 3 wires them easily at \$4.20 and the 5 lopes around for a solid second to give us a \$27.20 exacta. Not bad!

*Very reliable is that e/l differential graph.*

What about the 2? She's a need to lead type who is too slow to run early with the 3. She is also from the Martin barn (see race 3) in a repeat situation, but Costanzo is not named to ride. At 3-1 she is not a good play with these negatives against her.

Race #7- \$5k SA f & m @ 1m 70y. Val 2 has them 4,2,8,3,7. The 7 is odds on and is a mare coming off two straight wins. The kind I love to bet against. Especially when they are ranked 5<sup>th</sup>. She is the lone frontrunner against plodders. This will make her tougher to beat. The 4 is 9-1 and a play. The 2 was projected and has a lousy route history and can now be eliminated. The 8 is also a play at 16-1. Early speed is dominating but the prices on the contenders too good to pass up. The exacta picture is muddy as everyone is counter energy but the favorite.

The favorite wins and pays \$3.60. She is the only early runner on the e/l d.

Race #8- \$5k SA @ 1m 70y. This race is wide open and offers value. The runners are ranked 6,1,4,7,3. The 6 is flashing at 5-2. Too low in a contentious race. The 1,7 are the best prices at 17-1, and 7-1. No place bets as anything can happen in this. No exotics. Muddy picture again. A non contender beats us paying \$38.40 for the win.

Race #9- \$5k n3l @ 1m 70y. The picture is clear here. The odds on favorite is a lone frontrunner and the sole counter energy horse comes up ranked second. The odds are terrible and the exacta will only pay \$10.00. Pass. The race goes as anticipated. The winner pays \$3.40, and the exacta \$10.40.

Recap: 7 winning favorites in 9 races. All were dominant on early pace and easily recognized by the crowd. The two longshots were late runners. We get one of the two longshot winners at \$14.60. We also get a \$27.40 exacta as win bet to make the day a nice one. Play 5, pass 4, and miss 3.

*Moral: Use legitimate favorites to your advantage when the counter energy runner is in your top 3 and points to the likely exacta. It can make make your day when favorites are winning.*

#### **December 23<sup>rd</sup>.**

Race #1- \$4k n3l @6f. Val 2 has them 9,5,8,10,6. The 8 is favored at 2-1 and hidden. The 5, and 9 are solid win plays. Unfortunately the favored 8 wins paying \$6.40. No clues on the e/l d. No exotics.

Race #2- \$4k n4l @ 5.5f. Val 2 rankings are 3,1,9,6,8. The 3 is favored and is rated off its last race which is its best fig in the last 10 races. Not likely to repeat it, much

less be bet at 2-1. The 6 and 9 are the best odds of the other contenders. No exotics as the picture is muddy. The 9 wins and pays \$13.80.

Race #3- \$5k n4l @ 1m 70y. Contenders are 6,8,10,7,2. The 6, and 10 are projected and do not inspire confidence. The 6 is projected off his last race which was his best of the last 10. If I project him off of his next best race 3 back he drops in the rankings. Same problem with the 10. No route pedigree and a 3% trainer on stretchouts.

*Excuse me while my handicapper self comes out again.*

The 8 is a tried and true router who is very consistent. Without the projected runners he is tops by far on the Val 2 tiers. He ships in from FP for a barn that just showed up for the last 10 days of the meet with a small stable. Trainer Ray Yeigh is 3-1-1-0 in 3 starts here in the last couple of days. He even brought in his own jockey to ride his runners. No one ships to Beulah this late in the season unless they really love cross country skiing through barren cornfields in zero degree temperatures. Either that, or he really wants a big chunk of late season purse money. As my kids would say, "Dad, duhh! He's here for the money!"

The 2 is the other win bet on odds. The 8 is a key contender who gets a win/place bet @ 12-1. The exacta picture is muddy but my key contender is ignored in the exacta pool also. I wheel him up and down to the field for \$2 as he is very likely to hit the top two and the others are unreliable, and the payoffs large. We get beat by a non contender who pays \$71.00. If you like the exacta as place bet strategy you get a \$594.80 payoff as the 8 runs second and pays \$12.00 to place. I collect it, not a bad consolation prize. This play is only appropriate when contenders are exceptional, prices are large, and the others have question marks. The bettors at Beulah have a blatant disregard for shippers. They prefer to play the familiar names of the local losers who only have enough ability to break a condition every three years or so.

Race#4- \$4k n2l @ 6f. 1,4,6,2,8 in a wide open race. All contenders are early so no exotics. The 4,6 are hidden on price and the 1,2 become the plays. The 12 gets a wake up call and blows up our best laid plans to the tune of \$164.00.

Race #5- \$4k n2l @ 6f. Contenders are 9,5,8,2,10. There is one to fear in here who does not make the rankings because of double digit beaten lengths in the last three races. The 6 won in its debut in "99" showing good early speed with a number that would win here. It had two subsequent starts where it must have gotten hurt. It came off a long layoff into two starts this year where it showed its high early speed again. It has been running in open alw n2l company. Today this lightly raced runner drops in with bottom of the barrel proven losers, the best of which is 1 for 12 lifetime. The rest are all 1 for 21 and worse. Somebody knows something as he flashes at 2-1 and is the favorite. Of my contenders the 9 is a ntl type and can not run early with the favorite. The 5,8 are big prices and counter energy runners. I play them to win and add a 6/5,8 exacta ticket. Again, I do not bet place in the face of a decent favorite. The 6 wires these easily and the 12 beats my 5 for the second hole to blow up my exacta ticket. The value on the 5,8 was big so I took the shot. You could also easily pass as the 6 is a very likely winner in this situation.

Race #6- \$5k SA @ 6f. Val 2 rankings are 2,1,3,4,5. The 2 is odds on, vulnerable, and hidden. The 1 is on top and second choice at 4-1. The 4 is the other bet as it is the top overlay. The 1 wins at a solid \$9.60 and the odds on favorite is nowhere to be found in the money. All runners are early so no exacta.

Race# 7- \$5k SA @ 6f. Rankings are 9,10,8,7. The 8 is the favorite and is hidden as the race is contentious. The 9 and 10 get the win money. The exacta picture is muddy. The 9 wins and pays \$9.60. Two solid bread and butter races back to back.

Race #8- Alw n1x @ 1m. Four evenly matched contenders in the 9,10,4,3. The 4 is 6-5 and hidden. The 9 is projected off of its third back which was by far its best speed figure in the last 10. It was earned on an off track on a day all races were exceptionally fast. Use an average performance and he drops from contention. The 3,4,10 look evenly matched. Play the 3,10. The 6-5 horse wins. There was no value in the exacta. I lose.

*Moral: Be wary of inflated figs earned on off tracks that a horse has not been able to run to before or since. Also discount inflated figs earned by maiden claiming, or cheap claiming winners who run inflated numbers on the lead uncontested.*

Race #9- \$4k n3y @ 6f. 6,2,8,11 with the 8 being the only early runner in my contender list. *The only fit to the distance model.* He is at 9-1 and a solid proposition to win and place. The other win play is the 6 as he is also at big odds. The exacta wheel and backwheel is also called for as the 8 is the only fit to the e/l profile for the distance. The 8 wins nicely and pays \$20.20, and \$9.40. The exacta pays \$210. Basically the same as the win price.

Recap: A very solid day. A very solid 22 race cycle. Much nicer than yesterday as the favorites are more vulnerable and run like it. Every race is playable today and races 2,3,6,7, and 9 produce winners, exacta's or place prices. Even disregarding exacta's a nice profit was generated from the win and place pools.

Please particularly note that my exacta play stems from a clear cut picture of the e/l d graph pointing to counter energy runners as place candidates, a lone contender in the top three that fits the e/l d win profile for the distance when the rest of my top five are counter energy, and/ or exceptional value on strong contenders in races that I understand. The Val 2 connects on three digit exacta's regularly.

This 3 day cycle had more playable races than most. A few of these races offered excellent potential value or I would have passed. I typically pass 30-40% of the races on average. Usually, there are more legitimate favorites, and bad maiden races that trigger passes than we have in this sample.

It was coincidental that the only favorites wagered on were the first two races in the cycle. Both were very solid in weak fields. Also note we capitalized on solid favorites that were underlays with the exacta as win bet strategy when applicable. It can give you a legitimate play, when normally you would have to pass. Proper use of the exacta can boost profits phenomenally. We also bet against solid favorites when the potential reward was worth the risk. Days 1, and 3 are fairly typical days in Ohio. Day 2 was an aberration. The type of day that, fortunately, doesn't happen very often.

Know your track, know yourself, and understand your program. The Val 2 has huge potential when used correctly. Do your homework, select paelines judiciously, go over your readouts and plan your wagering strategy, especially exotics, before going to the track. This way you will eliminate the stress of the clock ticking down on the tote as you finalize your wagers. Have an outline of what you want to do up front! Understand counter energy, it is the key to exotic wagering success! Take Sun Tzu's sage advice to heart, be prepared, and make your winning easy!



# Ends <sup>and</sup> Odds

## One Small Error

One small error in following instructions can cost you *big* Overlays. This example, from a Val 2 user, has to do with entering more than one line for a horse and immediately hiding the one chosen by the F-6 function with no further investigation. Keep *both* in your computer and make your Final Hide from Menu Item 3 - the screen with both TE and Primary Rankings. Keep the line that has the best of the Two Rankings: TE Or Primary LS. I have done this in this issue's feature article, Step by Step.

This will not be necessary very often. Still it happens about once in every 80 races and can mean the difference between a longshot and an elimination when F-6 lines are tied or one apart, or different tracks or distance is involved, or if there is any other question. Keep both lines and let the 3 screen readout make the final decision Use the line that's the best of TE or Primary LS. Here's an example:

#	PNCNAME LCT			SR	B	L	T	PRIM	
					A	S	O	LS	R
					L	P	T		
1	1	PREC11		77	4	2	2	33	5
2	2	BARAS2	1	75	13	3	(6)	15	(1)
3	2	BARAS3		76	6	6	3	32	4
4	3	VELOU1		75	9	5	5	32	4
5	6	CLASSE		78	8	1	4	21	2
6	8	MISS 1	1	71	13	4	7	27	3
7	9	CHEYA1		78	3	7	1	27	3

Line 2, despite its 13 Balance had a TE Ranking of 6. Its Primary Ranking is ONE. That's the line to keep. It's V/DC Ranking was also best. When TE is 6 or over, F-6 will choose TE over Primary. Had the user kept both lines and used the 3 screen, Total Energy & Primary Factors, he would see immediately which line to keep.

GP0103- 1 9.0D \$12,500  
TOTAL ENERGY & PRIMARY FACTORS (VAL2)

				PRIMARY FACTORS									
#	PNCNAME	LdT	SR	TOT R	EPR	LPR	CPR	TT	HE	FW	FX	LS	R
1	1 VIEWT3		81	162.2-6	4	5	5	6	6	5	3	34	5
2	2*HONOU3		88	164.1-1	2	2	1	4	4	2	2	17	(1)
3	3 THAT'4		78	163.4-2	7	4	7	1	2	6	7	34	(5)
4	4 RAMIT1		76	160.8-8	6	6	8	5	7	8	8	48	7
5	4 RAMIT3		84	163.1-3	1	8	2	3	5	4	5	28	(4)
6	5 ADAGI3		81	163.0-4	5	3	6	2	3	3	4	26	3
7	5 ADAGI4		83	162.5-5	8	1	3	7	1	1	1	22	(2)
8	7 MAKET3		81	162.0-7	3	7	4	5	8	7	6	40	6

EVENT \$ FIV

#	PNCNAME	LdT	SR	TOT R	EPR	LPR	CPR	TT	HE	FW	FX	LS	R
1	2*HONOU3		88	164.1-1	2	2	1	3	3	2	2	15	1
2	3 THAT'4		78	163.4-2	3	3	4	1	2	4	4	21	3
3	4 RAMIT3		84	163.1-3	1	4	2	2	4	3	3	19	2
4	5 ADAGI4		83	162.5-4	4	1	3	4	1	1	1	15	1

THE VALIDATOR (VAL2)

#	PNCNAME	LdT	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
1	3 THAT'4		78	4	1	2	2	3	2	3	2
2	4 RAMIT3		84	4	2	1	3	1	3	2	2
3	5 ADAGI4		83	4	3	3	1	2	1	1	1

The winner paid \$32. To his credit he looked beyond the TE Ranking and won the race. He had it from V/DC. Ironically, all entrants had not raced in over 100 days

### Awakening In A New World Every Day

In our field this is usually caused by having an unsatisfactory day at the races. Never mind that I've repeated said **not** to judge your skills by a day at the races. I can show you cards at various tracks where the highest non-Maiden race with a bevy of first time starters was \$5.80. Faced with this kind of situation, many will alter their procedure the following day only to find that had they stuck with the prescribed procedure, they would have won abundantly.

If one person thinks I wrote this just for him, he's incorrect. It applies to almost all who do not win consistently.

### ***Eavesdropping on a Phone Call***

I overheard daughter Mary speaking on the phone with an old client who wanted to come back. In explaining that there was little relationship between the Sartin Methodology described in Tom Brohamer's excellent work, the original Modern Pace Handicapping, she said something most salient about the difference between handicapping and winning:

"Some people live to handicap - they love the process. Others handicap because it enhances the quality of their lives." She then went on to explain: "We call that Wagercapping. Wagercappers are not interested in how they arrive at finding winners, they're concerned only with the bottom line - Profit."

There will always be those whose chief satisfaction lies in the solving the mysteries inherent in the multivariate endeavor known as handicapping. An occasional win is all they need to prod them into continuous exploration. It's an endless circle on which one keeps landing at the starting point. We're not for them nor they for us.

Then, there are those who "handicap" to win and profit. They are for us and we for them. Handicapping and Winning are dichotomous. The two seldom synthesize. Handicappers that usually bet just one horse are elated with any mutuel over \$6. They say a 1.26 R.O.I is outstanding and exceeds "professional level."

Wagercappers bet **two horses to win** and insist on a resultant R.O.I of no less than 1.50, which is low, but by "handicapping" standards out of sight and, to them, unbelievable. Yet we have hundreds of bona fide reports where users of one of our advanced programs earns R.O.I's exceeding 300%. Fortunately for us, most "experts" who include us in their books and articles, know only about the Sartin Methodology of the 1980's. That's good. Because if they knew about, and dared to use, our advanced Methodology, our higher mutuels would slowly begin to diminish. Let's hear it for those author-experts who live in a time warp and are so intellectually constrained that they believe we're also in that time warp that ended in 1991.

***My biggest problem is getting to those whose skills and attitudes remain in the 1980's, and refuse to win because they still want to be "handicappers."***

### ***The Length of a Horse***

A decade ago there was a great argument about the actual length of the average race horse. Different experts claimed 9 feet, 10 feet, even eleven feet. Amazingly enough there are still a few well known persons in this business who continue with that old argument.

In a mathematical formula the actual length of a horse makes absolutely **no** difference. The only value in a length beaten or gained lies within the formula in which it is applied. At the various incremental distances within a race, that value changes.

Our recognition of this has been one of our revolutionary landmarks and is responsible for many of our overlays. The fact that the great cadre of handicapping experts won't accept this is to our advantage. Our old formulae, using 10 feet as the value of a length, now only gets winners in the even money to \$6 range.

# STEP BY STEP

## ***FOR MAXIMUM WIN & PROFIT EMPLOYING SELDOM USED READOUTS***

This column is designed to serve several purposes.

First, to meet the needs of those clients who want more articles in which each step used in making selection and wagering decisions is fully described by the user. In this case, while I dislike "How I do it" material, I will be the user. By definition that makes it a bit subjective; still I hope it will be objective enough to help Non-Winners become winners and winners to win more.

Secondly, I hope it will calm the fears and skepticism of those who can't accept the fact that there is such a thing as Probability Convergence that solves, in one readout, virtually all the multivariate information and esoteric nuances of handicapping, real and imagined. For those who become confused by mutivariates, the answer lies in the power of the single Val 2 V/DC Readout.

Those clients who don't read books or articles on the new age of mathematics derived from the physics of chaos, have told me they never even heard of Probability Convergence and that such a formulae is impossible in predicting the outcome of a horse race. Obviously they don't read or believe the Val 2 readouts they see in the Follow Up. Thankfully, there are now very few of these doubters. The formulae, as applied in Val 2 has convinced all doubters who are using the program and the V/DC Readout as directed.

With the directions all on audio tape, this makes them easier to follow and get it right the first time. Audio/visual aides seem to have overridden the power of the written word in this epigonic era.

Disbelievers are hurting themselves, not me. So now I'll focus on two races, doing them step-by-step and making proper wagering decisions by using various Readouts that I find are often overlooked and seldom if ever the used by non-winners or from those winning less than they should. Each readout on every screen of all our advanced programs (Pace Launcher on) has well defined interrelationships, as do those playing the various instruments in a symphony orchestra.

***This is an important fact to remember as I outlined in "Cracking the Corollary Code," in Follow Ups #74, 75 and 76.***

***As I'm sure you've noticed, the racing public, brainwashed by mainstream authors and their statistics, is virtually obsessed with "Early" horses. As a result they are usually low paying favorites.***

***Yet, at every track we see horses winning from gate-to-wire paying double digit mutuels. Most winners fitting this description show little evidence in their Past Performances of an on-the-lead victory.***

Furthermore, there are some designated Early horses on our ESP readout that, while always trying to go early, fail to do so today because against **today's** competition, they are **not** in the Top 2 EPR (Early Pace Rating). Hence, the interrelationship between ESP, EPR, Beaten Lengths, 2nd Call and position on the E-L graph will prove to be very important to those who still choose to handicap beyond only the Synthesis Power Ratings - Primary, Supplemental and BL/BL.

Validator and Val 2 users who are not content to rely on V/DC alone, (except for breaking ties), will benefit from this treatise if they wish to delve more into other readouts. Apparently some are less familiar than others with the dovetailed relationships between various readouts.

This is kind of a personal odyssey, as was Matt Noreen's in Follow Up 83. Here are some things that are available from the TrackMaster download that many "feel" are vital, which is why they're on most programs.

I have been more successful when not looking at most of them. So, I ask that all of you who feel they have used them successfully to send me a 20 race cycle where you show a substantial profit by using them.

Here is a list of factors I ignore.

1: The old TrackMaster PR. Its numerical parameters were often far too erroneous. For one seeking Overlays, PR muddled the picture and, for those believing in it, eliminated many long shots.

2: Workouts. We show them (F-5). Considering them often does more harm than good. **We no longer have Workouts for 1st Time Starters.** They confuse the issue even more. Remember, this is not a FTS Methodology.

Occasionally, I will do races with two FTS. Knowing the potential risk, I watch the odds board carefully for big drops. One client wanted FTS Workouts so he could better handicap Pick 3's when one or more of the races had some First Time Starters.

He should read the Mike Helm breeding-pedigree material.

I'm waiting for his reports showing FTS wins obtained by FTS Workouts. He may have forgotten that Val 2 was purposefully designed to help those who are confused by a multitude of information and readouts. If he thought otherwise, it means he didn't read the dozens of caveats I wrote in the Follow Up. Why didn't he stick with Synthesis which has an abundance of the kind of information and readouts he wants; but tended to confuse the many who now use Validator?

3: Download Comments (Equibase): For each entrant's last five races or about First Time Starters. A FTS notation appears on the Val 2 Menu Screen (2) Entries. For a printout, use Print Screen.

HOL1202 7 6.5 D MS 2 \$37,000									
#	PP	PN	M/L	NAME	WT	A	FTS	SCR	
1	1	1	4/1	SUN RISE EXPRESS	120	2	FTS		
2	2	2	10/1	DOUBLE BOUNTY	120	2			
3	3	3	8/5	EXCESSIVE NOISE	120	2			
4	4	4	20/1	LONG GONE CON	120	2	FTS		
5	5	5	20/1	MAGNETIC GLO	120	2	FTS		
6	6	6	5/1	STONE	120	2			
7	7	7	12/1	TONY'S LOC	120	2	FTS		
8	8	8	8/1	HAIL AND SALUTE	120	2			
9	9	9	5/1	TREASURED NOTE	120	2	FTS		
1-Scratch/UnScratch 9=eXit F10=Pass/Unpass									

Accepting as valid the subjective comments of an Equibase observer will usually steer one away from Overlays. If you believe the comments from these fellows, you might as well go around asking "Who ya like?"

Your personal Comments for all other events (F-9/F-10) are still there for many clients who love "Comments" and use them profitably. Before Val 2 I sometimes used them. I show an example later in this treatise. I no longer use Comments. Since the advent of the F-6 Option to give immediate paceline guidance from the PI (Paceline Indicator) I began to more carefully scrutinize pacelines before I entered them.

Also, I generally avoid comments on the PP screens to prove to myself that I don't have Alzheimers.

4: Trainer-Jockey information.

5: The Earnings, et al, screen. Sometimes I'll look at it in passing, but seldom do I form any opinions because of the information.

I know some or all of these are important to many clients. A few think they are vital and that I must be crazy for ignoring them.

That's okay, It's good to be a little crazy. It can help you to win. I find that a number of clients who were overly dependent on these screens were **not winning** because the extra information only added to their confusion. I quit using them to see if it would make me more centered on winning. It did.

If you feel you need these things and they don't interfere with *your* winning, as they do with many, use them.

6: Number of Days Back of the race from which you take a Paceline: Here is where discretion and objective observation are vital. I often accept a line from a race over one hundred days back. I know others, who also pick a lot of winners who absolutely will not go back more than 30 days. They have won some races that I lost by going back too far. They have lost many big paying Overlays because of their Recency "rules." Let the type of race, the level of the competition and the experience stored in your subconscious, guide you in this.

One of the chief factors holding back non-winners is that they fail to store objective experiences in their subconscious. What they do store is subjective reactions leading to the adoption of self-made "rules" that are based on emotions, not fact.

Keep score: how often do you win or lose by insisting on "Recency." How often do you win by relaxing any such "rules?" Most important, which brings you the most profit? From Follow Up # 82:

## (2) PROFIT FROM LONG LAYOFF HORSES

I'll open this by repeating that short paragraph from the excellent article by Mark. E. Ripple in American Turf Monthly. As previously stated he is a stock market analyst who has thoroughly done his homework on both the market and horse racing. Here again is the pertinent paragraph. Once more I remind you that it seems many Follow Up subscribers just scan the material and often miss vital articles.

A third exception to the EPH lies with horses that show traditionally unfavorable data in their past performance lines. Take, for example, horses coming back after a layoff of more than thirty days. Many systems call for them to be eliminated without exception. However, there is a lot of evidence that shows that when handicapped correctly, these horses can show a very high return on investment.

There is quite a difference between automatically accepting Long-Layoff horses and going back to a good line for a horse that has been running with a degree of regularity since that line. Don't confuse "going back" for a line with a horse coming back after a long layoff.

Now, let me take you through a step-by-step procedure that, while not absolutely essential for winning in the long run, will cut down on successive losses, will help you win with more profit and wager with a higher degree of confidence. Following these steps will also increase the success rate and profits for Exotic bettors.

December 2nd, 2000. Hollywood Park. First Race. I used Print Screen to get the TrackMaster Past Performances. The 2nd Favorite won, the actual Favorite Placed. This race won't dazzle you by its win mutuel. It's only \$6.80. But that kind of price is quite common at many tracks and if you are disturbed by this fact, you don't have to eliminate the horse and take a "miss," which is the same as a loss. Just bet 60/40.  $1.5 \times 6.80$  is \$10.20 and you don't have to increase your total two horse bet to get that price.

First the winners PP's:

HOL1202 1 6.5 D SH 3+F \$25,000 CP=\$40,000

ML= 3/1

7 GIRL TALK

COMMENT:

AGE=3

EQUALIZED, NORMALIZED AND ADJUSTED											L	PI
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR		
1	15HOL	7FT 6.0D	22.2	45.5	116.8	3.20	3.60	4.50	7.00	76	1	
2	31SA	7FT 6.5D	21.9	45.4	118.3	7.10	5.50	3.00	1.30	74	2	1
3	52SA	3FT 6.5D	21.8	44.7	116.1	7.10	6.60	5.00	4.00	83	3	1
4	83DMR	3FT 8.0Dx	22.4	44.9	116.4	4.55	4.55	4.50	4.50	80	4	
5	97DMR	4FT 8.0Dx	23.6	47.2	119.1	0.80	0.80	0.30	0.30	71	5	
6	117DMR	2FT 8.0Dx	22.8	45.5	117.1	1.10	1.10	1.05	1.05	81	6	
7	133HOL	3FT 7.0D	22.0	44.8	116.2	3.10	3.10	2.00	5.00	81	7	
8	169HOL	6FT 6.0D	21.6	44.6	116.2	9.80	15.10	13.60	16.00	70	8	
9	204HOL	5FT 6.0D	21.8	45.3	117.1	5.60	6.60	4.70	4.50	77	9	
A	224SA	9FT 6.0D	21.9	45.9	118.2	4.30	1.30	0.15	0.00	76	A	

For openers let me remind you of something I've said from the very beginning. If there are as many as 3 factors in a race about which you have any doubt, Pass. Peter Tolani says he won't bet a race unless he thoroughly understands it. He makes big racing profits.

I'm starting with this race since there is nothing to doubt and it is a cut and dried text book example. Things to note - in order:

(1) The race is 6.5 furlongs on the dirt. 3 YO and up Fillies.

(2) I go through the PP's of all the contenders to see the range of SR's. All good comparable lines are between 79 and 84, so I draw a line at 79 and won't go under. I Pay no attention to Purse or Claiming Price. Remember that's a purely personal option.

(3) GIRL TALK's last 3 lines are all compatible: sprints on the Dirt. I enter Lines 2 & 3. 2 since it came nearer to winning. 3 because it ran closer to a faster pace and earns a higher SR. The PI tells me to use Line 3. I do. It was 52 days ago but by my experience in MC races, that's recent.

(4) I go back up and look at the Morning Line 3-1. While days since last race is not necessarily a deterrent, I see that GIRL TALK last raced 15 days ago. Therefore, my using a line from 52 days back is okay since the horse has run twice since and has an erratic "near" success cycle.

I do the same thing for the obvious Favorite: WIND FLOWER. Morning Line 2-1. I'll use it in my before Hides readout just in case an Exacta might be profitable. I'll Hide it for Win only.

ML= 2/1

2 WIND FLOWER

COMMENT:

AGE=4

EQUALIZED, NORMALIZED AND ADJUSTED											L	PI
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR		
1	21HOL	5FM 5.5T	22.3	45.8	116.8	8.90	8.20	6.70	9.00	74	1	
2	286SA	3WF 6.5D										
3	308SA	3FT 6.0D	21.9	45.5	117.1	0.20	0.50	0.15	1.00	81	3	2
4	325SA	1FT 6.0D	21.7	44.9	116.6	3.10	0.50	0.50	0.00	84	4	1
5	604SA	5GD 5.5D	21.4	46.4	117.9	4.80	4.00	3.70	1.00	77	5	

I see no running line on that Wet Fast two back. I don't care why. On Line 1 it was a Turf Race beaten 9 lengths - more than 7.5, I won't consider it (always look at surface and final BL's). So I enter 3 and 4, hit F-6 and the PI says use line 4. I do. No questions in my mind, I go through the field looking for a possible Overlay winner.

For the benefit of those who might try using horses with SR's out of range, I entered two lines for CIRCLE. WIND, OKAY and GIRL. Often it's necessary to enter multiple lines. Some seem to find it soothes their nerves to also enter non-competitive horses.

The only horses fitting my SR parameters are: CIRCLE, WIND, and GIRL. However, I suppose it's nice to see them all on the same screen for a moment. Now look to the **far right**, it's Important to determine what some author/experts refer to as the "Shape of the Race".



HOL1202- 1 6.5D \$25,000  
ENERGY GENERATOR (VAL2)

#	PNCNAME Ldt	SR	Total R	HE R	Fx R	%Med	E/EP R	L/EP R	TPP R	BAL	ESP
1	1 CIRCL1	79	168.24-5	77.2-4	55.8-4	68.9	94.7-5	84.5-2	90.7-4	7	E/P
2	1 CIRCL3	82	169.22-3	78.7-3	56.2-2	68.9	95.3-3	84.3-3	90.9-3	6	E/P
3	2 WIND 3	81	168.25-4	76.5-6	56.2-1	69.0	94.8-4	84.3-3	90.6-5	7	E/P
4	2 WIND 4	84	169.73-2	79.2-2	56.2-1	69.3	95.8-1	83.8-7	90.9-2	8	EAR
5	3 VIDEO2	75	165.87-9	74.4-X	55.0-5	69.6	93.7-8	84.0-5	89.8-8	13	EAR
6	4 OKAY 3x	75	166.56-6	75.7-8	54.3-9	69.6	94.2-6	83.9-6	90.0-6	12	EAR
7	4 OKAY 4x	67	160.93-Y	76.4-7	53.5-X	66.8	89.5-X	87.6-1	89.3-Y	11	LAT
8	5 REAL 2	74	166.14-8	73.2-Y	55.0-6	*70.1	94.2-6	83.4-8	89.8-X	14	EAR
9	6 HOT B1	74	165.56-X	75.1-9	54.8-8	69.4	93.5-9	84.3-3	89.8-9	12	EAR
0	7 GIRL 2	74	166.21-7	76.8-5	54.9-7	69.4	93.9-7	84.1-4	89.9-7	11	EAR
1	7 GIRL 3	83	169.94-1	80.7-1	56.1-3	68.8	95.6-2	84.3-3	91.1-1	5	E/P

%MED of 70 or More May Indicate Excessive Early -- Check Your Records

All these horses, except OKAY (e)xttracted, run other than Late, with a leaning toward Presser. OKAY, line 2 or 4 has no chance to overcome any horse in this race. It's vital to look at ESP. It's not the ESP Bris and others importuned from us. It's ours exclusively, based on our Exertion of Energy formulae. Determining Early or Late Potential, as I briefly discussed at the opening of this article, helps to find those gate-to-wire and Fast Closers. Note **please** that WIND and GIRL are ranked 1-2 in Early Pace Potential. (EPP) Also in Total Pace Potential.

Using this readout would have uncovered many of those gate-to-wire winners with little or no indication of that ability in their PP's, at any track, just as they did at Del Mar, Hol and SA.

The reason REAL MAMA finished last is because its Median Energy was over 70. Not good at Hol. It ran too fast too early. I have no explanation for VIDEO showing.

If you need further clarification on the so-called "Shape" of this race, look hard at the readout: SCBL (2nd Call Beaten Lengths). These are not 2nd Call lengths behind from the PP's. They are figured from where a horse should be, based on the Pace of the other horses in the Race. As you Hide, they change. Look also at the E-L Graph, Before and After Hides. You've already noted ESP.

#	PNCNAME Ldt	ESP	SCBL
1	1 CIRCL1	E/P	3.0
2	1 CIRCL3	E/P	2.0
3	2 WIND 3	E/P	3.0
4	2 WIND 4	EAR	
5	3 VIDEO2	EAR	4.0
6	3 VIDEO3x	PRE	9.0
7	4 OKAY 3x	EAR	3.0
8	4 OKAY 4x	LAT	19.0
9	5 REAL 2	EAR	2.0
0	6 HOT B1	EAR	5.0
1	7 GIRL 2	EAR	4.0
2	7 GIRL 3	E/P	1.0

SCBL Calculated by Program to Conform to Today's Pace

LATE/EARLY DIFFERENCE GRAPH (VAL2)  
HOL1202- 1 6.5D \$25,000

#	PNCNAME	LdT	LATE	EARLY	TOT R
1	1 CIRCL1	6.5		----->	168.2 5
2	1 CIRCL3	2.8		-->	169.2 3
3	2 WIND 3	7.5		----->	168.3 4
4	2 WIND 4	10.0		----->	169.7 2
5	3 VIDEO2	11.1		----->	165.9 9
6	4 OKAY 3x	13.6		----->	166.6 6
7	4 OKAY 4x	-14.0	LONG LATE <----- EXPLORE		160.9 Y
8	5 REAL 2	16.0		----->	166.1 8
9	6 HOT B1	8.0		----->	165.6 X
10	7 GIRL 2	4.8		----->	166.2 7
11	7 GIRL 3	1.3		>	169.9 1
EX-L V-L M-L <E> M-E V-E EX-E					

(5) Primary - Before Hides:

HOL1202- 1 6.5D \$25,000  
TOTAL ENERGY & PRIMARY FACTORS (VAL2)

				PRIMARY FACTORS									
#	PNCNAME	LdT	SR	TOT R	EPR	LPR	CPR	TT	HE	FW	FX	LS	R
1	1 CIRCL1		79	168.2-4	4	4	4	4	3	3	4	26	3
2	1 CIRCL3		82	169.2-2	6	3	2	5	2	2	2	22	2
3	2 WIND 3		81	168.3-3	3	4	3	9	6	1	1	27	4
4	3 VIDEO2		75	165.9-8	5	8	6	8	X	6	5	48	8
5	3 VIDEO3x		71	164.3-X	X	5	9	3	4	9	X	50	9
6	4 OKAY 3x		75	166.6-5	2	9	5	1	8	4	9	38	5
7	4 OKAY 4x	NO (57)		160.9-Y	Y	(2)	X	X	7	X	Y	61	Y NO
8	5 REAL 2		74	166.1-7	1	X	8	6	Y	5	6	47	7
9	6 HOT B1		74	165.6-9	8	7	8	7	9	7	8	54	X
0	7 GIRL 2		74	166.2-6	9	6	7	2	5	8	7	44	6
1	7 GIRL 3		83	169.9-1	7	1	1	1	1	2	3	16	1

HOL1202- 1 6.5D \$25,000

INCREMENTAL MATCH-UP GRAPH (VAL2)

#	PNCNAME L	1F	2F	3F+TOTAL PACE
1	1 CIRCL1	5->	6->	4->
2	1 CIRCL3	3->	4->	3->
3	2 WIND 3	2->	9->	5->
4	2 WIND 4	1->	3->	1->
5	3 VIDEO2	4->	11->	9->
6	3 VIDEO3	10->	5->	8->
7	4 OKAY-3	9->	1->	6->
8	4 OKAY 4	11->	12->	7->
9	5 REAL 2	2->	8->	8->
0	6 HOT B1	7->	10->	11->
1	7 GIRL 2	8->	7->	7->
2	7 GIRL 3	6->	2->	2->

HOL1202- 1 6.5D \$25,000  
TOTAL ENERGY & PRIMARY FACTORS (VAL2)

Low  
SSG  
Fav.

#	PNCNAME LGT	SR	TOT R
1	1 CIRCL3	82	169.2-3
2	2 WIND 4	84	169.7-2
3	7 GIRL 3	83	169.9-1

PRIMARY FACTORS									
EPR	LPR	CPR	TT	HE	FW	FX			
2	2	3	3	3	2	2			
1	3	1	1	2	1	1			
3	1	2	2	1	2	3			

LS	R
17	3
10	1
14	2

HOL1202- 1 6.5D \$25,000  
BOTTOM LINE -- BETTING LINE (VAL2)

HIDE#	PNCNAME LGT	SR	BAL	LS	TIE	ODDS	TRKDISTS	M/L	DAYS	AGE
( 2 )	2 WIND 4	84	4	24.0		EVEN	SA 6.0D	2/1	21	4
( 3 )	7 GIRL 3	83	4	23.0		EVEN	SA 6.5D	3/1	15	3
( 1 )	1 CIRCL1	79	4	21.3		8-5	HOL 6.0D	8/5	15	4

SYNTHESIS POWER RANKINGS AND FRACTALS

SYNOPSIS POWER MARKINGS AND TOLERANCES															PRIM												SUPP											
#	PNCNAME	LdT	SR	B		L		T		PRIM		SUPP		FRACT			ESP	SCBL	E P R	L P R	C T R	H F W	F X N	S P X	F E N	T F E	T F E											
				A	L	S	P	L	S	R	L	S	R	E	L	N																						
1	1 CIRCL1	79	4	3	3	20	3	15	3	3	3	3	3	3	E/P	3.0	2	3	3	3	3	3	3	3	3	3	3											
2	2 WIND 4	84	4	1	2	9	1	8	2	1	2	2	2	2	EAR		1	2	1	1	2	1	1	1	1	2	2											
3	7 GIRL 3	83	4	2	1	13	2	7	1	2	1	1	1	1	E/P	1.0	3	1	2	2	1	2	2	2	2	1	1											

SCBL Calculated by Program to Conform to Today's Pace  
FRACTALS WEIGHTED: E=Early L=Late N=Normal

I know most clients are uncomfortable looking at just three horses so I added VIDEO who Tiered 4th. Since I've written so much about the lone Late horse, you could also have used OKAY, line 4 for that reason. It would not have made any difference, GIRL and WIND would still be 2-1 on The Incremental Pace Graph and the Validator V/C readout.

INCREMENTAL MATCH-UP GRAPH (VAL2)

#	PNCNAME L	1F	2F	3F+TOTAL PACE
1	1 CIRCL3	2->	3->	3->
2	2 WIND 4	1->	2->	1->
3	7 GIRL 3	3->	1->	1->

Even if I left in *five horses*, as many like to do, my Top 2 Win, and Place for a minuscule Exacta.

HOL1202- 1 6.5D \$25,000

THE VALIDATOR (VAL2)

LOW \$ FAV >

#	PNcNAME L&T	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
1	1 CIRCL1	79	4	3	2	3	3	3	3	3
2	2 WIND 4	84	4	2	1	2	1	2	1	1
3	7 GIRL 3	83	4	1	3	1	2	1	2	1

#	PNcNAME L&T	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T
1	1 CIRCL3	82	3	2	1	2	2	2	1	2
2	7 GIRL 3	83	2	1	2	1	1	1	2	1

W

Pgm	HorseName (Jockey)	Wgt	M/E	PP	SP	1/4	1/2	Str	Fin	Odds
7	Girl Talk (Solis, A.O.)	117	BL	7	2	3-1 1/2	3-4	1-2	1-1 1/2	2.40
2	Wind Flower (Nakatani, C.S.)	119	BL bf	2	7	6-1/2	5-Head	3-1	2-4	1.60* X
3	Video Voo Doo (Martinez, F.)	121	BL b	3	5	2-2 1/2	1-1/2	2-Head	3-Nose	9.50
1	Circle Latour (Espinoza, V.)	119	BL	1	6	5-2	6-3 1/2	5-Head	4-1/2	2.40
6	Hot Bounty (Diaz, V.M.)	123	BL	6	4	4-1/2	4-1	4-2 1/2	5-7	30.20
4	Okay Honey (Arias, J.C.)	119	BL	4	3	7	7	7	6-3	88.60
5	Real Mama (Baze, T.)	112	BL f	5	1	1-Head	2-1	6-1	7	10.50

Fractional Times: 22.56, 45.62, 1:10.95, 1:17.61

Pgm	Horse	Win	Place	Show
7	Girl Talk	6.80	3.40	2.60
2	Wind Flower		3.20	2.80
3	Video Voo Doo			4.40

I get the feeling that some clients are convinced they never pick an incorrect paceline. If so, more power to them. As for me, I'm not that good so I use the F-6 option and accept the PI after considering all the factors I enumerate in this article.

I got several longshots on this day but for our next example I chose a winner that paid in the mid-range \$17.20. However, following the exact procedure I outlined for the \$6.80 horse we get the \$23.80 Place horse and the Show horse. The \$1 Exacta paid \$200. The Trifecta \$1,573,90.

There was no trickery or special skill involved.

To prove it, I'll go through the procedure again. This time I'll enumerate step-by-step in different order because it's the steps that count, not the order. Most clients demonstrate they can get the same results that I did. Those who don't (yet) are ignoring this kind of race or missing something quite vital.

(1) I peruse the PP's of all contenders. I see that the range of usable SR's is between 72 and 77. Looking at the Engen I see that the Total Energy range is from a low of 165.31 to a high of 166.79. Anyone who observes TE differentials knows this is a very Low Class race. That's good. These kinds of races produce a lot of long shots. So much for the horseplayer who says he won't even look at lower class races, especially for Fillies in a Maiden Claiming Race. I accepted this race because there was only one FTS and, barring it winning, there were obvious signs of Value.

Where I allowed a six point Speed Differential in the first races, the class and competition level of this event calls for a limiting the SR differential to only 5.

(2) I look at the Energy Generator's ESP to get a feel for the "shape" of this race. All contenders are Early or Early Pressers.

(3) The race is a MC for 3 year old & up Fillies. Distance is 6.5 furlongs on the dirt. Similar in these respects as the first race. Note that I'm using this MC race since it has the feel of Value and to demonstrate to the client who feels that our not listing "Workouts" for domestic FTS is a "glitch." There is no glitch.

HOL1202 4 6.5 D MC 3+F \$17,000 CP=\$32,000 7/9  
 R W P S W% R W P S EARNINGS W% EPS  
 GUERRA, RAMON 11 1 2 3 9 LIFE  
 NUNEZ, JESUS 11 2 1 1 18 CURR  
 PAST  
 D-SP  
 OFF-D  
 ML=15/1  
 7 ROZ ROZ  
 COMMENT:  
 AGE=3  
 FIRST TIME STARTER  
 PT

ROZ's Morning Line is 15-1. It goes up to 60-1. Had its line gone way down I might have passed the race or made a side bet.

Now let's look at the real contenders. In the first printout I use them all and where there's doubt, multiple lines. I start with the ML Favorite and work up by ML odds.

ML= 2/1  
 6 FIGHTING RAJ  
 COMMENT:  
 AGE=3  
 EQUALIZED, NORMALIZED AND ADJUSTED  

L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR	L	PI
1	15HOL	8FT 6.0D	22.2	45.9	118.6	0.00	0.00	0.15	2.00	72	1	2
2	103DMR	6FT 6.0D	21.9	45.2	118.2	0.15	0.00	0.00	1.50	75	2	1

RAJ has 2 lines. It likes to get into the lead early. Since the lines are from two different tracks I enter both to determine if there is any difference in Track Speed. No. The PI likes line 2. But it was 103 days ago. That doesn't bother me but I'll leave in both lines and let the Primary Tiers tell me which to use. Since the odds on the horse are 1.6 - 1, I'll probably end up hiding it, anyway. Next, the 2nd favorite, CANTALOUPE at 2.2-1. It has only one line so I don't need the F-6 or PI.

ML= 5/2  
 5 CANTALOUPE  
 COMMENT:  
 AGE=3  
 EQUALIZED, NORMALIZED AND ADJUSTED  

L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR	L	PI
1	103DMR	6FT 6.0D	21.9	45.2	118.2	0.20	2.50	6.10	3.10	73	1	1✓

FAVORITE MISS has 7 lines. It is beaten by much more than 7.5 lengths in all but its first race, where it was beaten 7 lengths. Out.

ML=15/1

2 FAVORITE MISS

AGE=3

COMMENT:

EQUALIZED, NORMALIZED AND ADJUSTED										OUT		SR	L	PI
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF					
1	22HOL	4FM 5.5T	22.2	45.8	117.2	4.10	5.60	7.50	8.50			72	1	
2	82DMR	8FT 5.5D	21.7	46.0	117.9	0.00	1.00	4.00	6.60			71	2	
3	103DMR	2FT 6.0D	22.3	45.7	117.1	0.15	0.15	5.00	11.50			70	3	
4	120DMR	4FT 6.0D	21.5	45.3	116.9	4.00	3.00	5.50	12.00			70	4	
5	169HOL	2FT 6.0D	22.0	45.4	116.8	1.50	1.00	3.00	9.10			74	5	
6	231SA	5FT 6.0D	21.5	45.1	116.4	0.15	0.20	10.20	15.60			69	6	
7	262SA	3FT 6.0D	21.5	44.9	116.9	2.50	1.60	4.50	7.00			76	7	

Next, I look at CATHEDRAL because its ML is 10-1. It has had 9 races, more than the other contenders.

ML=10/1

4 CATHEDRAL BELLE

AGE=3

COMMENT:

EQUALIZED, NORMALIZED AND ADJUSTED										OUT		SR	L	PI
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF					
1	10HOL	8FT 7.0D	22.6	46.6	118.2	0.50	0.50	5.00	(9.30)			67	1	
2	49SA	10FT 6.0D	22.2	45.9	117.9	2.30	2.50	3.60	5.50			72	2	2 ]
3	82DMR	8FT 5.5D	21.7	46.0	117.9	4.60	10.20	7.70	9.60			68	3	
4	104DMR	9FT 8.0Dx	23.2	46.4	117.6	0.75	0.75	3.05	3.05			76	4	✓ 1 ]
5	128DMR	8FT 6.0D	21.8	45.1	117.5	5.80	9.80	10.00	7.10			72	5	
6	162HOL	3FT 8.5Dx	24.4	48.9	119.4	0.00	0.00	2.05	2.05			68	6	
7	178HOL	4FT 8.5Dx	23.7	47.4	119.4	0.08	0.08	0.08	0.08			70	7	
8	204HOL	1FT 6.0D	21.7	45.3	116.5	4.20	4.70	6.70	11.10			74	8	
9	231SA	5FT 6.0D	21.5	45.1	116.4	10.30	4.50	7.70	12.10			73	9	

I can't enter her 1st or 3rd lines because she was beaten more than 7.5 lengths. So I enter lines 2 and 4.

Yes, in answer to your question. When a horse has lines in the last three beaten by 7.5 or more, you can go back as if they didn't exist.

Line 4 is (e)xtracted but a time of 117.6, beaten less than a length, makes her at least as fast as the best of the other contenders in the Sprint portion of her (x) race. Yes, I do see that the race was 162 days ago. My stand on recency in this kind of race has been ongoing since 1986. Those adhering to strict recency rules seldom get the higher paying win mutuels.

FLYING CAROLYN, ML 8-1, is similar to CATHEDRAL. It's a veteran Maiden with 9 lines.

ML= 8/1

8 FLYING CAROLYN

AGE=4

COMMENT:

EQUALIZED, NORMALIZED AND ADJUSTED										OUT		SR	L	PI
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF					
1	10HOL	8FT 7.0D	22.6	46.6	118.2	3.90	4.30	6.50	7.80			68	1	
2	21HOL	9FT 6.0D	22.3	45.9	117.4	8.70	7.10	5.60	6.00			74	2	✓ 1 ]
3	36SA	8GD 6.5D	22.1	45.6	118.1	1.00	1.00	3.00	6.30			70	3	
4	52SA	2FT 6.0D	22.4	46.1	117.9	1.10	0.20	0.15	0.50			77	4	✓ 1 ]
5	64FPX	13FT 6.0D	22.0	45.7	117.4	1.50	1.50	3.50	2.80			77	5	
6	323SA	8FT 6.0D	21.7	45.1	117.2	2.30	8.30	9.70	8.50			73	6	
7	357HOL	2FT 6.0D	22.3	45.9	117.8	3.10	4.50	5.50	4.10			74	7	
8	393SA	5FT 5.5D	21.5	44.7	115.1	1.60	5.60	8.20	14.10			77	8	
9	415SA	8FT 6.5D	22.3	45.4	117.3	0.50	2.00	2.50	2.80			78	9	
A	426SA	6FT 5.5D	21.6	46.0	117.5	1.20	1.50	3.50	4.00			76	A	

Its last line, beaten 9.30 length is unusable. In answer to the inevitable question: Yes, you can consider a line where a horse is beaten by 7.5 or more lengths as non "comparable" and go back more than three just as you would any other kind on non-comparable line. So, this leave us with the option of lines 2 and 4. Two different tracks. Initially I leave in both and let the Primary readouts determine the one to hide.

Finally, LALUZ DEL SOL. Horrible last line. Can't use it. It was from a Feature Race (8th) at SA. So I use lines 2nd 4. The PI likes line 4, but I'll leave them both in and let Primary decide.

ML= 6/1

3 LA LUZ DEL SOL

AGE=3

COMMENT:

EQUALIZED, NORMALIZED AND ADJUSTED											
L	DAYSTRK	RCODISTSd	1STC	2NDC	FINC	BL1	BL2	BLS	BLF	SR	PI
1	31SA	8FT 6.5D	22.3	45.7	117.8	0.70	3.70	9.60	(15.00)	63	1
2	49SA	10FT 6.0D	22.2	45.9	117.9	3.80	2.60	2.60	4.00	74	2
3	89DMR	10FT 6.5D	22.0	45.3	118.9	3.10	4.70	5.20	5.50	67	3
4	115DMR	8FT 6.5D	22.3	45.4	117.6	0.50	0.60	2.50	5.00	74	4
5	134HOL	3FT 6.0D	21.9	45.6	117.6	5.60	3.10	2.60	3.50	76	5
6	148HOL	3FT 6.5D	21.9	44.9	117.3	5.00	9.50	15.10	17.30	63	6
7	169HOL	4FT 6.0D	22.1	45.5	117.6	8.90	10.20	11.10	11.80	67	7

Now before questioning the lines I chose bear in mind the "situation" we're faced with. This is a Low Level Maiden Claimer. Even the Favorites are slow.

This is what I mean about "situational" races where it's impossible to answer clients' questions because I don't know the situation. What I've done here I wouldn't do in a higher class claiming or Allowance Race. In this kind of race, my decisions are perfectly logical because there are no true competitors in this race. That's why I looked at the two Favorites first. Their best final times were 118:3 and 118:25.

Now look at the horses I entered, some with more than one line:

1	3	LA LU2	2	22.2	45.9	117.9	3.80	2.60	2.60	4.00	74	SA	6.0D
2	3	LA LU4		22.3	45.4	117.6	0.50	0.60	2.50	5.00	74	DMR	6.5D
3	4	CATHE2	2	22.2	45.9	117.9	2.30	2.50	3.60	5.50	72	SA	6.0D
4	4	CATHE4x		23.2	46.4	117.6	0.75	0.75	3.05	3.05	76	DMR	8.0D
5	5	CANTA1	1	21.9	45.2	118.2	0.20	2.50	6.10	3.10	73	DMR	6.0D
6	6	FIGHT1		22.2	45.9	118.6	0.00	0.00	0.15	2.00	72	HOL	6.0D
7	6	FIGHT2	1	21.9	45.2	118.2	0.15	0.00	0.00	1.50	75	DMR	6.0D
8	8	FLYIN2		22.3	45.9	117.4	8.70	7.10	5.60	6.00	74	HOL	6.0D
9	8	FLYIN4		22.4	46.1	117.9	1.10	0.20	0.15	0.50	77	SA	6.0D

HOL1202- 4 6.5D \$17,000

TOTAL ENERGY & PRIMARY FACTORS (VAL2)

#	PNCNAME LdT	SR	TOT R
1	3 LA LU2 2	74	166.0-7
2	3 LA LU4	74	166.8-1
3	4 CATHE2 2	72	165.8-8
4	4 CATHE4x	76	166.2-6
5	5 CANTA1 1	73	166.4-4
6	6 FIGHT1	72	165.3-9
7	6 FIGHT2 1	75	166.7-2
8	8 FLYIN2	74	166.4-5
9	8 FLYIN4	77	166.4-3

PRIMARY FACTORS							
EPR	LPR	CPR	TT	HE	FW	FX	
7	4	5	5	4	7	4	
2	6	4	1	5	2	6	
6	5	7	8	6	8	3	
8	2	2	2	2	5	8	
3	8	6	9	9	4	3	
4	7	7	7	8	6	7	
1	9	3	3	7	1	5	
9	1	4	4	1	9	2	
5	3	1	6	3	3	1	

LS	R
36	5
26	2
43	7
29	3
42	6
46	8
29	3
30	4
22	1

Time to Hide:

HOL1202- 4 6.5D \$17,000  
TOTAL ENERGY & PRIMARY FACTORS (VAL2)

				PRIMARY FACTORS									
#	PNCNAME	LdT	SR	TOT R	EPR	LPR	CPR	TT	HE	FW	FX	LS	R
1	3 LA LU4		74	166.8-1	2	3	3	1	2	2	4	17	2
2	4 CATHE2	2	72	165.8-5	5	2	5	4	3	5	2	26	4
3	5 CANTA1	1	73	166.4-4	3	4	4	5	5	4	2	27	5
4	6 FIGHT2	1	75	166.7-2	1	5	2	2	4	1	3	18	3
5	8 FLYIN4		77	166.4-3	4	1	1	3	1	3	1	14	1

*2nd FAV*  
*1st FAV*

*OUT } LOW ODDS*  
*OUT } for WIN*

1	3 LA LU4	2->	1->	2->	W
2	4 CATHE4	4->	2->	1->	P
3	6 FIGHT2	1->	3->	2->	
4	8 FLYIN4	3->	4->	1->	S

#	PNCNAME	LdT	SR	ESP	LATE/EARLY DIFFERENCE GRAPH (VAL2)				TOT R	
1	3 LA LU4	2	74	E/P	#	PNCNAME	LdT	LATE EARLY		
2	3 LA LU4	74	EAR		1	3 LA LU4	14.8	----->	166.8 1	
3	4 CATHE2	72	E/P		2	4 CATHE4x	2.5	-->	166.2 4	
4	4 CATHE4x	76	PRE		3	6 FIGHT2	17.5	----->	166.7 2	
5	5 CANTA1	73	EAR		4	8 FLYIN4	5.6	----->	166.4 3	
6	6 FIGHT1	72	EAR							
7	6 FIGHT2	75	EAR							
8	8 FLYIN2	74	PRE							
9	8 FLYIN4	77	E/P							

*ALL EARLY*  
*Hit Show*

#	PNCNAME	LdT	SR	ESP	SCBL
1	3 LA LU4	74	EAR	1.0	
2	4 CATHE4x	76	PRE	6.0	
3	6 FIGHT2	75	EAR	4.0	
4	8 FLYIN4	77	E/P	4.0	

EX-L V-L M-L <E> M-E V-E EX-E  
LATE/EARLY DIFFERENCE GRAPH (VAL2)

We're left with LA LU, CATHE, CANTA, FIGHT and FLYING. If you cannot hide beyond there because you're insecure about Wagercapping, fine. You have the winner ranked 2nd. The Show horse 1st. Take your \$17.20 win payoff and be happy. However, if you Wagercap and eliminate the two horses with odds of less than 5-2, here's what you'll see:

#	PNCNAME	LdT	LATE EARLY	TOT R
1	3 LA LU4	14.8	----->	166.8 1
2	4 CATHE4x	2.5	-->	166.2 3
3	8 FLYIN4	5.6	----->	166.4 2

EX-L V-L M-L <E> M-E V-E EX-E  
HOL1202- 4 6.5D \$17,000

THE VALIDATOR (VAL2)

#	PNCNAME	LdT	SR	BAL	TOT-R	EP-R	LP-R	CP-R	HE-R	FX-R	V/DC-T	
1	3 LA LU4		74	4	1	1	3	3	3	2	2	W
2	4 CATHE4x		76	4	3	3	1	2	1	3	1	P
3	8 FLYIN4		77	4	2	2	2	1	2	1	1	S



8159 — FOURTH RACE. 6 1/2 furlongs. Purse \$17,000. Fillies and mares, 3-year-olds and up, Cal-breds. Claiming prices: \$32,000-\$28,000.

Horse and Jockey	PP	1/4	1/2	Str.	Fin.	To\$1
La Luz Del Sol. Espinoza	3	2 1/2	1 <sup>hd</sup>	2 21/2	1 3/4	7.60
Cathedral Belle. Arias	4	5 1/2	3 <sup>4</sup>	3 21/2	2 <sup>1</sup>	33.20
Flying Carolyn. Berrip	8	7 <sup>hd</sup>	5 <sup>hd</sup>	4 <sup>1</sup>	3 <sup>hd</sup>	10.20
Fighting Raj. Nakatani	6	1 <sup>hd</sup>	2 31/2	1 <sup>hd</sup>	4 <sup>3</sup>	1.60
Benkool. Baze	9	3 <sup>1</sup>	4 <sup>1</sup>	5 1/2	5 11/2	10.10
The Missing Link. Martinez	1	9	6 21/2	6 <sup>4</sup>	6 <sup>3</sup>	15.60
Cantaloupe. Pedroza	5	8 11/2	8	7 <sup>5</sup>	7 1/3	2.20
Roz Roz. Guerra	7	6 <sup>hd</sup>	7 <sup>1</sup>	8	8	60.30
Favorite Miss. Diaz	2	4 1/2	LR		dnf	8.30

LR — Lost rider.

3—La Luz Del Sol ..... 17.20      7.80      5.60  
 4—Cathedral Belle ..... 23.80      11.40  
 8—Flying Carolyn ..... 5.20

Time—0:22.59, 0:46.26, 1:12.97, 1:20.26. Clear & Fast.  
 Winner — b.f.3 Apollo-Saros Joy Tr-Henry Moreno Own-Granja  
 Vista Del Rio Stable

\$2 Double (3/3) Paid \$44.60; \$1 Exacta (3-4) Paid \$200.50; \$1 Trifecta (3-4-8) Paid \$1,573.90; \$1 Pick Three (7/3/3) Paid \$146.50; \$2 Quinella (3-4) Paid \$197.20.

By Wagercapping you get the \$17.20 win. If you also bet it to Place you get another \$7.80. You find the \$23.80 Place horse in your Top 3. The \$1 Exacta pays \$200.50, the Trifecta \$1,573.

The reason some clients don't get these kinds of payoffs is because they think they are "Handicappers." They worry about a bad last race Finish without determining the reason. They follow recency rules *regardless* of the situation, level of competition or a willingness to sail on waters they have yet to experience. In short, they know much more than I about handicapping.

### Exploring The Basis of Some Inevitable Questions

(1) No, you cannot win them all. One client will win a race another will lose. Individual differences in perception will produce a lack of winning uniformity between individuals. However, over a period of time those who have mastered the use of the Methodology, especially Val 2, will have almost the same percentage of winners and profit ratio. This is a phenomenon we've charted since 1982.

(2) Primary Rankings Vs. Total Energy Rankings. Which do I use?

When you do as I did in the example races, you see a disparity between TE and Primary Rankings. Look back at the full, Before Hides Total Energy & Primary Rankings Screens and you'll see that, when Hiding, if any horse showed a difference between the two, I chose to keep the best of the two and hid the worst of the two.

If there is still a question, go to the V/DC readout and accept the best rated of the lines in question. In the end, TE and Primary will both have the same horses ranked in the top four or five; Maybe not in the same order, **just the same contenders.**

(3) How do I know when to accept a line farther back than 30 days?

If you're taking Handi/Wagercapping seriously, give some serious consideration to asking that question at all. I've discussed the subject at length. It's one of those "situational" questions

that can only be answered by your ability to analyze a given situation from long range, not short term, experience. Not from personal prejudice but by a Profit Analysis. Go back in this article and read the material quoted from stock market analyst Mark E. Ripple. Those who are serious about wanting to win at a profit, will eventually get a "feel" for the kinds of races where recency is important and those where going back is more profitable.

I keep writing about "feel." Many Vox Pop letters confirm that it can be gained through practice, experience and subconscious recall. By the same token we still have a few clients who insist upon playing the game of "Do Me Something." They're under a misguided impression that they don't have to figure some things for themselves; that someone here has a correct answer for any given situation. We don't. Nobody does.

I've repeated it often: Practice, practice, practice. That's how a performer gets to Carnegie Hall.

Not long ago I said this to a client who, unknown to me at the time, is an outstanding trumpet player, a soloist in a symphony orchestra.

He responded with, "I've often performed in Carnegie Hall, now please tell me what do I do next?"

I was royally topped. From then on, I've used the Carnegie Hall analogy with great trepidation.

(4) How do I know when to eliminate high rated horses from various tracks that don't seem to do well at the track(s) where I currently handicap and wager? Don't we have a Track Class Chart?

No! This is also a matter of benefiting by remembered experience. There are major tracks in the East and Midwest where shippers from "supposedly" lower class tracks produce bonanza profits. Then there are circuits like the Southern California majors, Santa Anita, Hollywood Park and Del Mar, where many shippers need a race over the track before they can perform well. It's an experiential judgment call. I've lost a few making the incorrect judgment. I've also won a few at a big price by taking a chance.

These are situations where pressing F-2 and seeing original lines with the Equibase Variant and looking at the Earnings Box Can be helpful. It can also be disastrous and cost some big mutuels. This also becomes a matter of "feel" based on experience. Win or lose, ask yourself which decision, under what circumstance, produces the most profit?

Now, something I stressed in the original instructions for using any advanced Sartin program: Never Hide more than two lines at a time.

Start with the worst two lines. Keep Hiding in order of Low until you get the race down to the best five. Those who fail to abide by this will miss a lot of winners.

The two races I did here are examples of two extremes: Minimum and Maximum Risk type races. Each is a good example of what to look for.

I'll keep doing races with the same procedure in future Follow Up's.

## **Important Reminder**

***When entering two or more lines for a horse, there seems to be some confusion in determining which is best. Some are using Total Energy, others the Primary Line Score. Before Hides accept the line that's best of TE or LS. After you have hidden the race down to five contenders, you'll note that the same five horses will be tops in both TE and Primary LS, though not necessarily in the same order.***

***Don't use just TE or just Primary Line Score—Use the line that is Ranked Best of The Two.***

# A Tale of Two Wagercappers... and YOU

I always take a hard look at the various Wagering Decision Forms sent to me by clients. Examples from Ken Morrison and Bill L. (I use his last initial only since Morrison was the only one of the two who gave me permission to use his full name), previously published in the Follow Up, are most interesting and spell out individual differences in approach and Tier Level results. Both got their highest ave. mutuel from Tier 3 but Ken depends on Tier 3 less since he also gets high mutuels and more winners from Tiers 1 and 2.

In one published report, Ken passed 4 races out of 20 and missed 4. He won 12 and wagered \$320. That's \$20 per race, \$10 to win on two horses. His Profit was \$690 in just two days of wagering.

Bill L. passed NO races, missed 10, won 10. He's still in the confidence building stage so he bets \$2 per horse, \$4 per Race. So his actual profit was \$129 in 3 days wagering.

However, and this is my whole point, had Bill bet the same as Ken, \$10 per horse to Win \$20 per Race, his profit would be \$645.50 ( $5 \times 129.10$ ), almost the same as Ken's. I can empathize with Bill. It took me several months to bet more than \$5 or \$10 a race. Of course that was back with Phase III and confidence did not come as fast as it does now with Val 2. I'm sure Bill will get his bets up soon.

It's all a matter of **self-confidence** and an absence of *anxiety*. Logic would dictate that the two results should be reversed. Ken lives in Illinois and has to go off-site and pay a door fee to bet multiple tracks. He cherry-picks for maximum odds.

He often bets 3 to 5 tracks; in some reports, only two.

Bill L. lives in Nevada where multiple tracks are available at any casino with no price for admission. He has a decided advantage. Odds changes appear on TV and he can bet as late as he chooses.

Perhaps his disadvantage is that he's surrounded by "HorsePlayers," maybe even some friends. In this endeavor if we work alongside so-called "friends," we don't need enemies.

Both Ken and Bill end up with about the same R.O.I. The difference between their actual \$\$\$ profit is nothing more than confidence and total belief in Self, which Ken has in abundance.

In Nevada, and at any off-site center offering multiple tracks, it's an easy matter to bet 10 races per day without getting exhausted. This is also true for phone betting. I used to bet 17 races per day when I went to Vegas but I've slowed down.

At this rate Bill could easily make - still betting \$4 per race- \$65 a day. If he'd wager \$20 per race he'd make \$322.50 a day. Even as his reports show, it only took him 3 days to make what he did. If he only bets that many races in 3 days he still makes \$215+ per day. Think what he might earn if he learned to Pass some of those races he missed.

He states that he can only bet on days when he doesn't have to work. So he must have a high paying job or profession.

Both of these clients are good "Handi/Wagercappers" and doing quite well. Both know it. The only difference, as I stated before, is nothing more than the degree of **self confidence** and absence of **anxiety** on Ken's part. The lesson here is quite obvious. In light of an uncertain economy ahead it behooves all to gain confidence now. The potential profit from Wagercapping with our advanced programs is there. It only takes \$20 a race to capitalize upon it. We may all need the extra \$\$\$.

In an uncertain economy, successful Wagercapping is the only answer I know of that will keep clients solvent if one is laid off or a job disappears completely. With consumer confidence ebbing it is time for all of us to gain the kind of confidence displayed by those clients who send regular glowing profit reports. So many are now coming from Val 2 users. Yes, there are those who can still win by interpreting a multiplicity of readout factors. They know who they are. They also know that I'm proud of their accomplishments.

Yet, there is no shame in not possessing their skills. That's why I created Val 2. I took many years of gestation and the advanced science of Probability Convergence for it to be finally born. Now it's here. If you're as concerned about the coming economy as I, you should think seriously about Wagercapping as a means toward continued prosperity.

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